	Shareholders' Meeting 27 April 2017 % of ordinary shares in % of ordinary share		
	Number of shares	attendance to the meeting	capital
tem 1 on the agenda: 2016 financial statements			
) Approval of the Parent Company's 2016 financial statement	ts		
/otes in favour	9,243,264,194	99.71932	58.28114
/otes against	22,165,515	0.23913	0.13976
Abstentions	3,204,415	0.03457	0.02020
Shares in relation to which the vote has not been cast	646,768	0.00698	0.00408
Total Total	9,269,280,892	100.00000	58.44518
o) Allocation of net income for the year and distribution to shar	reholders of dividend and part of S	Share Premium Reserve	
/otes in favour	9,189,065,104	99.14108	57.93941
/otes against	54,737,558	0.59057	0.34513
Abstentions	24,798,461	0.26755	0.15636
Shares in relation to which the vote has not been cast	74,768	0.00081	0.00047
^r otal	9,268,675,891	100.00000	58.44137
Derivative action against Board of Directors (pursuant to A liscussion of the financial statements	Article 2393, paragraph 2, of the	e Italian Civil Code) proposed by	a shareholder upon
/otes in favour	695,415	0.00750	0.00439
otes in lavour otes against	9,267,033,922	99.98475	58.43101
Abstentions	9,267,033,922	99.98475	0.00401
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Shares in relation to which the vote has not been cast	81,768	0.00088	0.00052
otai	9,268,447,631	100.00000	58.43993
ontract /otes in favour /otes against	8,500,948,230 337,367,312	95.05602 3.77238	53.60064 2.12719
Abstentions	104,674,023	1.17045	0.66000
Shares in relation to which the vote has not been cast	103,805	0.00116	0.00065
⁻ otal	8,943,093,370	100.00000	56.38848
) Extension of the increase in the cap on the variable-to-fixed	remuneration to all the Risk Take	ers who are not part of the Corporat	e Control Functions
/otes in favour	8,780,809,699	98.18599	55.36524
/otes against	92,062,522	1.02943	0.58048
Abstentions	70,071,335	0.78353	0.44182
		0.00105	0.77102
snares in relation to which the vote has not been cast	93,804	0.00100	0.00059
Shares in relation to which the vote has not been cast Total	93,804 8,943,037,360	100.00000	
Fotal 2) Approval of the criteria for the determination of the compens	8,943,037,360	100.00000	0.00059 56.38813
Fotal Approval of the criteria for the determination of the compension of the com	8,943,037,360 sation, including the maximum am	100.00000 nount, to be granted in the event of	0.00059 56.38813 early termination of the
Total Approval of the criteria for the determination of the compensemployment agreement or early termination of office Action of the compensemployment agreement or early termination of office	8,943,037,360 sation, including the maximum am	nount, to be granted in the event of 96.86480	0.00059 56.38813 early termination of the 54.62023
Total Approval of the criteria for the determination of the compensimployment agreement or early termination of office Yotes in favour Yotes against	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168	100.00000 nount, to be granted in the event of 96.86480 1.79997	0.00059 56.38813 early termination of the 54.62023 1.01497
Total Approval of the criteria for the determination of the compension mployment agreement or early termination of office Yotes in favour Yotes against Libstentions	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722	96.86480 1.79997 1.33417	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232
Total Approval of the criteria for the determination of the compension provided in the compension of	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804	100.00000 nount, to be granted in the event of 96.86480 1.79997	0.00059 56.38813 early termination of the 54.62023 1.01497
Total Approval of the criteria for the determination of the compense purpleyment agreement or early termination of office votes in favour votes against Abstentions Chares in relation to which the vote has not been cast	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660	96.86480 1.79997 1.33417 0.00105	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059
Total Approval of the criteria for the determination of the compension mployment agreement or early termination of office Yotes in favour Yotes against Abstentions Shares in relation to which the vote has not been cast Total Approval of the 2016 Incentive Plan based on financial instr	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments	100.00000 nount, to be granted in the event of 96.86480 1.79997 1.33417 0.00105 100.00000	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811
Approval of the criteria for the determination of the compense in provided in the criteria for the determination of the compense in provided in favour (a constant co	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320	100.00000 nount, to be granted in the event of 96.86480 1.79997 1.33417 0.00105 100.00000	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811
Total Approval of the criteria for the determination of the compension mployment agreement or early termination of office Total Approval of the criteria for the determination of the compension mployment agreement or early termination of office Total Approval of the 2016 Incentive Plan based on financial instructors in favour Total against	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320 170,234,734	100.00000 nount, to be granted in the event of 96.86480 1.79997 1.33417 0.00105 100.00000 97.31235 1.90355	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811 54.87260 1.07337
Approval of the criteria for the determination of the compension mployment agreement or early termination of office votes in favour votes against labstentions chares in relation to which the vote has not been cast votal Approval of the 2016 Incentive Plan based on financial instructors in favour votes against labstentions	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320 170,234,734 70,027,802	100.00000 nount, to be granted in the event of 1.79997 1.33417 0.00105 100.00000 97.31235 1.90355 0.78304	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811 54.87260 1.07337 0.44154
Fotal c) Approval of the criteria for the determination of the compense employment agreement or early termination of office Votes in favour Votes against Abstentions Shares in relation to which the vote has not been cast Fotal d) Approval of the 2016 Incentive Plan based on financial instractions favour Votes in favour Votes against Abstentions Shares in relation to which the vote has not been cast	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320 170,234,734 70,027,802 94,804	100.00000 nount, to be granted in the event of 1.79997 1.33417 0.00105 100.00000 97.31235 1.90355 0.78304 0.00106	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811 54.87260 1.07337 0.44154 0.00060
Fotal 2) Approval of the criteria for the determination of the compense imployment agreement or early termination of office Fotos in favour Fotos against Abstentions Shares in relation to which the vote has not been cast Fotal 1) Approval of the 2016 Incentive Plan based on financial instructions in favour Fotos against Abstentions Shares in relation to which the vote has not been cast Fotal	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320 170,234,734 70,027,802 94,804 8,943,034,660	100.00000 nount, to be granted in the event of 1.79997 1.33417 0.00105 100.00000 97.31235 1.90355 0.78304	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811 54.87260 1.07337 0.44154
Fotal 2) Approval of the criteria for the determination of the compense imployment agreement or early termination of office Fotos in favour Fotos against Abstentions Shares in relation to which the vote has not been cast Fotal 1) Approval of the 2016 Incentive Plan based on financial instructions in favour Fotos against Abstentions Shares in relation to which the vote has not been cast Fotal	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320 170,234,734 70,027,802 94,804 8,943,034,660	100.00000 nount, to be granted in the event of 1.79997 1.33417 0.00105 100.00000 97.31235 1.90355 0.78304 0.00106	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811 54.87260 1.07337 0.44154 0.00060
Protal 2) Approval of the criteria for the determination of the compense employment agreement or early termination of office (Votes in favour Votes against Abstentions Shares in relation to which the vote has not been cast (Total) 1) Approval of the 2016 Incentive Plan based on financial instructors in favour (Votes against Abstentions Shares in relation to which the vote has not been cast (Total) 2) Authorisation to which the vote has not been cast (Total) 2) Authorisation to purchase and dispose of own shares to serve	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320 170,234,734 70,027,802 94,804 8,943,034,660	100.00000 nount, to be granted in the event of 1.79997 1.33417 0.00105 100.00000 97.31235 1.90355 0.78304 0.00106	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811 54.87260 1.07337 0.44154 0.00060
Potal 2) Approval of the criteria for the determination of the compense imployment agreement or early termination of office (Votes in favour Votes against Abstentions Chares in relation to which the vote has not been cast (Total) 1) Approval of the 2016 Incentive Plan based on financial instructors in favour (Votes against Abstentions Chares in relation to which the vote has not been cast (Total) 2) Authorisation to which the vote has not been cast (Total) 2) Authorisation to purchase and dispose of own shares to ser (Votes in favour)	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320 170,234,734 70,027,802 94,804 8,943,034,660 vice the 2016 Incentive Plan	100.00000 nount, to be granted in the event of 1.79997 1.33417 0.00105 100.00000 97.31235 1.90355 0.78304 0.00106 100.00000	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811 54.87260 1.07337 0.44154 0.00060 56.38811
Potal 2) Approval of the criteria for the determination of the compense imployment agreement or early termination of office Protocological forms of the compense in favour Protocological forms of the second forms of the compense in relation to which the vote has not been cast Protocological forms of the 2016 Incentive Plan based on financial instructions of the second forms of the	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320 170,234,734 70,027,802 94,804 8,943,034,660 vice the 2016 Incentive Plan 8,750,435,536	100.00000 nount, to be granted in the event of 1.79997 1.33417 0.00105 100.00000 97.31235 1.90355 0.78304 0.00106 100.00000	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811 54.87260 1.07337 0.44154 0.00060 56.38811
Fotal c) Approval of the criteria for the determination of the compense employment agreement or early termination of office Votes in favour Votes against Abstentions Shares in relation to which the vote has not been cast Fotal d) Approval of the 2016 Incentive Plan based on financial instructors against Votes in favour Votes against Abstentions	8,943,037,360 sation, including the maximum am 8,662,652,966 160,972,168 119,315,722 93,804 8,943,034,660 ruments 8,702,677,320 170,234,734 70,027,802 94,804 8,943,034,660 vice the 2016 Incentive Plan 8,750,435,536 192,439,840	100.00000 nount, to be granted in the event of 1.79997 1.33417 0.00105 100.00000 97.31235 1.90355 0.78304 0.00106 100.00000 97.84638 2.15184	0.00059 56.38813 early termination of the 54.62023 1.01497 0.75232 0.00059 56.38811 54.87260 1.07337 0.44154 0.00060 56.38811 55.17373 1.21338