

#### PRESS RELEASE

### INTESA SANPAOLO: 2020 SPRING EU-WIDE TRANSPARENCY EXERCISE

Turin - Milan, 8 June 2020 — Intesa Sanpaolo notes the announcements made today by the European Banking Authority and the European Central Bank regarding the information of the 2020 Spring EU-wide Transparency Exercise and fulfilment of the EBA Board of Supervisors' decision.

#### **Background 2020 Spring EU-wide Transparency Exercise**

At its meeting in April 2020, the EBA Board of Supervisors approved the package for the 2020 Spring EU-wide Transparency Exercise. The annual transparency exercise will be based solely on COREP/FINREP data on the form and scope to assure a sufficient and appropriate level of information to market participants.

The templates were centrally filled in by the EBA and sent afterwards for verification by banks and supervisors. Banks had the chance to correct any errors detected and to resubmit correct data through the regular supervisory reporting channels.



Bank Name	Intesa Sanpaolo S.p.A.
LEI Code	2W8N8UU78PMDQKZENC08
Country Code	IT



#### **Key Metrics**

(min ELID 0/)	As of	As of	COREP CODE	REGULATION				
(mln EUR, %)  Available capital (amounts)	30/09/2019	31/12/2019						
Common Equity Tier 1 (CET1) capital - transitional period	41,747	41,542	C 01.00 (r020,c010)	Article 50 of CRR				
Common Equity Tier 1 (CET1) capital as if IFRS 9 or analogous ECLs transitional arrangements had not been applied	39,208	38,952	C 01.00 (r020,c010) - C 05.01 (r440,c010)	Article 50 of CRR				
Tier 1 capital - transitional period	46,468	45,638	C 01.00 (r015,c010)	Article 25 of CRR				
Tier 1 capital as if IFRS 9 or analogous ECLs transitional arrangements had not been applied - transitional definition	43,929	43,047	C 01.00 (r015,c010) - C 05.01 (r440,c010) - C 05.01 (r440,c020)	Article 25 of CRR				
Total capital - transitional period	53,167	52,695	C 01.00 (r010,c010)	Articles 4(118) and 72 of CRR				
Total capital as if IFRS 9 or analogous ECLs transitional arrangements had not been applied	51,487	50,953	C 01.00 (r010,c010) - C 05.01 (r440,c010) - C 05.01 (r440,c020) - C 05.01 (r440,c030)	Articles 4(118) and 72 of CRR				
Risk-weighted assets (amounts)								
Total risk-weighted assets	298,393	298,524	C 02.00 (r010,c010)	Articles 92(3), 95, 96 and 98 of CRR				
Total risk-weighted assets as if IFRS 9 or analogous ECLs transitional arrangements had not been applied	300,283	300,510	C 02.00 (r010,c010) - C 05.01 (r440,c040)	Articles 92(3), 95, 96 and 98 of CRR				
Capital ratios								
Common Equity Tier 1 (as a percentage of risk exposure amount) - transitional definition	13.99%	13.92%	CA3 {1}	-				
Common Equity Tier 1 (as a percentage of risk exposure amount) - transitional definition - as if IFRS 9 or analogous ECLs transitional arrangements had not been applied	13.06%	12.96%	(C 01.00 (r020,c010) - C 05.01 (r440,c010) )/ (C 02.00 (r010,c010) - C 05.01 (r440,c040) )	-				
Tier 1 (as a percentage of risk exposure amount) - transitional definition	15.57%	15.29%	CA3 {3}	-				
Tier 1 (as a percentage of risk exposure amount) as if IFRS 9 or analogous ECLs transitional arrangements had not been applied	14.63%	14.32%	(C 01.00 (r015,c010) - C 05.01 (r440,c010) - C 05.01 (r440,c020) ) / (C 02.00 (r010,c010) - C 05.01 (r440,c040) )	-				
Total capital (as a percentage of risk exposure amount) - transitional definition	17.82%	17.65%	CA3 {5}	-				
Total capital (as a percentage of risk exposure amount) as if IFRS 9 or analogous ECLs transitional arrangements had not been applied	17.15%	16.96%	(C 01.00 (r010,c010) - C 05.01 (r440,c010) - C 05.01 (r440,c020) - C 05.01 (r440,c030) ) / (C 02.00 (r010,c010) - C 05.01 (r440,c040) )	-				
Leverage ratio								
Leverage ratio total exposure measure - using a transitional definition of Tier 1 capital	724,167	682,781	C 47.00 (r300,c010)	Article 429 of the CRR; Delegated Regulation (EU) 2015/62 of 10 October 2014 amending CRR				
Leverage ratio - using a transitional definition of Tier 1 capital	6.42%	6.68%	C 47.00 (r340,c010)	Article 429 of the CRR; Delegated Regulation (EU) 2015/62 of 10 October 2014 amending CRR				



#### Leverage ratio

	(mln EUR, %)	As of 30/09/2019	As of 31/12/2019	COREP CODE	REGULATION
A.1	Tier 1 capital - transitional definition	46,468	45,638	C 47.00 (r320,c010)	
A.2	Tier 1 capital - fully phased-in definition	43,314	43,047	C 47.00 (r310,c010)	
B.1	Total leverage ratio exposures - using a transitional definition of Tier 1 capital	724,167	682,781	C 47.00 (r300,c010)	Article 429 of the CRR; Delegated Regulation (EU) 2015/62 of 10 October 2014 amending
B.2	Total leverage ratio exposures - using a fully phased-in definition of Tier 1 capital	720,707	679,555	C 47.00 (r290,c010)	CRR
C.1	Leverage ratio - using a transitional definition of Tier 1 capital	6.4%	6.7%	C 47.00 (r340,c010)	
C.2	Leverage ratio - using a fully phased-in definition of Tier 1 capital	6.0%	6.3%	C 47.00 (r330,c010)	



		(mln EUR, %)	As of 30/09/2019	As of 31/12/2019	COREP CODE	REGULATION
	A	OWN FUNDS	53,167	52,695	C 01.00 (r010,c010)	Articles 4(118) and 72 of CRR
	A.1	COMMON EQUITY TIER 1 CAPITAL (net of deductions and after applying transitional adjustments)	41,747	41,542	C 01.00 (r020,c010)	Article 50 of CRR
	A.1.1	Capital instruments eligible as CET1 Capital (including share premium and net own capital instruments)	33,927	33,931	C 01.00 (r030,c010)	Articles 26(1) points (a) and (b), 27 to 29, 36(1) point (f) and 42 of CRR
	A.1.2	Retained earnings	17,088	17,242	C 01.00 (r130,c010)	Articles 26(1) point (c), 26(2) and 36 (1) points (a) and (l) of CRR
	A.1.3	Accumulated other comprehensive income	533	347	C 01.00 (r180,c010)	Articles 4(100), 26(1) point (d) and 36 (1) point (l) of CRR
	A.1.4	Other Reserves	-3,265	-3,265	C 01.00 (r200,c010)	Articles 4(117) and 26(1) point (e) of CRR
	A.1.5	Funds for general banking risk	0	0	C 01.00 (r210,c010)	Articles 4(112), 26(1) point (f) and 36 (1) point (l) of CRR
	A.1.6	Minority interest given recognition in CET1 capital	32	35	C 01.00 (r230,c010)	Article 84 of CRR
	A.1.7	Adjustments to CET1 due to prudential filters	752	642	C 01.00 (r250,c010)	Articles 32 to 35 of and 36 (1) point (I) of CRR
	A.1.8	(-) Intangible assets (including Goodwill)	-7,757	-8,012	C 01.00 (r300,c010) + C 01.00 (r340,c010)	Articles 4(113), 36(1) point (b) and 37 of CRR. Articles 4(115), 36(1) point (b) and 37 point (a) of CCR
	A.1.9	(-) DTAs that rely on future profitability and do not arise from temporary differences net of associated DTLs	-1,480	-1,360	C 01.00 (r370,c010)	Articles 36(1) point (c) and 38 of CRR
	A.1.10	(-) IRB shortfall of credit risk adjustments to expected losses	-306	-316	C 01.00 (r380,c010)	Articles 36(1) point (d), 40 and 159 of CRR
	A.1.11	(-) Defined benefit pension fund assets	0	0	C 01.00 (r390,c010)	Articles 4(109), 36(1) point (e) and 41 of CRR
	A.1.12	(-) Reciprocal cross holdings in CET1 Capital	0	0	C 01.00 (r430,c010)	Articles 4(122), 36(1) point (g) and 44 of CRR
	A.1.13	(-) Excess deduction from AT1 items over AT1 Capital	0		C 01.00 (r440,c010)	Article 36(1) point (j) of CRR
	A.1.14	(-) Deductions related to assets which can alternatively be subject to a 1.250% risk weight	-166	-142	C 01.00 (r450,c010) + C 01.00 (r460,c010) + C 01.00 (r470,c010) + C 01.00 (r471,c010)+ C 01.00 (r472,c010)	Articles 4(36), 36(1) point (k) (i) and 89 to 91 of CRR; Articles 36(1) point (k) (ii), 243(1) point (b), 244(1) point (b) and 258 of CRR; Articles 36(1) point k) (iii) and 379(3) of CRR; Articles 36(1) point k) (iv) and 153(8) of CRR and Articles 36(1) point k) (v) and 155(4) of CRR.
	Λ 1 1.4 1	Of which: from securitisation positions (-)	-166	140	C 01.00 (r460,c010)	Articles 36(1) point (k) (ii) 243(1) point (h) 244(1) point (h) and 359 of CBB
	A.1.14.1 A.1.15	(-) Holdings of CET1 capital instruments of financial sector entities where the institution does not	-100		C 01.00 (r460,c010) C 01.00 (r480,c010)	Articles 36(1) point (k) (ii), 243(1) point (b), 244(1) point (b) and 258 of CRR  Articles 4(27), 36(1) point (h); 43 to 46, 49 (2) and (3) and 79 of CRR
		have a significant investment	0			
	A.1.16	(-) Deductible DTAs that rely on future profitability and arise from temporary differences  (-) Holdings of CET1 capital instruments of financial sector entities where the institution has a	0		C 01.00 (r490,c010)	Articles 36(1) point (c) and 38; Articles 48(1) point (a) and 48(2) of CRR
	A.1.17	significant investment	0		C 01.00 (r500,c010)	Articles 4(27); 36(1) point (i); 43, 45; 47; 48(1) point (b); 49(1) to (3) and 79 of CRR
OWN FUNDS Transitional period	A.1.18	(-) Amount exceding the 17.65% threshold	0		C 01.00 (r510,c010)	Article 48 of CRR
		(-) Additional deductions of CET1 Capital due to Article 3 CRR	0		C 01.00 (r524,c010)	Article 3 CRR
	A.1.20		-150		C 01.00 (r529,c010)	-
	A.1.21	Transitional adjustments	2,538	·	CA1 {1.1.1.6 + 1.1.1.8 + 1.1.1.26}	-
	A.1.21.1		0		C 01.00 (r220,c010)	Articles 483(1) to (3), and 484 to 487 of CRR
	A.1.21.2	Transitional adjustments due to additional minority interests (+/-)	0	0	C 01.00 (r240,c010)	Articles 479 and 480 of CRR
	A.1.21.3	Other transitional adjustments to CET1 Capital (+/-)	2,538	2,590	C 01.00 (r520,c010)	Articles 469 to 472, 478 and 481 of CRR
	A.2	ADDITIONAL TIER 1 CAPITAL (net of deductions and after transitional adjustments)	4,721	4,096	C 01.00 (r530,c010)	Article 61 of CRR
	A.2.1	Additional Tier 1 Capital instruments	4,106	4,096	C 01.00 (r540,c010) + C 01.00 (r670,c010)	-
	A.2.2	(-) Excess deduction from T2 items over T2 capital	0	0	C 01.00 (r720,c010)	-
	A.2.3	Other Additional Tier 1 Capital components and deductions	0		C 01.00 (r690,c010) + C 01.00 (r700,c010) + C 01.00 (r710,c010) + C 01.00 (r740,c010)	
	A.2.3	Other Additional Tier I Capital components and deductions	U	U	+ C 01.00 (r744,c010) + C 01.00 (r748,c010)	
	A.2.4	Additional Tier 1 transitional adjustments	615	0	C 01.00 (r660,c010) + C 01.00 (r680,c010) + C 01.00 (r730,c010)	-
	A.3	TIER 1 CAPITAL (net of deductions and after transitional adjustments)	46,468	45,638	C 01.00 (r015,c010)	Article 25 of CRR
	A.4	TIER 2 CAPITAL (net of deductions and after transitional adjustments)	6,699	7,057	C 01.00 (r750,c010)	Article 71 of CRR
	A.4.1	Tier 2 Capital instruments	7,352	·	C 01.00 (r760,c010) + C 01.00 (r890,c010)	-
					C 01.00 (r910,c010) + C 01.00 (r920,c010) +	
	A.4.2	Other Tier 2 Capital components and deductions	90	662	C 01.00 (r930,c010) + C 01.00 (r940,c010) + C 01.00 (r950,c010) + C 01.00 (r970,c010) + C 01.00 (r974,c010) + C 01.00 (r978,c010)	-
	A.4.3	Tier 2 transitional adjustments	-742	-849	C 01.00 (r880,c010) + C 01.00 (r900,c010) + C 01.00 (r960,c010)	-
	D	TOTAL RISK EXPOSURE AMOUNT	298,393		C 02.00 (r960,c010)	Articles 92(3), 95, 96 and 98 of CRR
OWN FUNDS REQUIREMENTS	В.1	Of which: Transitional adjustments included	-1,890		C 02.00 (r010,c010) C 05.01 (r010;c040)	
		COMMON EQUITY TIER 1 CAPITAL RATIO (transitional period)	-1,890 <b>13.99%</b>	-1,986 <b>13.92%</b>		_
CAPITAL RATIOS (%)	C.1 C.2	TIER 1 CAPITAL RATIO (transitional period)	15.57%	13.92%		
Transitional period	C.2	TOTAL CAPITAL RATIO (transitional period)  TOTAL CAPITAL RATIO (transitional period)	17.82%	15.29%		_
CET1 Capital	C.3				[A.1-A.1.13-A.1.21+MIN(A.2+A.1.13-A.2.2-	
Fully loaded CET1 RATIO (%)	-	COMMON EQUITY TIER 1 CAPITAL PATIO (fully loaded)	39,208	38,952	A.2.4+MIN(A.4+A.2.2-A.4.3,0),0)]	
Fully loaded <sup>1</sup>		COMMON EQUITY TIER 1 CAPITAL RATIO (fully loaded)  Adjustments to CET1 due to IERS 9 transitional arrangements	<b>13.06%</b>	<b>12.96%</b>		
		Adjustments to AT1 due to IERS 9 transitional arrangements	2,538		C 05.01 (r440,c010)	
Memo items		Adjustments to AT1 due to IFRS 9 transitional arrangements	0		C 05.01 (r440,c020)	
	•	Adjustments to T2 due to IFRS 9 transitional arrangements	-858		C 05.01 (r440,c030)	-
	F	Adjustments included in RWAs due to IFRS 9 transitional arrangements	-1,890	-1,986	C 05.01 (r440,c040)	-

<sup>(1)</sup>The fully loaded CET1 ratio is an estimate calculated based on bank's supervisory reporting. Therefore, any capital instruments that are not eligible from a regulatory point of view at the reporting date are not taken into account in this calculation.

Fully loaded CET1 capital ratio estimation is based on the formulae stated in column "COREP CODE" – please note that this might lead to differences to fully loaded CET1 capital ratios published by the participating banks e.g. in their Pillar 3 disclosure



#### **Overview of Risk exposure amounts**

	RW.	As	
(mln EUR, %)	As of 30/09/2019	As of 31/12/2019	COREP CODE
Credit risk (excluding CCR and Securitisations)	244,134	242,238	C 02.00 (r040, c010) -[C 07.00 (r090, c220, s001) + C 07.00 (r110, c220, s001) + C 07.00 (r130, c220, s001) + C 08.01 (r040, c260, s001) + C 08.01 (r050, c260, s001) + C 08.01 (r060, c260, s001) + C 08.01 (r040, c260, s002) + C 08.01 (r050, c260, s002)] - [ C 02.00 (R220, c010) + C 02.00 (R430, c010)] - C 02.00 (R460, c010)]
Of which the standardised approach	78,994	74,911	C 02.00 (r060, c010)-[C 07.00 (r090, c220, s001) + C 07.00 (r110, c220, s001)+ C 07.00 (r130, c220, s001)]
Of which the foundation IRB (FIRB) approach	1,008	955	C 02.00 (R250, c010) - [C 08.01 (r040, c260, s002) + C 08.01 (r050, c260, s002) + C 08.01 (r060, c260, s002)]
Of which the advanced IRB (AIRB) approach	136,147	135,453	C 02.00 (R310, c010) - [C 08.01 (r040, c260, s001) + C 08.01 (r050, c260, s001) + C 08.01 (r060, c260, s001)]
Of which equity IRB	27,985	30,919	C 02.00 (R420, c010)
Counterparty credit risk (CCR, excluding CVA)	7,155	6,123	C 07.00 (r090, c220, s001) + C 07.00 (r110, c220, s001) + C 07.00 (r130, c220, s001) + C 08.01 (r040, c260, s001) + C 08.01 (r050, c260, s001) + C 08.01 (r060, c260, s001) + C 08.01 (r040, c260, s002) + C 08.01 (r050, c260, s002,) + C 08.01 (r060, c260, s002) + C 02.00 (R460, c010)]
Credit valuation adjustment - CVA	1,202	1,013	C 02.00 (R640, c010)
Settlement risk	0	0	C 02.00 (R490, c010)
Securitisation exposures in the banking book (after the cap)	6,940	9,051	C 02.00 (R770, c010) + C 02.00 (R220, c010) + C 02.00 (R430, c010)
Position, foreign exchange and commodities risks (Market risk)	20,495	18,728	C 02.00 (R520, c010) + C 02.00 (R910, c010)
Of which the standardised approach	1,614	1,675	C 02.00 (R530, c010)
Of which IMA	18,233	16,363	C 02.00 (R580, c010)
Of which securitisations and resecuritisations in the trading book	980	993	C 19.00_010_610*12.5+C 20.00_010_450*12.5+MAX(C 24.00_010_090,C 24.00_010_100,C 24.00_010_110)*12.5+C 02.00_910_010
Large exposures in the trading book	0	0	C 02.00 (R680, c010)
Operational risk	18,345	21,212	C 02.00 (R590, c010)
Of which basic indicator approach	496	485	C 02.00 (R600, c010)
Of which standardised approach	2,006	2,090	C 02.00 (R610, c010)
Of which advanced measurement approach	15,843	18,637	C 02.00 (R620, c010)
Other risk exposure amounts	121	159	C 02.00 (R630, c010) + C 02.00 (R690, c010) - C 02.00 (R770, c010) - C 02.00 (R910, c010)
Total	298,393	298,524	



# Spring 2020 EU-wide Transparency Exercise P&L Intesa Sanpaolo S.p.A.

	As of 30/09/2019	As of 31/12/2019
(mln EUR)		
Interest income	7,693	10,155
Of which debt securities income	1,080	1,407
Of which loans and advances income	6,896	9,133
Interest expenses	2,478	3,206
(Of which deposits expenses)	808	1,051
(Of which debt securities issued expenses)	1,596	2,057
(Expenses on share capital repayable on demand)	0	0
Dividend income	107	117
Net Fee and commission income	5,766	7,863
Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, and of non financial assets, net	1,136	1,479
Gains or (-) losses on financial assets and liabilities held for trading, net	261	388
Gains or (-) losses on financial assets and liabilities at fair value through profit or loss, net	52	119
Gains or (-) losses from hedge accounting, net	-64	-50
Exchange differences [gain or (-) loss], net	187	136
Net other operating income /(expenses)	566	676
TOTAL OPERATING INCOME, NET	13,227	17,678
(Administrative expenses)	7,008	9,465
(Depreciation)	818	1,123
Modification gains or (-) losses, net	-8	-6
(Provisions or (-) reversal of provisions)	-20	76
(Commitments and guarantees given)	-68	-26
(Other provisions)	49	101
Of which pending legal issues and tax litigation <sup>1</sup>		63
Of which restructuring <sup>1</sup>		0
(Increases or (-) decreases of the fund for general banking risks, net) <sup>2</sup>	0	0
(Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss)	1,480	2,203
(Financial assets at fair value through other comprehensive income)	7	25
(Financial assets at amortised cost)	1,473	2,178
(Impairment or (-) reversal of impairment of investments in subsidaries, joint ventures and associates and on non-financial assets)	4	21
(of which Goodwill)	0	0
Negative goodwill recognised in profit or loss	0	0
Share of the profit or (-) loss of investments in subsidaries, joint ventures and associates	523	717
Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations	0	0
PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS	4,451	5,500
PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS	3,334	4,160
Profit or (-) loss after tax from discontinued operations	0	64
PROFIT OR (-) LOSS FOR THE YEAR	3,334	4,224
Of which attributable to owners of the parent	3,310	4,182

<sup>(1)</sup> Information available only as of end of the year

<sup>(2)</sup> For IFRS compliance banks "zero" in cell "Increases or (-) decreases of the fund for general banking risks, net" must be read as "n.a."



#### **Total Assets: fair value and impairment distribution**

(mln EUR)	Į.	As of 30/09/201	19			As of 31	/12/2019		
		Fa	ir value hierarc	hy		Fa	ir value hierard	chy	
ASSETS:	Carrying amount	Level 1	Level 2	Level 2 Level 3		Level 1	Level 2	Level 3	References
Cash, cash balances at central banks and other demand deposits	52,999				36,010				IAS 1.54 (i)
Financial assets held for trading	51,820	19,127	32,289	404	45,234	17,166	27,699	370	IFRS 7.8(a)(ii);IFRS 9.Appendix A
Non-trading financial assets mandatorily at fair value through profit or loss	3,883	339	1,094	2,450	4,467	773	1,137	2,557	IFRS 7.8(a)(ii); IFRS 9.4.1.4
Financial assets designated at fair value through profit or loss	195	0	195	0	195	0	195	0	IFRS 7.8(a)(i); IFRS 9.4.1.5
Financial assets at fair value through other comprehensive income	75,226	67,672	7,135	419	72,439	63,825	8,173	440	IFRS 7.8(h); IFRS 9.4.1.2A
Financial assets at amortised cost	445,613				442,492				IFRS 7.8(f); IFRS 9.4.1.2
Derivatives – Hedge accounting	3,687	0	3,671	16	3,028	8	3,007	13	IFRS 9.6.2.1; Annex V.Part 1.22; Annex V.Part 1.26
Fair value changes of the hedged items in portfolio hedge of interest rate risk	2,741				1,569				IAS 39.89A(a); IFRS 9.6.5.8
Other assets <sup>1</sup>	45,541			42,817					
TOTAL ASSETS	681,706				648,250				IAS 1.9(a), IG 6

<sup>(1)</sup> Portfolios which are nGAAP specific, i.e. which are not applicable for IFRS reporting banks, are considered in the position "Other assets"

(mln	EUR)		Į.	As of 30/09/201	.9			As of 31/12/2019						
		Gross carry	ying amount		Accu	Accumulated impairment			Gross carrying amount			mulated impair		
Breakdown of financial assets by instrument and by counterparty sector <sup>1</sup>		Stage 1 Assets without significant increase in credit risk since initial recognition	Stage 2 Assets with significant increase in credit risk since initial recognition but not creditimpaired	Stage 3 Credit-impaired assets	Stage 1 Assets without significant increase in credit risk since initial recognition			Stage 1 Assets without significant increase in credit risk since initial recognition	Stage 2 Assets with significant increase in credit risk since initial recognition but not creditimpaired	Stage 3 Credit-impaired assets	Stage 1 Assets without significant increase in credit risk since initial recognition	increase in Stage 3 credit risk since Credit-impaired		References
Financial assets at fair value	Debt securities	71,837	247	36	-46	-4	-36	66,473	2,607	36	-46	-20	-35	Annex V.Part 1.31, 44(b)
through other comprehensive income	Loans and advances	166	1	0	-1	0	0	347	18	0	-1	0	0	Annex V.Part 1.32, 44(a)
cost	Debt securities	24,960	5,100	82	-17	-57	-59	24,876	7,402	100	-18	-77	-59	Annex V.Part 1.31, 44(b)
	Loans and advances	361,739	41,312	31,861	-732	-1,206	-17,371	356,128	41,427	31,550	-667	-1,069	-17,101	Annex V.Part 1.32, 44(a)

<sup>(1)</sup> This table covers IFRS 9 specific information and as such only applies for IFRS reporting banks.



#### **Breakdown of liabilities**

Intesa Sanpaolo S.p.A.

#### (mln EUR)

(IIIIII EOR)			
	Carrying	amount	
LIABILITIES:	As of 30/09/2019	As of 31/12/2019	References
Financial liabilities held for trading	54,163	45,320	IFRS 7.8 (e) (ii); IFRS 9.BA.6
Trading financial liabilities <sup>1</sup>	0	0	Accounting Directive art 8(1)(a),(3),(6)
Financial liabilities designated at fair value through profit or loss	4	4	IFRS 7.8 (e)(i); IFRS 9.4.2.2
Financial liabilities measured at amortised cost	537,579	520,615	IFRS 7.8(g); IFRS 9.4.2.1
Non-trading non-derivative financial liabilities measured at a cost-based method <sup>1</sup>	0	0	Accounting Directive art 8(3)
Derivatives – Hedge accounting	12,422	9,139	IFRS 9.6.2.1; Annex V.Part 1.26
Fair value changes of the hedged items in portfolio hedge of interest rate risk	767	527	IAS 39.89A(b), IFRS 9.6.5.8
Provisions	5,020	4,985	IAS 37.10; IAS 1.54(I)
Tax liabilities	1,596	1,548	IAS 1.54(n-o)
Share capital repayable on demand	0	0	IAS 32 IE 33; IFRIC 2; Annex V.Part 2.12
Other liabilities	14,704	9,844	Annex V.Part 2.13
Liabilities included in disposal groups classified as held for sale	0	41	IAS 1.54 (p); IFRS 5.38, Annex V.Part 2.14
Haircuts for trading liabilities at fair value <sup>1</sup>	0	0	Annex V Part 1.29
TOTAL LIABILITIES	626,256	592,024	IAS 1.9(b);IG 6

(1) Portfolios which are nGAAP specific, i.e. which are not applicable for IFRS reporting banks

#### (mln EUR)

	(mln EUR)			-
		Carrying	amount	
Breakdown of financial li	abilities by instrument and by counterparty sector	As of 30/09/2019	As of 31/12/2019	References
Derivatives		49,111	41,031	IFRS 9.BA.7(a); CRR Annex II
Short positions	Equity instruments	238	154	IAS 32.11; ECB/2013/33 Annex 2.Part 2.4-5
SHOLE POSITIONS	Debt securities	10, <del>44</del> 8	6,914	Annex V.Part 1.31
	Central banks	63,753	51,541	Annex V.Part 1.42(a), 44(c)
	of which: Current accounts / overnight deposits	126	217	ECB/2013/33 Annex 2.Part 2.9.1
	General governments	6,776	6,722	Annex V.Part 1.42(b), 44(c)
	of which: Current accounts / overnight deposits	4,939	4,841	ECB/2013/33 Annex 2.Part 2.9.1
	Credit institutions	53,891	51,095	Annex V.Part 1.42(c),44(c)
Deposits	of which: Current accounts / overnight deposits	9,651	8,303	ECB/2013/33 Annex 2.Part 2.9.1
рерозіся	Other financial corporations	42,572	38,594	Annex V.Part 1.42(d),44(c)
	of which: Current accounts / overnight deposits	24,079	27,744	ECB/2013/33 Annex 2.Part 2.9.1
	Non-financial corporations	83,244	84,565	Annex V.Part 1.42(e), 44(c)
	of which: Current accounts / overnight deposits	76,124	77,449	ECB/2013/33 Annex 2.Part 2.9.1
	Households	199,393	202,810	Annex V.Part 1.42(f), 44(c)
	of which: Current accounts / overnight deposits	182,838	186,288	Annex V.Part 1.42(f), 44(c)
Debt securities issued		92,188	89,395	Annex V.Part 1.37, Part 2.98
Of which:	Subordinated Debt securities issued	10,126	9,308	Annex V.Part 1.37
Other financial liabilities		2,553	2,258	Annex V.Part 1.38-41
TOTAL FINANCIAL LIABILITIES		604,169	575,079	

#### 10

### EBA EUROPEAN BANKING AUTHORITY

### **Spring 2020 EU-wide Transparency Exercise**

#### **Market Risk**

	SA			IM								IM									
		VaR (Memorandum item) STRESSED Va		STRESSED VaR (	INCREMENTAL DEFAULT AND MIGRATION RISK CAPITAL CHARGE			ALL PRICE RISKS CAPITAL CHARGE FOR CTP			VaR <i>(Memorandum item)</i>		STRESSED VaR (Memorandum ite		INCREMENTAL DEFAULT AND MIGRATION RISK CAPITAL CHARGE		ALL PRICE RISKS CAPITAL CHARGE FOR CTP				
(mln EUR)	TOTAL RISK EXPOSURE AMOUNT	TOTAL RISK EXPOSURE AMOUNT	MULTIPLICATION FACTOR (mc) x AVERAGE OF PREVIOUS 60 WORKING DAYS (VaRavg)	PREVIOUS DAY (VaRt-1)	MULTIPLICATION FACTOR (ms) x AVERAGE OF PREVIOUS 60 WORKING DAYS (SVaRavg)	LATEST AVAILABLE (SVaRt-1)	12 WEEKS AVERAGE MEASURE	LAST MEASURE	FLOOR	12 WEEKS AVERAGE MEASURE	LAST MEASURE	TOTAL RISK EXPOSURE AMOUNT	MULTIPLICATION FACTOR (mc) x AVERAGE OF PREVIOUS 60 WORKING DAYS (VaRavg)	PREVIOUS DAY (VaRt-1)	MULTIPLICATION FACTOR (ms) x AVERAGE OF PREVIOUS 60 WORKING DAYS (SVaRavg)	LATEST AVAILABLE (SVaR	12 WEEKS t- AVERAGE MEASURE	MEASURE	FLOOR	12 WEEKS AVERAGE MEASURE	TOTAL RISK EXPOSURE AMOUNT SURE
(····· = - · · )	As of 30/09/2019	As of 31/12/2019				As of 30	/09/2019									As of 31/1	.2/2019				
Traded Debt Instruments	738	640	490	153	1,178	311							489	126	1,027	262					
Of which: General risk	249	217	188	64	313	71							223	59	228	61					
Of which: Specific risk	488	423	302	89	865	240							266	66	799	201					
Equities	9	8	42	16	41	13							34	9	62	21					
Of which: General risk	1	1	0	0	0	0							0	0	0	0					
Of which: Specific risk	8	7	42	16	41	13							34	9	62	21					
Foreign exchange risk	612	800	0	0	0	0							0	0	0	0					
Commodities risk	5	8	10	2	62	16			_			10.00	5	2	51	16					
Total	1,364	1,456	348	105	805	232	306	295	0	0	0	18,233	310	79	714	179	285	261	0	0	0 16,363

Market risk template does not include CIU positions under the particular approach for position risk in CIUs (Articles 348(1), 350 (3) c) and 364 (2) a) CRR), which instead are included in the RWA OV1 template.

**Credit Risk - Standardised Approach** 

Intesa Sanpaolo S.p.A.

					Standardise	ed Approach			
			As of 30/	09/2019			As of 3	1/12/2019	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions
	(mln EUR, %)								
	Central governments or central banks	142,158	157,239	20,104		121,591	135,839	18,865	
	Regional governments or local authorities	931	998	297		892	1,044	306	
	Public sector entities	2,967	2,026	767		2,775	1,704	1,154	
	Multilateral Development Banks	2,736	2,744	0		2,463	2,331	0	
	International Organisations	295	295	0		309	309	0	
	Institutions	18,172	15,214	3,146		14,260	11,895	2,430	
	Corporates	48,708	26,286	25,182		45,955	24,209	23,010	
	of which: SME	10,356	4,924	4,655		6,879	4,165	3,908	
	Retail	18,608	10,846	7,634		20,361	11,809	8,384	
Consolidated data	of which: SME	3,438	2,335	1,356		3,301	2,267	1,331	
Consolidated data	Secured by mortgages on immovable property	5,038	4,971	1,814		4,521	4,457	1,617	
	of which: SME	1,082	1,048	402		1,032	1,004	385	
	Exposures in default	3,628	1,648	1,742	1,871	3,418	1,529	1,613	1,814
	Items associated with particularly high risk	1,454	1,158	1,737		1,711	1,191	1,786	
	Covered bonds	1,558	1,558	207		1,959	1,959	245	
	Claims on institutions and corporates with a ST credit assessment	3	3	1		3	3	1	
	Collective investments undertakings (CIU)	2,508	1,628	1,602		3,099	2,081	1,832	
	Equity	2,293	2,292	2,548		2,189	2,189	2,460	
	Other exposures	19,037	19,025	13,237		19,710	19,587	12,061	
	Standardised Total <sup>2</sup>	270,094	247,931	80,015		·		·	2,813

<sup>(1)</sup> Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).  $^{\left( 2\right) }$  Standardised Total does not include the Securitisation position.

					Standardise	ed Approach					
			As of 30/	09/2019		As of 31/12/2019					
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>		
	(mln EUR, %)										
	Central governments or central banks	86,252	102,317	13,002		64,887	79,961	12,556			
	Regional governments or local authorities	48	37	7		43	32	6			
	Public sector entities	569	342	312		540	350	344			
	Multilateral Development Banks	0	0	0		0	0	0			
	International Organisations	0	0	0		0	0	0			
	Institutions	3,961	2,795	482		2,790	2,205				
	Corporates	22,011	5,899	5,610		22,854	7,381				
	of which: SME	6,729	2,137	2,022		3,281	1,440				
	Retail	9,523	4,153	2,859		8,228	2,793				
ITALY	of which: SME	2,344	1,447	829		2,105	1,320				
117121	Secured by mortgages on immovable property	2,573	2,538	929		1,627	1,603				
	of which: SME	1,004	974	374		914	893				
	Exposures in default	2,152 1,348	1,030 1,096	1,081 1,644		2,098 1,338	959 1,117				
	Items associated with particularly high risk Covered bonds	420	1,096	1,0 <del>44</del>		455	1,117 455				
	Claims on institutions and corporates with a ST credit assessment	420	420 n	10		433	ں درج	\ 21			
	Collective investments undertakings (CIU)	1,334	684	660		1,554	864	705			
	Equity	1,940	1,940	1,947		1,821	1,821				
	Other exposures	15,262	15,262			14,812	14,812				
	Standardised Total <sup>2</sup>	13,232	13,202	11,510	1,337	·	11,012	10,003	1,3		

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects). (2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments.

		Standardised Approach												
					Standardise	ed Approach								
			As of 30,	/09/2019		As of 31/12/2019								
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>					
	(mln EUR, %)	= 2.4												
	Central governments or central banks	7,947	7,747	111		7,971	7,771	. 123						
	Regional governments or local authorities Public sector entities	0	0			0	(	0						
	Multilateral Development Banks	٥	0			4	4							
	International Organisations		0	0		0	(							
	Institutions	572	369	146		553	346	139						
	Corporates	853	724	662		760	626							
	of which: SME	15	14	14		10	9	9						
	Retail	3	1	1		4	2	2						
LINITED CTATEC	of which: SME	0	0	0		1	1	. 0						
UNITED STATES	Secured by mortgages on immovable property	0	0	0		0	C	0						
	of which: SME	0	0	0		0	C	0						
	Exposures in default	0	0	0	0	0	C	0	0					
	Items associated with particularly high risk	0	0	0		8	8	12						
	Covered bonds	0	0	0		0	0	0						
	Claims on institutions and corporates with a ST credit assessment	3	3	$\frac{1}{2}$		3	3	1						
	Collective investments undertakings (CIU)	121 23	84	84		145	103	103						
	Equity Other exposures	23	23	23		25 14	25	25						
	Other exposures  Standardiced Total <sup>2</sup>	44	44	9	E	14		9	E					
	Standardised Total <sup>2</sup>	(1) Original exposure unlike Evper							<u> </u>					

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects). (2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments.

					Standardise	d Approach			
			As of 30	09/2019			As of 31,	/12/2019	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>
	(mln EUR, %)								
	Central governments or central banks	15,447	15,468	2		14,982	15,003	2	
	Regional governments or local authorities	15	1	0		15	1	0	
	Public sector entities	24	24	12		33	33	16	
	Multilateral Development Banks	0	0	0		0	0	0	
	International Organisations Institutions	152	152	0		240	160	0 84	
	Corporates	152 399	152 329	73 296		248 429	168 296	291	
	of which: SME	399	323	290		2	290	291	
	Retail	2	1	1		2	1	1	
	of which: SME	0	0	0		0	0	0	
SPAIN	Secured by mortgages on immovable property	0	0	0		0	0	0	
	of which: SME	0	0	0		0	0	0	
	Exposures in default	0	0	0	0	0	0	0	(
	Items associated with particularly high risk	0	0	0		0	0	0	
	Covered bonds	7	7	1		35	35	6	
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0	
	Collective investments undertakings (CIU)	0	0	0		0	0	0	
	Equity	0	0	0		0	0	0	
	Other exposures	0	0	0		0	0	0	
	Standardised Total <sup>2</sup>				3				3

<sup>(1)</sup> Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).
(2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments.



Credit Risk - Standardised Approach

Intesa Sanpaolo S.p.A.

		Standardised Approach											
			As of 30/	09/2019		As of 31/12/2019							
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments a provisions <sup>2</sup>				
	(mln EUR, %)												
	Central governments or central banks	4,753	5,169	50		3,286	3,630	1					
	Regional governments or local authorities	67	67	13		50	50	10					
	Public sector entities	76	76	15		74	74	15					
	Multilateral Development Banks	0	0	0		0	0	0					
	International Organisations	0	0	0		0	0	0					
	Institutions	3,879	3,807	348		2,772	2,698						
	Corporates	533	439	374		597	477	401					
	of which: SME	29	4	4		29	21	21					
	Retail	3	2	1		3	2	1					
RANCE	of which: SME	1	0	0		1	0	0					
TO WITCH	Secured by mortgages on immovable property	0	0	0		0	0	0					
	of which: SME	0	0	0		0	0	0					
	Exposures in default	0	0	0	U	0	0	0					
	Items associated with particularly high risk	0	0	0		0	0	0					
	Covered bonds	380	380	41		394	394	45					
	Claims on institutions and corporates with a ST credit assessment	0	0	U		0	0	0					
	Collective investments undertakings (CIU)	4	4	4		4	4	4					
	Equity Other exposures	0	0	0		U	0	0					
	Standardised Total <sup>2</sup>	O O	<u> </u>	U	2	U	0	U					

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).

(2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the

Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAS) and
exposures, but includes general credit risk adjustments.

					Standardise	ed Approach			
			As of 30/	09/2019			As of 31,	/12/2019	
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>
	(mln EUR, %)								
	Central governments or central banks	1,329	1,326	128		1,288	1,286	107	
	Regional governments or local authorities	147	135	27		139	133	27	
	Public sector entities	6	5	4		/	5	5	
	Multilateral Development Banks International Organisations	0	0	0		U	0	0	
	Institutions	107	107	54		1	0	0	
	Corporates	841	676	676		695	539	539	
	of which: SME	28	28	28		24	23	23	
	Retail	2,019	1,792	1,344		2,051	1,842	1,381	
CLOVAVIA	of which: SME	40	39	29		40	39	29	
SLOVAKIA	Secured by mortgages on immovable property	0	0	0		0	0	0	
	of which: SME	0	0	0		0	0	0	
	Exposures in default	234	97	99	136	281	133	140	147
	Items associated with particularly high risk	0	0	0		0	0	0	
	Covered bonds	15	15	2		119	119	22	
	Claims on institutions and corporates with a ST credit assessment Collective investments undertakings (CIU)	U	0	0		0	0	0	
	Equity	0	0	) 		١	0	0	
	Other exposures	366	366	237		450	338	177	
	Standardised Total <sup>2</sup>	333		257	209			277	305

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).
(2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the

		(2) Total value adjustments and exposures, but includes genera		erparty excludes those for secu	rritisation exposures, additional v	aluation adjustments (AVAs) an	d other own funds reductions r	elated to the				
					Standardise	ed Approach						
			As of 30/	09/2019		As of 31/12/2019						
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>			
	(mln EUR, %)	740				702	40					
	Central governments or central banks	749	9	0		782	19					
	Regional governments or local authorities Public sector entities	0	0	0		U	0					
	Multilateral Development Banks	١	3	0		0	0					
	International Organisations		0	ľ		٥	0					
	Institutions	2,633	2,098	237		2,311	1.723	213				
	Corporates	1,416	1,169	1,085		2,009	1,723 1,496	1,237				
	of which: SME	7	, 4	<b>_</b> 4			, 1	1				
	Retail	5	2	1		21	3	2				
LINITED KINCDOM	of which: SME	0	0	0		17	1	1				
ONLIED KINGDOM	of which: SME  Secured by mortgages on immovable property	3	2	1		3	3	1				
	of which: Sime	0	0	0		0	0	0				
	Exposures in default	0	0	0	0	0	0	0	0			
	Items associated with particularly high risk	0	0	0		0	0	0				
	Covered bonds	91	91	9		147	147	19				
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0				
	Collective investments undertakings (CIU)	80	68	68		81	73	73				
	Equity	14	14	20		17	17	26				
	Other exposures	1	1	1		1	1	1				
	Standardised Total <sup>2</sup>				] 3				4			

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).
(2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the

		exposures, but includes genera		erparty excludes those for secu							
					Standardise	d Approach					
			As of 30/	09/2019		As of 31/12/2019					
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>		
	(mln EUR, %)										
	Central governments or central banks	1,583	1,740	0		1,728	1,873	0			
	Regional governments or local authorities Public sector entities	76	76	15		75	75	15			
	Multilateral Development Banks	0	0	0		0	(	יו טו			
	International Organisations	ő	0	0		0	(				
	Institutions	2,830	2,796	334		2,710	2,675				
	Corporates	752	702			888	772	686			
	of which: SME	25	20	20		3	2	2			
	<b>Retail</b> of which: SME	3	3	2		3	1	3			
GERMANY	Secured by mortgages on immovable property	1	1	1		2	-	) 1 1			
	of which: SME	0	0	0		0	(				
	Exposures in default	0	0	0	0	0	(	0	C		
	Items associated with particularly high risk	1	0	1		1		1 ا			
	Covered bonds	38	38	4		42	42	2 4			
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	(	0			
	Collective investments undertakings (CIU)	0	0	0		0	(	) 0			
	Equity Other exposures	108	108	0		112	112	) )			
	Standardised Total <sup>2</sup>	100	100		1	112	112		2		

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).
(2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments.



**Credit Risk - Standardised Approach** 

Intesa Sanpaolo S.p.A.

						•					
					Standardise	ed Approach					
			As of 30/	09/2019		As of 31/12/2019					
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>		
	(mln EUR, %)										
	Central governments or central banks	2,259	2,896	156		2,103	2,723				
	Regional governments or local authorities	180	189	38		190	269	54			
	Public sector entities	627	70	35		624	68	36			
	Multilateral Development Banks	0	0	0		0	C	0			
	International Organisations	0	0	0		0	C	0			
	Institutions	108	90	29		59	42	. 19			
	Corporates	6,425	5,224	5,251		2,773	2,303	2,302			
	of which: SME	1,423	1,195	1,195		1,373	1,149	1,149			
	Retail	1	1	1		3,854	3,038				
CROATIA	of which: SME	0	0	0		89	81				
	Secured by mortgages on immovable property	956	953	333		1,028	1,024	358			
	of which: SME	522	7220	200	254	6	5	212	2.42		
	Exposures in default	523	239	262	254	458	200	212	242		
	Items associated with particularly high risk	30	10	15		42	20	30			
	Covered bonds	0	0	0		0	( )				
	Claims on institutions and corporates with a ST credit assessment Collective investments undertakings (CIU)		0	0		0	(				
			υ 2	บ ว		ال	7				
	Equity Other exposures	1,831	1,825	222		2,486	2,481	246			
		1,031	1,025	222	353		2,401	240	341		
	Standardised Total <sup>2</sup>				] 353				341		

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).
(2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the

		exposures, but includes general credit risk adjustments.											
					Standardise	d Approach							
			As of 30/	/09/2019			As of 31/	12/2019					
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>				
	(mln EUR, %)												
İ	Central governments or central banks	325	300	29		990	990	10					
	Regional governments or local authorities	0	0	0		0	0	0					
	Public sector entities	0	0	0		0	0	0					
	Multilateral Development Banks	0	0	0		0	1	0					
	International Organisations Institutions	0064	743	602		0	600	541					
	Corporates	964 1,943	743 1,517	1,493		822 1,945	600 1,496						
	of which: SME	141	1,317			1,573	1, <del>130</del>	1,733					
	Retail	932	41	31		17	8	6					
	of which: SME	1	1	1		0	0	0					
LUXEMBOURG	Secured by mortgages on immovable property	150	149	75		0	0	0					
	of which: SME	o	0	0		0	0	0					
	Exposures in default	27	14	14	13	2	1	1	1				
	Items associated with particularly high risk	0	0	0		0	0	0					
	Covered bonds	65	65	31		37	37	4					
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	0	0					
	Collective investments undertakings (CIU)	742	586			1,016	770	694					
	Equity	112	112	114		104	104						
	Other exposures	175	175	141		213	213	177					
	Standardised Total <sup>2</sup>				19				4				

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).
(2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the

		exposures, but includes genera		erparty excludes those for secu	ntisation exposures, additional v	aluation aujustments (AVAS) an	d other own runus reductions	related to the	
					Standardise	d Approach			
			As of 30/	09/2019			/12/2019		
		Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>	Original Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exposure amount	Value adjustments and provisions <sup>2</sup>
	(mln EUR, %)								
	Central governments or central banks	213	213	155		236	236	166	
	Regional governments or local authorities Public sector entities	0	0	0		0	(		
	Multilateral Development Banks	0	0	0		0	(	) )	
	International Organisations		0	0		0	(		
	Institutions	35	30	30		59	54	54	
	Corporates	818	782	756		832	764	736	
	of which: SME	110	109	83		117	116		
DUCCIAN	Retail	75	73	55		76	73	55	
RUSSIAN	of which: SME	57	56	42		58	57	43	
FEDERATION	Secured by mortgages on immovable property of which: SME	/	/	2		6	(	2	
	Exposures in default	74	30	30	44	71	7(	20	42
	Items associated with particularly high risk	0	0	0	11	0	2.		12
	Covered bonds	0	0	0		0	(		
	Claims on institutions and corporates with a ST credit assessment	0	0	0		0	(	0	
	Collective investments undertakings (CIU)	0	0	0		0	(	0	
	Equity	0	0	0		0	(	0	
	Other exposures	50	48	36		50	48	39	
	Standardised Total <sup>2</sup>				53				51

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).
(2) Total value adjustments and provisions per country of counterparty excludes those for securitisation exposures, additional valuation adjustments (AVAs) and other own funds reductions related to the exposures, but includes general credit risk adjustments.

### Credit Risk - IRB Approach

Intesa Sanpaolo S.p.A.

							IRB A	pproach						
			As of 30/09/2019								of 31/12/2019			
		Origina	l Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	ure amount	Value adjustments	Origina	l Exposure <sup>1</sup>	Exposure	Risk expo	sure amount	Value adjustme	
	(mln EUR, %)		Of which: defaulted	- value		Of which: defaulted	and provisions		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provis	
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0	
	Institutions	73,296	478	35,986	16,787	116	303	72,990	504	35,966	16,888	123	295	
	Corporates	315,457	24,098	188,591	100,217	4,720	12,605	309,863	21,259	185,278	98,529	4,836	11,569	
	Corporates - Of Which: Specialised Lending	19,117	1,663	15,061	8,424	372	937	19,388	1,413	13,367	8,119	415	864	
	Corporates - Of Which: SME	79,422	13,796	56,722	33,122	2,706	7,649	73,919	12,228	51,582	31,224	2,847	7,028	
	Retail	144,043	8,944	134,726	26,042	1,744	5,397	144,842	8,875	135,694	26,023	1,833	5,114	
	Retail - Secured on real estate property	100,125	2,939	99,894	16,876	974	1,109	102,856	3,613	101,727	17,155	1,118	1,294	
Consolidated data	Retail - Secured on real estate property - Of Which: SME	5,472	839	5,442	1,331	118	330	5,633	957	5,463	1,276	132	407	
Consolidated data	Retail - Secured on real estate property - Of Which: non-SME	94,652	2,100	94,451	15,545	856	779	97,223	2,656	96,264	15,879	987	887	
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0	
	Retail - Other Retail	43,918	6,005	34,832	9,166	771	4,288	41,986	5,262	33,966	8,868	714	3,821	
	Retail - Other Retail - Of Which: SME	20,264	3,711	13,334	3,003	500	2,659	19,599	3,363	12,980	2,914	473	2,436	
	Retail - Other Retail - Of Which: non-SME	23,655	2,293	21,498	6,163	270	1,629	22,387	1,898	20,987	5,954	241	1,384	
	Equity	7,884	93	7,884	27,985	3		8,772	88	8,772	30,919	3		
	Other non credit-obligation assets				0						0			
	IRB Total <sup>2</sup>				171,031						172,35	9		

(2) IRB Total does not include the Securitisation position.

							IRB A	pproach					
				As of 30	/09/2019					As of 3:	L/12/2019		
		Origina	l Exposure <sup>1</sup>	Exposure	Risk expo	osure amount	Value adjustments	Origina	l Exposure <sup>1</sup>	Exposure	Risk expo	sure amount	Value adjustments
	(mln EUR, %)		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provisions		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	26,362	367	18,364	7,373	91	248	26,906	394	18,274	7,252	98	243
	Corporates	214,057	23,343	137,410	73,457	4,564	12,018	202,835	20,662	127,505	69,214	4,613	11,026
	Corporates - Of Which: Specialised Lending	10,161	1,474	8,403	4,319	330	718	9,892	1,242	8,020	4,423	377	651
	Corporates - Of Which: SME	76,571	13,719	54,336	31,382	2,699	7,577	71,279	12,130	49,314	29,568	2,758	6,967
	Retail	135,956	8,873	126,669	25,037	1,696	5,339	136,499	8,760	127,380	24,941	1,744	5,053
	Retail - Secured on real estate property	92,369	2,887	92,141	16,024	943	1,068	94,834	3,517	93,712	16,240	1,061	1,249
TT A L \ /	Retail - Secured on real estate property - Of Which: SME	5,430	838	5,401	1,304	117	329	5,593	956	5,424	1,250	131	405
ITALY	Retail - Secured on real estate property - Of Which: non-SME	86,939	2,050	86,741	14,720	826	739	89,241	2,560	88,288	14,990	931	843
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	43,587	5,985	34,527	9,013	753	4,271	41,664	5,243	33,668	8,700	682	3,805
	Retail - Other Retail - Of Which: SME	19,978	3,700	13,066	2,858	484	2,647	19,313	3,350	12,712	2,753	442	2,424
	Retail - Other Retail - Of Which: non-SME	23,608	2,285	21,461	6,155	269	1,624	22,351	1,893	20,956	5,948	240	1,380
	Equity	7,189	93	7,189	26,080	3	0	8,141	88	8,141	29,198	3	1
	Other non credit-obligation assets												
	IRB Total												

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).

							IRB A	pproach					
				As of 30	/09/2019					As of 31	L/12/2019		
		Origin	al Exposure¹	Exposure	Risk expo	sure amount	Value adjustments	Original	Exposure <sup>1</sup>	Exposure	Risk expos	sure amount	Value adjustments
	(mln EUR, %)		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provisions		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	2,458	0	899	516	0	5	2,392	0	880	500	0	3
	Corporates	21,231	61	6,588	2,793	15	28	22,129	58	8,952	3,620	14	38
	Corporates - Of Which: Specialised Lending	480	0	371	325	0	3	599	0	384	297	0	5
	Corporates - Of Which: SME	14	0	8	6	0	0	15	0	12	8	0	0
	Retail	36	1	36	6	0	0	39	1	39	6	0	0
	Retail - Secured on real estate property	34	0	33	5	0	0	37	0	37	6	0	0
UNITED STATES	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
UNITED STATES	Retail - Secured on real estate property - Of Which: non-SME	34	0	33	5	0	0	37	0	37	6	0	0
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	2	0	2	0	0	0	2	0	2	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	2	0	2	0	0	0	2	0	2	0	0	0
	Equity	128	0	128	425	0	0	141	0	141	434	0	0
	Other non credit-obligation assets												
	IRB Total												

							IRB A	pproach					
				As of 30	/09/2019					As of 31	L/12/2019		
		Origin	al Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and	Original	Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expos	sure amount	Value adjustments
	(mln EUR, %)		Of which: defaulted	Value		Of which: defaulted	provisions		Of which: defaulted	Value		Of which: defaulted	and provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	1,225	0	602	258	0	1	1,015	0	570	270	0	1
	Corporates	4,632	32	2,162	1,219	8	19	4,995	2	2,437	1,287	1	9
	Corporates - Of Which: Specialised Lending	126	0	126	72	0	2	194	0	186	105	0	2
	Corporates - Of Which: SME	2	0	1	1	0	0	5	0	3	2	0	0
	Retail	8	0	8	1	0	0	8	0	8	1	0	0
	Retail - Secured on real estate property	6	0	6	1	0	0	7	0	7	1	0	0
SPAIN	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
SPAIN	Retail - Secured on real estate property - Of Which: non-SME	6	0	6	1	0	0	7	0	7	1	0	0
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	2	0	1	0	0	0	1	0	1	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	2	0	1	0	0	0	1	0	1	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Other non credit-obligation assets												
	IRB Total												

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).

							IRB A	pproach					
				As of 30	/09/2019					As of 3	1/12/2019		
		Origin	al Exposure¹	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustments and	Origina	l Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	osure amount	Value adjustmer
	(mln EUR, %)		Of which: defaulted	Value		Of which: defaulted	provisions		Of which: defaulted	Value		Of which: defaulted	and provisi
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	5,669	0	3,513	543	0	3	5,540	0	3,396	585	0	4
	Corporates	7,604	89	2,791	1,180	21	24	8,064	57	2,818	1,294	14	21
	Corporates - Of Which: Specialised Lending	458	0	417	187	0	13	298	0	286	138	0	4
	Corporates - Of Which: SME	8	0	5	5	0	0	9	0	5	5	0	0
	Retail	21	1	21	4	0	0	22	1	22	4	0	0
	Retail - Secured on real estate property	19	0	19	3	0	0	20	0	20	4	0	0
FRANCE	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
FRANCE	Retail - Secured on real estate property - Of Which: non-SME	19	0	19	3	0	0	20	0	20	4	0	0
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	2	1	2	0	0	0	2	1	2	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	2	1	2	0	0	0	2	1	2	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Other non credit-obligation assets												
	IRB Total												

### Credit Risk - IRB Approach

Intesa Sanpaolo S.p.A.

							IRB A	pproach					
				As of 30	/09/2019					As of 3	1/12/2019		
		Origin	al Exposure <sup>1</sup>	Exposure	Risk exp	osure amount	Value adjustments	Origina	al Exposure¹	Exposure	Risk exp	osure amount	Valu adjustm
	(mln EUR, %)		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provisions		Of which: defaulted	− Value¹		Of which: defaulted	and provi
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	16	0	9	2	0	0	16	0	8	2	0	0
	Corporates	5,111	50	4,331	3,132	4	83	5,130	91	4,290	3,165	112	78
	Corporates - Of Which: Specialised Lending	942	13	903	889	0	39	960	15	922	862	0	36
	Corporates - Of Which: SME	2,041	36	1,781	1,178	4	41	2,026	62	1,757	1,196	88	36
	Retail	7,537	52	7,519	911	43	50	7,773	96	7,755	980	84	52
	Retail - Secured on real estate property	7,252	41	7,251	766	26	38	7,488	83	7,488	818	52	41
SLOVAKIA	Retail - Secured on real estate property - Of Which: SME	42	1	42	27	1	1	39	1	39	26	1	1
SLOVANIA	Retail - Secured on real estate property - Of Which: non-SME	7,210	41	7,209	738	25	37	7,449	83	7,448	793	52	39
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	285	11	268	145	17	12	285	13	267	161	31	12
	Retail - Other Retail - Of Which: SME	285	11	268	145	17	12	285	13	267	161	31	12
	Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Other non credit-obligation assets												
	IRB Total												

							IRB A	pproach					
				As of 30	/09/2019					As of 3	1/12/2019		
		Origin	aal Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk ex	posure amount	Value adjustments	Origina	l Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exp	osure amount	Value adjustments
	(mln EUR, %)		Of which: defaulted	Value		Of which: defaulted	and provisions		Of which: defaulted	- value		Of which: defaulted	and provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	4,877	0	2,570	380	0	9	4,929	0	2,491	381	0	8
	Corporates	6,817	0	4,009	2,203	0	11	6,319	0	4,289	2,172	0	13
	Corporates - Of Which: Specialised Lending	533	0	448	205	0	1	497	0	421	196	0	1
	Corporates - Of Which: SME	8	0	6	3	0	0	8	0	7	7	0	0
	Retail	107	3	105	17	1	1	109	3	108	18	1	1
	Retail - Secured on real estate property	100	2	99	15	1	1	104	2	103	17	1	1
UNITED KINGDOM	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
ONLIED KINGDOM	Retail - Secured on real estate property - Of Which: non-SME	100	2	99	15	1	1	104	2	103	17	1	1
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	7	1	6	1	0	0	6	1	5	1	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	7	1	6	1	0	0	6	1	5	1	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Other non credit-obligation assets												
	IRB Total												
		(1) • · · ·											

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).

(1) Original exposure, unlike Exposure value, is reported before taking into account any effect due to credit conversion factors or credit risk mitigation techniques (e.g. substitution effects).

							IRB A	pproach					
				As of 30	/09/2019					As of 31	1/12/2019		
		Origin	nal Exposure <sup>1</sup>	Exposure	Risk expos	sure amount	Value adjustments	Original	Exposure <sup>1</sup>	Exposure	Risk expo	osure amount	Value adjustments
	(mln EUR, %)		Of which: defaulted	– Value <sup>1</sup>		Of which: defaulted	and provisions		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provisions
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	2,619	0	1,404	358	0	2	2,489	0	1,236	304	0	2
	Corporates	6,089	102	2,408	1,217	24	71	6,637	93	3,123	1,530	22	68
	Corporates - Of Which: Specialised Lending	51	44	46	12	11	21	51	44	44	11	11	21
	Corporates - Of Which: SME	208	3	96	75	1	2	24	1	17	16	0	1
	Retail	29	1	28	6	0	1	29	1	29	6	0	0
	Retail - Secured on real estate property	26	1	26	5	0	0	28	1	28	6	0	0
CEDMANY	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
GERMANY	Retail - Secured on real estate property - Of Which: non-SME	26	1	26	5	0	0	28	1	28	6	0	0
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	2	1	2	0	0	0	2	0	2	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	2	0	2	0	0	0	1	0	1	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Other non credit-obligation assets												
	IRB Total												

							IRB A	pproach					
				As of 30	/09/2019					As of 3	1/12/2019		
		Origin	al Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk exp	oosure amount	Value adjustments	Origin	al Exposure <sup>1</sup>	Exposure Value <sup>1</sup>	Risk expo	sure amount	Value adjustmen
	(mln EUR, %)		Of which: defaulted	- value		Of which: defaulted	and provisions		Of which: defaulted	– value⁻		Of which: defaulted	and provisio
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	16	0	1	1	0	0	17	0	1	0	0	0
	Corporates	380	0	239	141	0	1	329	0	230	116	0	1
	Corporates - Of Which: Specialised Lending	83	0	64	31	0	1	78	0	61	29	0	0
	Corporates - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Secured on real estate property	0	0	0	0	0	0	0	0	0	0	0	0
CROATIA	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
CRUATIA	Retail - Secured on real estate property - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	0	0	0	0	0	0	0	0	0	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Other non credit-obligation assets												
	IRB Total												

							IRB A	pproach					
				As of 30	/09/2019					As of 3:	1/12/2019		
		Origin	al Exposure <sup>1</sup>	Exposure	Risk expo	osure amount	Value adjustments	Origina	l Exposure <sup>1</sup>	Exposure	Risk expo	sure amount	Value adjustmer
	(mln EUR, %)		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provisions		Of which: defaulted	– Value <sup>1</sup>		Of which: defaulted	and provision
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	386	0	322	21	0	0	202	0	140	9	0	1
	Corporates	4,955	38	2,553	1,435	7	29	6,800	0	4,410	2,327	0	9
	Corporates - Of Which: Specialised Lending	39	0	39	36	0	0	255	0	241	123	0	0
	Corporates - Of Which: SME	146	0	146	208	0	2	126	0	126	177	0	1
	Retail	11	0	11	2	0	0	11	0	11	2	0	0
	Retail - Secured on real estate property	10	0	10	2	0	0	10	0	10	2	0	0
LUVEMBOURG	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
LUXEMBOURG	Retail - Secured on real estate property - Of Which: non-SME	10	0	10	2	0	0	10	0	10	2	0	0
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	1	0	1	0	0	0	1	0	1	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	1	0	1	0	0	0	1	0	1	0	0	0
	Equity	44	0	44	161	0	0	43	0	43	160	0	0
	Other non credit-obligation assets												
	IRB Total												

							IRB A	pproach					
				As of 30	/09/2019					As of 3	1/12/2019		
		Origin	al Exposure <sup>1</sup>	Exposure	Risk exp	oosure amount	Value adjustments	Origina	l Exposure <sup>1</sup>	Exposure	Risk exp	osure amount	Value adjustme
	(mln EUR, %)		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provisions		Of which: defaulted	- Value <sup>1</sup>		Of which: defaulted	and provisi
	Central banks and central governments	0	0	0	0	0	0	0	0	0	0	0	0
	Institutions	593	0	72	42	0	0	643	0	77	70	0	0
	Corporates	6,869	0	4,847	2,123	0	3	7,900	0	5,851	2,471	0	6
	Corporates - Of Which: Specialised Lending	2,703	0	1,672	602	0	1	2,885	0	0	0	0	0
	Corporates - Of Which: SME	2	0	0	0	0	0	2	0	0	0	0	0
	Retail	13	1	13	2	0	0	13	1	13	2	0	0
	Retail - Secured on real estate property	12	0	12	2	0	0	12	0	12	2	0	0
RUSSIAN FEDERATION	Retail - Secured on real estate property - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
RUSSIAN FEDERATION	Retail - Secured on real estate property - Of Which: non-SME	12	0	12	2	0	0	12	0	12	2	0	0
	Retail - Qualifying Revolving	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail	1	1	1	0	0	0	1	1	1	0	0	0
	Retail - Other Retail - Of Which: SME	0	0	0	0	0	0	0	0	0	0	0	0
	Retail - Other Retail - Of Which: non-SME	1	1	1	0	0	0	1	1	1	0	0	0
	Equity	0	0	0	0	0	0	0	0	0	0	0	0
	Other non credit-obligation assets												
	IRB Total												



General governments exposures by country of the counterparty

							Intesa Sanpaolo S.p.A	١.						
							As of 31/12/2019							
						Dire	ct exposures							
	(mln EUR)			On balance s	heet				Deriva	atives		Off balan	ice sheet	
												Off-balance sh	eet exposures	
								Derivatives with p	ositive fair value	Derivatives with	negative fair value			
Residual Maturity	Country / Region	Total gross carrying amount of non- derivative financial assets	Total carrying amount of non-derivative financial assets (net of short positions)	of which: Financial assets	acsignacea at rail value	of which: Financial assets at fair value through other	of which: Financial assets at	Carrying amount	Notional amount	Carrying amount	Notional amount	Nominal	Provisions	Risk weighted exposure amount
				held for trading	through profit or loss	comprehensive income	amortised cost							
[ 0 - 3M [ [ 3M - 1Y [ [ 1Y - 2Y [ [ 2Y - 3Y [ [3Y - 5Y [	Austria	11 16 5 0	11 16 5 0 0	11 15 0 0 0	0 0 0 0	0 1 5 0 0	0 0 0 0 0		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0 0	0 0 0 0	
[5Y - 10Y [ [10Y - more		0	0	0	0	0	0		0 0	0	0	0	0	
Total [ 0 - 3M [ [ 3M - 1Y [		32 0 0	32 0 0	<b>26</b> 0 0	0 0 0	<b>7</b> 0 0	0 0		<b>0</b>	0 0 0	0 0 0	0 0 0	0 0 0	0
[ 0 - 3M [	Belgium	0 0 0 859 567	0 0 0 859 567 <b>1,427</b>	0 0 0 0 44	0 0 0 0	0 0 0 334 524	0 0 0 525 0		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0 0	0 0 0 0	
Total [ 0 - 3M [	Bulgaria	1,427	1,427	44	0	858	525		0	0	0	0	0	0
[ 0 - 3M [	Cyprus													
[ 0 - 3M [	Czech Republic	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0
[ 0 - 3M [	Denmark	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0	
[ 0 - 3M [	Estonia		J	J.			J		<u> </u>			J.	V	



General governments exposures by country of the counterparty

							Intesa Sanpaolo S.p.A							
							As of 31/12/2019							
						Dire	ect exposures							
	(mln EUR)			On balance s	heet				Deriva	tives		Off bala	nce sheet	
												Off-balance s	heet exposures	
			Total carrying amount of					Derivatives with po	ositive fair value	Derivatives with	negative fair value			Risk weighted
Residual Maturity	Country / Region	Total gross carrying amount of non- derivative financial assets	non-derivative financial assets (net of short positions)	of which: Financial assets held for trading	of which: Financial assets designated at fair value through profit or loss	of which: Financial assets a fair value through other comprehensive income	of which: Financial assets at amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount	Nominal	Provisions	exposure amount
[ 0 - 3M [	Finland	0 30 0 0 0 0 0	0 30 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 30 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0
[ 0 - 3M [	France	435 18 54 52 372 1,751 873 <b>3,555</b>	435 18 54 52 372 1,751 873	35 13 0 4 0 57 50	0 0 0 0 0 0	400 5 54 20 364 1,169 599 <b>2,612</b>	0 0 0 28 7 525 224	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	26
[ 0 - 3M [	Germany	39 356 1,127 106 827 973 7	1,127 106 827 972 7	39 356 1,117 4 57 56 7	0 0 0 0 0 0 0	0 0 10 102 769 666 0	0 0 0 0 0 250 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	15
[ 0 - 3M [	Croatia	324 770 29 78 259 165 530	768 29 78 259 165 529	0 0 0 1 1 2 0	0 4 1 1 1 0 0	312 655 21 66 49 54 0	116 9 12 210 110 529	0 0 0 0 0 0	0 0 0 0 0 0 3	0 0 0 0 73 0 0	0 0 0 0 556 0 0	2 22 1 0 0 2 2 26	0 0 0 0 0 0	244
[ 0 - 3M [	Greece	12 20 0 0 0 3 0	12 20 0 0 0 3 0	12 20 0 0 0 3 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 419 <b>419</b>	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0
[ 0 - 3M [	Hungary	803 126 282 158 368 23 18	803 126 282 158 368 23	10 6 2 1 2 1 0	0 0 0 0 0 0	89 120 280 158 365 19 0	0 0 0 1 4 14	0 0 0 0 0 0 0	49 0 0 0 17 56 0	1 0 0 0 1 5 0	112 0 0 1 55 113 0	1 0 0 0 0 0 0	0 0 0 0 0 0	32
[ 0 - 3M [	Ireland	0 2 0 15 0 805 40	0 2 0 15 0 805 40	0 2 0 0 0 0 0 40 41	0 0 0 0 0 0	0 0 0 15 0 283 0	0 0 0 0 0 523 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	
Total [ 0 - 3M [	Italy	4,494 8,083 4,272 5,150 5,789 10,293 16,360	4,382 7,198 3,401 4,831 5,239 10,255 15,272	2,800 4,054 710 714 534 7 1,427	0 0 0 0 0 0 0	290 3,246 2,540 3,922 4,589 5,423 3,139	1,401 756 1,021 512 656 4,833 11,667	0 5 4 17 17 7,208 568 <b>7,818</b>	0 0 64 110 110	0 0 0 0 5 6 93	0 0 0 0 6 15 1,062	4,307 596 390 1 11 621 409 <b>6,335</b>	0 0 0 0 0 0 1 2	_
[ 0 - 3M [	Latvia	0 0 8 0 0 36 0	0 0 8 0 0 36 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 8 0 0 0	0 0 0 0 0 36 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 120 0	0 0 0 0 0	·



General governments exposures by country of the counterparty

							Intesa Sanpaolo S.p.A	<del>\</del> .						
							As of 31/12/2019							
						Dire	ct exposures							
	(mln EUR)			On balance s	sheet				Deriva	tives		Off bala	nce sheet	
					Derivatives with positive fair value		Derivatives with negative fair value		Off-balance sheet exposures					
								Derivatives with po	Starte rain variae	Delivatives with	negative fair value			Risk weighted
Residual Maturity	Country / Region	Total gross carrying amount of non- derivative financial assets	Total carrying amount of non-derivative financial assets (net of short positions)	of which: Financial assets held for trading	of which: Financial assets designated at fair value through profit or loss	of which: Financial assets at fair value through other comprehensive income	of which: Financial assets at amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount	Nominal	Provisions	exposure amount
[ 0 - 3M [	Lithuania	0 0 5 5 0 0 0	0 0 5 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 5 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	1
[ 0 - 3M [	Luxembourg	17 0 0 0 0 0 106 0	17 0 0 0 0 106 0	1 0 0 0 0 0 0	0 0 0 0 0 0 0	15 0 0 0 0 106 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0 28	0 0 0 0 0 0	170
[ 0 - 3M [	Malta													
[ 0 - 3M [	Netherlands	0 0 0 0 8 625 59	0 0 0 0 8 625 59	0 0 0 0 8 59 59	0 0 0 0 0	0 0 0 0 0 312 0	0 0 0 0 0 253 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0
[ 0 - 3M [	Poland	0 0 0 0 31 31 18	0 0 0 0 31 31 18	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 19 0 18	0 0 0 0 12 31	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	
Total [ 0 - 3M [	Portugal	79 0 0 0 0 0 729 61 789	0 0 0 0 0 728 61	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 346 61	0 0 0 0 0 0 382	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	
[ 0 - 3M [	Romania	22 69 115 0 28 88 77	22 69 115 0 28 88 77	1 0 0 0 0 1 2 1	0 0 0 0 0 0	21 69 115 0 24 25 76	0 0 0 0 3 61	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	62
Total [ 0 - 3M [	Slovakia	400 4 6 10 5 12 287 421	400 4 6 10 5 12 286 420	2 0 0 0 0	0 0 0 0 0 0	331 0 0 0 0 0 0 105 420	1 6 10 5 12 181	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 1 3 1 1 3 0	0 0 0 0 0 0	02
Total [ 0 - 3M [	Slovenia	745 0 0 0 0 0 0 0	743 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	525 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	9 0 0 0 0 0 0 0 10	0 0 0 0 0	133



General governments exposures by country of the counterparty

							Intesa Sanpaolo S.p.A.							
							As of 31/12/2019							
						Dire	ct exposures							
	(mln EUR)			On balance sl	heet				Deriva	tives		Off bala	nce sheet	
												Off-balance sheet exposures		
	Country / Region							Derivatives with positive fair value		Derivatives with negative fair value				Risk weighted
Residual Maturity		Total gross carrying amount of non- derivative financial assets	Total carrying amount of non-derivative financial assets (net of short positions)	of which: Financial assets held for trading	of which: Financial assets designated at fair value through profit or loss	of which: Financial assets at fair value through other comprehensive income	of which: Financial assets at amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount	Nominal	Provisions	exposure amount
[ 0 - 3M [	Spain	1,602 2,902 568 743 1,230 6,125 2,036	1,602 2,902 568 743 1,230 6,123 2,036	30 4 74 13 12 42 5 <b>179</b>	0 0 0 0 0 0	1,572 2,898 483 690 1,219 5,095 2,008	0 987 23	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	16
[ 0 - 3M [	Sweden	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0
[ 0 - 3M [	United Kingdom	10 10 0 0 0 0 0	10 10 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	10 10 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0
[ 0 - 3M [	Iceland													
[ 0 - 3M [	Liechtenstein													
[ 0 - 3M [	Norway	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0
[ 0 - 3M [	Australia	0 0 0 0 0 93 0	0 0 0 0 0 93 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 93 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	
[ 0 - 3M [	Canada	0 0 0 0 25 93 0	0 0 0 0 25 93 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 25 93 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0
[ 0 - 3M [	Hong Kong	118	118	Ü		118		Ü	V	Ü	V	U	J	U



General governments exposures by country of the counterparty

							Intesa Sanpaolo S.p.A	•						
							As of 31/12/2019							
						Dire	ct exposures							
	(mln EUR)			On balance s	sheet				Derivat	tives		Off bala	nce sheet	
												Off-balance s		
		Total gross carrying amount of non- derivative financial assets						Derivatives with po	ositive fair value	Derivatives with negative fair value				Risk weighted
Residual Maturity	Country / Region		Total carrying amount of non-derivative financial assets (net of short positions)	of which: Financial assets held for trading	of which: Financial assets designated at fair value through profit or loss	of which: Financial assets at fair value through other comprehensive income	of which: Financial assets at amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount	Nominal	Provisions	exposure amount
[ 0 - 3M [	Japan	0 0 0 1,523 0 0	0 0 0 0 1,522 0 0 1,522	0 0 0 0 0	0 0 0 0 0 0	0 0 0 1,522 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0
[ 0 - 3M [	U.S.	54 94 149 36 1,630 1,821 1,252	54 94 122 36 1,630 1,821	13 16 46 0 0 80 0	0 0 0 0 0 0	40 79 103 36 1,630 1,741 1,252	0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	
[ 0 - 3M [	China	0 0 0 11 23 126 81	0 0 0 11 23 126 81	0 0 0 0 0 23 22 0	0 0 0 0 0 0	0 0 0 9 0 48 68	0 0 0 2 0 56 13	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	
[ 0 - 3M [	Switzerland	0 0 3 0 0 0 0	0 0 3 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 3 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	
[ 0 - 3M [	Other advanced economies non EEA	38 0 0 28 34 204 198	38 0 0 28 34 204 198	0 0 0 0 0	0 0 0 0 0 0	38 0 0 28 25 112 198	0 0 0 0 0 9 9 92 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	
Total [ 0 - 3M [	Other Central and eastern Europe countries non EEA	89 275 229 675 450 284	89 275 228 655 450 282 10	0 0 3 0 1 1 1	0 0 0 0 0 0 1	87 268 213 41 344 31 0	2 7 12 635 105 249	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	1 0 0 0 0 0 1	0 0 0 0 0 0	
Total [ 0 - 3M [	Middle East	2,013  0 534 135 0 778 1,743 366 3,556	0 533 133 0 778	15 0 0 1 0 2 1 6	0 0 0 0 0	0 0 0 0 15 74 172	0 533 133 0 761 1,668	0 0 0 0 0 0 14 0	0 0 0 0 0 0 1,300	0 0 0 0 0 0	0 0 0 0 0 0	2 0 0 223 0 0 290 489 1,001	0 0 2 0 0	
Total [ 0 - 3M [	Latin America and the Caribbean	3,556 26 0 37 0 22 755 370 1,210	26 0 37 0 22	11 0 0 0 0 3 15 5	0 0 0 0 0 0	26 0 36 0 5 303 365	0 0 0 0 0 14	14 0 0 0 0 0 0	1,312 0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	2 0 0 0 0 0 0 0 0	



General governments exposures by country of the counterparty

Intesa Sanpaolo S.p.A.

							intesa Sanpaolo S.p.A	<u> </u>						
							As of 31/12/2019							
						Dire	ct exposures							
	(mln EUR)			On balance sh	neet		Deriva	tives		Off bala	nce sheet			
Residual Maturity				Derivatives with positive fair value				Derivatives with negative fair value		Off-balance sho	sheet exposures			
	Country / Region	Total gross carrying amount of no derivative financial assets	Total carrying amount of non-derivative financial assets (net of short positions)	of which: Financial assets held for trading	of which: Financial assets designated at fair value through profit or loss	of which: Financial assets at fair value through other comprehensive income	of which: Financial assets at amortised cost	Carrying amount	Notional amount	Carrying amount	Notional amount	Nominal	Provisions	Risk weighted exposure amount
[ 0 - 3M [ [ 3M - 1Y [ [ 1Y - 2Y [ [ 2Y - 3Y [ [ 3Y - 5Y [ [ 5Y - 10Y [ [ 10Y - more Total	Africa	11 34 10 31 76 428 260	2 32 9 31 76 427 259	0 0 0 0 0 1 2	0 0 0 0 0 0	0 10 0 5 12 97 107	2 21 9 26 65 329 150	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 3 257 244	0 0 0 0 0 0 0	406
[ 0 - 3M [	Others	210 42 31 69 292 663 112	210 40 31 69 292 663 112 <b>1,418</b>	165 0 0 0 0 0 0 0	0 0 0 0 0 0	45 40 31 69 283 506 112	0 0 0 0 9 156 0	0 2 0 11 63 260 1,792 <b>2,128</b>	5,637	0 0 19 0 0 908 399	0 0 500 0 0 1,256 1,350	65 0 0 0 0 0 0 25	0 0 0 0 0	

#### lotes and definition

Information disclosed in this template is sourced from COREP template C 33, introduced with the reporting framework 2.7, applicable for reports as of 31 march 2018.

- (1) Information on sovereign exposures is only available for institutions that have sovereign exposures of at least 1% of total "Debt securities and loans receivables". Country of breakdown is only available for institutions that have sovereign exposures of 10% or more compared to total sovereign exposures. Where the latter threshold is not met, information is disclosed through the aggregate "Others".
- (2) The exposures reported cover only exposures to central, regional and local governments on immediate borrower basis, and do not include exposures to other counterparts with full or partial government guarantees
- (3) The banks disclose the exposures in the "Financial assets held for trading" portfolio after offsetting the cash short positions having the same maturities.
- (4) The exposures reported include the positions towards counterparts (other than sovereign) on sovereign credit risk (i.e. CDS, financial guarantees) booked in all the accounting portfolio (on-off balance sheet). Irrespective of the denomination and or accounting classification of the positions the economic substance over the form must be used as a criteria for the identification of the exposures to be included in this column. This item does not include exposures to counterparts (other than sovereign) with full or partial government guarantees by central, regional and local governments
- (5) Residual countries not reported separately in the Transparency exercise

#### Regions:

- Other advanced non EEA: Israel, Korea, New Zealand, Russia, San Marino, Singapore and Taiwan.
- Other CEE non EEA: Albania, Bosnia and Herzegovina, FYR Macedonia, Montenegro, Serbia and Turkey.
- Middle East: Bahrain, Djibouti, Iran, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, Qatar, Saudi Arabia, Sudan, Syria, United Arab Emirates and Yemen.
- Latin America: Argentina, Belize, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Grenada, Guatemala, Guyana, Paraguay, Peru, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Uruguay, Venezuela, Antigua And Barbuda, Aruba, Bahamas, Barbados, Cayman Islands, Cuba, French Guiana, Guadeloupe, Martinique, Puerto Rico, Saint Barthélemy, Turks And Caicos Islands, Virgin Islands (British), Virgin Islands (U.S.).
- Africa: Algeria, Egypt, Morocco, South Africa, Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo, The Democratic Republic, Chad, Comoros, Congo, The Democratic Republic, Chad, Comoros, Congo, The Democratic Republic, Chad, Comoros, Congo, - (6) The columns 'Total carrying amount of non-derivative financial assets (net of short positions)' provide information on a net basis, whilst the related 'of which' positions present information on a gross basis.



Performing and non-performing exposures

			A	s of 30/09/201	9									
		Gross carry	ing amount		Accumulated in accumulated convalue due to conprovisions <sup>4</sup>	hanges in fair	Collaterals and financial		Gross carry	ing amount		Accumulated in accumulated control value due to control provisions 4	hanges in fair	Collaterals and financial
		Of which performing but past due >30	Of which non-	-performing <sup>1</sup>	On performing	On non- performing	guarantees received on non- performing		Of which performing but past due >30	Of which non-	-performing <sup>1</sup>	On performing	On non- performing	guarantees received on non- performing
(mln EUR)		days and <=90 days		Of which: defaulted	exposures <sup>2</sup>	exposures <sup>3</sup>	exposures		days and <=90 days		Of which: defaulted	exposures <sup>2</sup>	exposures <sup>3</sup>	exposures
Debt securities (including at amortised cost and fair value)	103,439	69	118	118	124	94	0	102,710	3	136	136	161	94	0
Central banks	145	48	0	0	4	0	0	113	0	0	0	4	0	0
General governments	78,447	21	11	11	95	2	0	74,000	3	29	29	125	2	0
Credit institutions	7,216	0	0	0	2	0	0	7,953	0	0	0	6	0	0
Other financial corporations	13,586	0	71	71	15	70	0	16,095	0	70	70	16	70	0
Non-financial corporations	4,045	0	36	36	7	22	0	4,549	0	36	36	9	22	0
Loans and advances(including at amortised cost and fair value)	486,148	2,277	31,966	31,966	1,942	17,396	10,857	462,571	1,756	31,616	31,616	1,740	17,120	10,906
Central banks	38,237	0	0	0	7	0	0	23,001	0	0	0	6	0	0
General governments	16,410	506	356	356	50	118	1	16,440	387	336	336	60	98	1
Credit institutions	37,804	0	101	101	31	19	0	30,064	0	100	100	20	18	0
Other financial corporations	67,256	28	721	721	92	379	253	59,398	645	698	698	108	369	236
Non-financial corporations	183,122	728	24,239	24,239	1,085	13,523	8,104	187,823	353	23,660	23,660	1,005	13,262	8,008
of which: small and medium-sized enterprises at amortised cost	79,970	513	17,103	17,103	639	9,886	6,237	78,575	228	16,835	16,835	549	9,706	6,167
Households	143,319	1,015	6,549	6,549	677	3,356	2,498	145,845	370	6,823	6,823	542	3,373	2,662
DEBT INSTRUMENTS other than HFT	589,588	2,345	32,084	32,084	2,066	17,490	10,857	565,281	1,758	31,752	31,752	1,901	17,214	10,906
OFF-BALANCE SHEET EXPOSURES	257,383		2,430	2,430	160	250	566	238,748		2,344	2,344	153	297	490

<sup>(1)</sup> For the definition of non-performing exposures please refer to COMMISSION IMPLEMENTING REGULATION (EU) 2015/227 of 9 January 2015, ANNEX V, Part 2-Template related instructions, subtitle 29

<sup>(2)</sup> Insitutions report here collective allowances for incurrred but not reported losses (instruments at amortised cost) and changes in fair value of performing exposures due to credit risk and provisions (instruments at fair value other than HFT)

<sup>(3)</sup> Insitutions report here specific allowances for financial assets, individually and collectively estimated (instruments at amortised cost) and changes in fair value of NPE due to credit risk and provisions (instruments at fair value other than HFT)

<sup>(4)</sup> For the on-balance sheet items, accumulated impairments and accumulated negative changes in fair value due to credit risk are disclosed with a positive sign if they are decreasing assets. Following this sign convention, information is disclosed with the opposite sign of what is reported according to the FINREP framework (templates F 18.00 / F 19.00), which follows a sign convention based on a credit/debit convention, as explained in Annex V, Part 1 paragraphs 9 and 10 of Regulation (EU) No 680/2014 - ITS on Supervisory reporting. However, for the off-balance sheet instruments, the same item ('Accumulated impairment, accumulated changes in fair value due to credit risk and provisions') is disclosed consistently with the FINREP sign convention. This is because, based on this sign convention, the provisions on off-balance sheet commitments are generally reported with a positive sign.



#### Forborne exposures

			As of 30/09/2019	1				As of 31/12/2019	)	
	Gross carrying exposures wit measures		Accumulated im accumulated character value due to creprovisions for expressions for expressions and the contracter of th	anges in fair dit risk and kposures with	Collateral and financial guarantees	Gross carrying exposures with measures		Accumulated im accumulated ch value due to cre provisions for e forbearance me	anges in fair edit risk and exposures with	Collateral and financial guarantees
(mln EUR)		Of which non- performing exposures with forbearance measures		Of which on non- performing exposures with forbearance measures	forbearance		Of which non- performing exposures with forbearance measures		Of which on non- performing exposures with forbearance measures	received on exposures with forbearance measures
Debt securities (including at amortised cost and fair value)	78	0	1	0	0	75	0	1	0	0
Central banks	0	0	0	0	0	0	0	0	0	0
General governments	69	0	1	0	0	65	0	1	0	0
Credit institutions	0	0	0	0	0	0	0	0	0	0
Other financial corporations	0	0	0	0	0	10	0	0	0	0
Non-financial corporations	10	0	0	0	0	0	0	0	0	0
Loans and advances (including at amortised cost and fair value)	14,609	7,527	3,456	3,149	8,232	13,342	7,489	3,410	3,156	7,439
Central banks	0	0	0	0	0	0	0	0	0	0
General governments	497	90	61	59	2	336	68	44	39	0
Credit institutions	96	96	15	15	0	96	96	14	14	0
Other financial corporations	532	264	193	189	186	409	231	177	173	125
Non-financial corporations	10,934	6,018	2,812	2,568	6,103	10,232	6,002	2,801	2,596	5,638
of which: small and medium-sized enterprises at amortised cost	6,156	3,625	1,668	1,529	4,039	5,745	3,620	1,645	1,539	3,694
Households	2,550	1,057	375	317	1,942	2,269	1,092	375	334	1,676
DEBT INSTRUMENTS other than HFT	14,687	7,527	3,457	3,149	8,232	13,416	7,489	3,411	3,156	7,439
Loan commitments given	516	264	10	8	222	616	198	8	6	159

<sup>(1)</sup> For the definition of forborne exposures please refer to COMMISSION IMPLEMENTING REGULATION (EU) 2015/227 of 9 January 2015, ANNEX V, Part 2-Template related instructions, subtitle 30

<sup>(2)</sup> For the on-balance sheet items, accumulated impairments and accumulated negative changes in fair value due to credit risk are disclosed with a positive sign if they are decreasing assets. Following this sign convention, information is disclosed with the opposite sign of what is reported according to the FINREP framework (templates F 18.00 / F 19.00), which follows a sign convention based on a credit/debit convention, as explained in Annex V, Part 1 paragraphs 9 and 10 of Regulation (EU) No 680/2014 - ITS on Supervisory reporting. However, for the off-balance sheet instruments, the same item ('Accumulated impairment, accumulated changes in fair value due to credit risk and provisions') is disclosed consistently with the FINREP sign convention. This is because, based on this sign convention, the provisions on off-balance sheet commitments are generally reported with a positive sign.



Breakdown of loans and advances to non-financial corporations other than held for trading Intesa Sanpaolo S.p.A.

			As of 30/09/201	.9			As of 30/12/2019							
	Gross carrying				Accumulated	Gross carryin				Accumulated				
(mln EUR)		Of which: non- performing	Of which loans and advances subject to impairment	Accumulated impairment <sup>1</sup>	negative changes in fair value due to credit risk on non-performing exposures <sup>1</sup>		Of which: non- performing	Of which loans and advances subject to impairment	Accumulated impairment <sup>1</sup>	negative changes in fair value due to credit risk on non-performing exposures <sup>1</sup>				
A Agriculture, forestry and fishing	4,026	498	4,005	328	0	3,641	478	3,620	301	0				
B Mining and quarrying	4,438	206	4,438	157	0	5,540	187	5,540	162	0				
C Manufacturing	48,489	6,219	48,260	3,750	0	47,417	5,971	47,243	3,658	0				
D Electricity, gas, steam and air conditioning supply	8,416	225	8,394	220	0	7,163	245	7,140	206	0				
E Water supply	1,768	170	1,768	142	0	1,687	174	1,687	129	0				
F Construction	17,752	5,700	17,701	3,385	1	16,181	5,546	16,134	3,280	1				
G Wholesale and retail trade	28,072	3,324	28,042	2,213	0	28,656	3,211	28,628	2,087	0				
H Transport and storage	10,944	1,058	10,944	698	0	10,654	1,081	10,654	716	0				
I Accommodation and food service activities	5,263	793	5,258	472	2	5,292	792	5,287	452	2				
J Information and communication	5,198	307	5,198	184	0	5,909	304	5,909	172	0				
K Financial and insurance activities	3,290	149	3,236	72	0	3,512	149	3,512	71	0				
L Real estate activities	17,080	3,640	16,872	1,772	4	16,628	3,672	16,404	1,789	4				
M Professional, scientific and technical activities	11,006	878	10,969	518	5	11,427	806	11,377	509	0				
N Administrative and support service activities	3,717	461	3,717	299	0	3,988	465	3,988	307	0				
O Public administration and defence, compulsory social security	0	0	0	0	0	0	0	0	0	0				
P Education	187	29	187	21	0	194	28	194	19	0				
Q Human health services and social work activities	1,754	114	1,754	74	0	1,731	110	1,731	74	0				
R Arts, entertainment and recreation	858	195	858	92	0	900	200	900	95	0				
S Other services	10,865	273	10,863	199	0	17,303	240	17,290	232	0				
Loans and advances	183,122	24,239	182,462	14,595	13	187,823	23,660	187,238	14,259	8				

<sup>(1)</sup> The items 'accumulated impairment' and 'accumulated negative changes in fair value due to credit risk on non-performing exposures' are disclosed with a positive sign if they are decreasing an asset. Following this sign convention, information is disclosed with the opposite sign of what is reported according to the FINREP framework (template F 06.01), which follows a sign convention based on a credit/debit convention, as explained in Annex V, Part 1 paragraphs 9 and 10 of Regulation (EU) No 680/2014 - ITS on Supervisory reporting.