## PART II – QUANTITATIVE ANALYTICAL TABLES

## Remuneration

Table No. 1: Remuneration paid to members of administration and control bodies, to General Managers, and to other Key Managers

(thousands of euro)

												(tnou	sands of euro)
	Office	Office held since		Fixed Re- munera- tion	Remunera- tion for par- ticipation in committees		Non-equity variable remuneration						Indemnity for end
Surname and Name			End of office			. Attend- ance	Bonuse s and other incen- tives (x)	Profit-shar- ing	Non-mon- etary ben- efits	Other re- munera- tion	Total	Fair value of equity remuneration	of office or termination of the employment agreement
	Chairman of the Board of Directors (*)	01/01/2020	31/12/2020	700							700		
Gros-Pietro Gian Maria	Member of the Board of Directors	01/01/2020	31/12/2020	120							120		
	Member of the Nominations Committee	01/01/2020	31/12/2020			33					33		
	Deputy Chairperson of the Board of Directors	01/01/2020	31/12/2020	150							150		
Colombo	Member of the Board of Directors (*)	01/01/2020	31/12/2020	110							110		
Paolo Andrea	Chairman of the Remuneration Committee	01/01/2020	31/12/2020	60		45					105		
	Member of the Nominations Committee	01/01/2020	31/12/2020			33					33		
	General Manager	01/01/2020	31/12/2020	2,000			649		59		2,708	832	
Messina Carlo	Managing Director and Chief Executive Officer	01/01/2020	31/12/2020	500							500		
	Member of the Board of Directors/ Executive Board Member	01/01/2020	31/12/2020	120							120		
Locatelli Rossella	Member of the Board of Directors (*)	01/01/2020	31/12/2020	110							110		
	Chairman of the Risks Committee	01/01/2020	31/12/2020	60		113					173		
	Member of the Committee for transactions with related parties	01/01/2020	31/12/2020			40					40		

	Office	Office held since					Non-equity variable remuneration						Indemnity for end
Surname and Name			End of office	Fixed Re- munera- tion	Remunera- tion for par- ticipation in committees	ance	Bonuse s and other incen- tives (x)	Profit-shar- ing	Non-mon- etary ben- efits	Other re- munera- tion	Total	Fair value of equity remu- neration	of office or termination of the employment agreement
Pomodoro	Member of the Board of Directors (*)	01/01/2020	31/12/2020	110							110		
Livia	Chairman of the Nominations Committee	01/01/2020	31/12/2020	60		33					93		
	Member of the Board of Directors (*)	01/01/2020	31/12/2020	110							110		
Mazzarella Maria	Member of the Nominations Committee	01/01/2020	31/12/2020			33					33		
Maria	Member of the Committee for transactions with related parties	01/01/2020	31/12/2020			43					43		
	Member of the Board of Directors (*)	01/01/2020	31/12/2020	100							100		
Zamboni Daniele	Chairman of the Committee for transactions with related parties	01/01/2020	31/12/2020	60		43					103		
	Member of the Risks Committee	01/01/2020	31/12/2020			113					113		
Ceruti Franco	Member of the Board of Directors (*)	01/01/2020	31/12/2020	110							110		
	Member of the Risks Committee	01/01/2020	31/12/2020			113					113		
	Member of the Remuneration Committee	01/01/2020	31/12/2020			45					45		
a)	INTESA SANPAOLO EXPO Institutional Contact S.r.l. – Chairman and Director	01/01/2020	31/12/2020	130							130		
a)	INTESA SANPAOLO PRIVATE BANKING S.p.A. – Director	01/01/2020	31/12/2020	20							20		
b)	SOCIETA' BENEFIT CIMAROSA 1 S.p.A Chairman and Director	03/09/2020	31/12/2020	0							0		

	Office	Office held since						uity variable uneration					Indemnity for end of office or termination of the employment agreement
Surname and Name			End of office	Fixed Re- munera- tion	tion for nar-	Attend- ance fees	Bonuse s and other incen- tives (x)	Profit-shar- ing	Non-mon- etary ben- efits	Other re- munera- tion	Total	Fair value of equity remuneration	
Picca Bruno	Member of the Board of Directors (*)	01/01/2020	31/12/2020	100							100		
	Member of the Nominations Committee	01/01/2020	31/12/2020			33					33		
	Member of the Risks Committee	01/01/2020	31/12/2020			113					113		
a)	UNIONE DI BANCHE ITALIANE S.p.A - Deputy Chairperson and Director	15/10/2020	31/12/2020	38							38		
a)	UNIONE DI BANCHE ITALIANE S.p.A - Member of the Risks Committee	16/10/2020	31/12/2020	11							11		
Nebbia Luciano	Member of the Board of Directors (*)	01/01/2020	31/12/2020	110							110		
	Member of the Remuneration Committee	01/01/2020	31/12/2020			45					45		
a)	INTESA SANPAOLO CASA S.p.A Director	01/01/2020	31/12/2020	10							10		
a)	EQUITER S.p.A Chairperson	01/01/2020	31/12/2020	35							35		
Stefanelli	Member of the Board of Directors (*)	01/01/2020	31/12/2020	110							110		
Maria Alessandra	Member of the Committee for transactions with related parties	01/01/2020	31/12/2020			40					40		
	Member of the Board of Directors (*) (****)	01/01/2020	31/12/2020	90							90		
Sironi Andrea	Member of the Remuneration Committee	01/01/2020	31/12/2020			45					45		
Andrea	Member of the Committee for transactions with related parties	01/01/2020	31/12/2020			35					35		
Gatti Anna	Member of the Board of Directors (*)	01/01/2020	31/12/2020	110							110		
Gatti Anna	Member of the Remuneration Committee	01/01/2020	31/12/2020			45					45		

	Office	Office held since			Remunera-		Non-equity variable remuneration						Indemnity for end
Surname and Name			End of office	Fixed Re- munera- tion	tion for par- ticipation in committees	Attend- ance fees	Bonuse s and other incen- tives (x)	Profit-shar- ing	Non-mon- etary ben- efits	Other re- munera- tion	Total	Fair value of equity remu- neration	of office or termination of the employment agreement
Weber	Member of the Board of Directors (*)	01/01/2020	31/12/2020	110							110		
Guglielmo	Member of the Risks Committee	01/01/2020	31/12/2020			113					113		
Pisani Alberto Maria	Member of the Board of Directors and of the Management Control Committee (*)	01/01/2020	31/12/2020	238							238		
Ivialia	Chairman of the Management Control Committee (*)	01/01/2020	31/12/2020	65							65		
Motta Milena Teresa	Member of the Board of Directors and of the Management Control Committee (*)	01/01/2020	31/12/2020	238							238		
Zoppo Maria Cristina	Member of the Board of Directors and of the Management Control Committee (*)	01/01/2020	31/12/2020	238							238		
Mosca Fabrizio	Member of the Board of Directors and of the Management Control Committee (*)	01/01/2020	31/12/2020	238							238		
Franchini Roberto	Member of the Board of Directors and of the Management Control Committee (*) (***)	27/04/2020	31/12/2020	155							155		
Gatti Corrado	Member of the Board of Directors and of the Management Control Committee (**)	01/01/2020	02/03/2020	-							-		
Vernero	Chairman of the Surveillance Board	01/01/2020	31/12/2020	10							10		
Paolo	Full Member of the Surveillance Board	01/01/2020	31/12/2020	25							25		
Dalla Sega Franco	Full Member of the Surveillance Board	01/01/2020	31/12/2020	25							25		
a)	BANCOMAT S.p.A Chairman	01/01/2020	31/12/2020	63							63		

	Office	Office held since		Fixed Re- munera- tion	Remunera- tion for par- ticipation in committees		Non-equity variable remuneration						Indemnity for end
Surname and Name			End of office			Attend- ance fees	Bonuse s and other incen- tives (x)	Profit-shar- ing	Non-mon- etary ben- efits	Other re- munera- tion	Total	Fair value of equity remu- neration	of office or termination of the employment agreement
Cortellazzo Andrea	Full Member of the Surveillance Board	01/01/2020	31/12/2020	25							25		
Key	Total remuneration and attendance fees awarded by Intesa Sanpaolo			15,259 (c)			2,971		843		19,073 (c)	2,752	
Managers (*****)	Total remuneration and attendance fees awarded by subsidiaries and associates			846 (d)			368		39		1,253 (d)	483	

a) Remuneration/Attendance fees in subsidiaries and/or associates

b) The amount does not include the remunerations for the office, equal to euro 3,288, as they have been waived.

d) Additional remuneration for the offices held in subsidiaries and/or associates, which amounts to 187,744 euro, is not comprised in this data, as it is entirely transferred or waived to the subsidiaries.

- (\*) The Members of the Board of Directors in 2020 decided to contribute to the Group initiatives promoted to face the spread of the COVID-19 pandemic, waiving part of their 2020 remuneration.
- (\*\*) He initially resigns temporarily form 13<sup>th</sup> December 2019 and then he officially resigns on 2<sup>nd</sup> March 2020.
- (\*\*\*) Appointed by the Annual General Meeting on 27th April 2020 as the replacement of Corrado Gatti who resigned from Board of Directors Member office.
- (\*\*\*\*) Appointed by the Annual General Meeting on 27th April 2020 following the Board of Directors cooptation on 2nd December 2019.
- (\*\*\*\*\*) Remunerations refer to 19 Key Managers as at 31st December 2020.

(x) The data reported refers to the incentive portions assigned, both upfront and deferred, following 2020 performance (please see Table No. 3B for further details).

c) Additional remuneration for the offices held in subsidiaries and/or associates, which amounts to 799,671 euro, is not comprised in this data, as it is entirely transferred or waived to the subsidiaries. The amount includes 50,000 euro paid to Dr. Micillo as Banca IMI CEO, merged in Intesa Sanpaolo on 20<sup>th</sup> July 2020.