

*This is an English courtesy translation of the original document prepared in Italian language. Please consider that only the original version in Italian language has legal value.*

FONDAZIONE CASSA DI RISPARMIO  
DI PADOVA E ROVIGO

ENTE CASSA DI RISPARMIO  
DI FIRENZE

FONDAZIONE CASSA DI  
RISPARMIO IN BOLOGNA

March 21<sup>st</sup>, 2013

To  
INTESA SANPAOLO S.p.A.  
Piazza San Carlo, 156  
10121 TORINO  
ITALY

Subject: *Submission, pursuant to art. 23 of the Articles of Association, of the list of candidates for appointment of the Supervisory Board members of Intesa Sanpaolo S.p.A.*

With regard to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A., summoned for 22 April 2013 on single call, in order to adopt, among others, resolutions on the appointment of the members of the Supervisory Board for the financial years 2013/2014/2015,

- whereas, pursuant to the applicable law and to the Articles of Association of Intesa Sanpaolo ("the Company"), each shareholder, shareholders belonging to the same group and shareholders who are parties to a shareholders' agreement concerning the Company's shares may not submit more than one list of candidates, even by proxy or via fiduciary companies,

the shareholders:

- Fondazione Cassa di Risparmio di Padova e Rovigo, with registered office in Padova, Piazza Duomo n. 15
- Ente Cassa di Risparmio di Firenze, with registered office in Firenze, Via Bufalini n.6
- Fondazione Cassa di Risparmio in Bologna, with registered office in Bologna, Via Farini n. 15

holding overall no. 1,528,403,674 shares, representing 9.859 % of the ordinary share capital,

- having acknowledged the views and recommendations expressed by the current Supervisory Board in the document "Assessment of the qualitative and quantitative composition of the Supervisory Board" published on 12 March 2013 and having specifically considered the requirements of professionalism, integrity, solid reputation and personal characteristics that Board members are required to fulfil therein;
- propose, also with regard to the contents of art. 22.1 of the Articles of Association of Intesa Sanpaolo, that the number of Supervisory Board members to be appointed be 19;
- submit, pursuant to art. 23 of the Articles of Association, the attached list of n. 10 candidates to the position of Supervisory Board members, consecutively numbered.

In accordance with all current provisions, including the Articles of Association, we submit the following original documents as attachments to the list:

- 1) certifications of entitlement upon Fondazione Cassa di Risparmio di Padova e Rovigo, Ente Cassa di Risparmio di Firenze, Fondazione Cassa di Risparmio in Bologna of the shareholding required for submitting the list;
- 2) declaration certifying the existence or the absence of any relationships of affiliation as described in art. 144-*quinquies*, paragraph 1 of the Issuers' Regulation, adopted by Consob Resolution 11971/1999 as subsequently amended, as well as further detailed in Consob Communication 9017893 of 26 February 2009, with specification, where such relationships occur, of the reasons why they are not considered material as to the existence of an affiliation relationship;
- 3) statement whereby each candidate accepts to stand for the post of Supervisory Board member and declares that there is no grounds which would make him/her inelegible for, or incompatible with, that post, further attesting that he/she meets the professional, integrity and independence requirements established for all or some of the Supervisory Board members by law, regulations and the Articles of Association, together with a detailed summary of his/her personal and professional characteristics; moreover pledging to provide, pursuant to art. 2400, paragraph 4 of the Italian Civil Code, the list of the management and supervisory posts held in other companies as at the date of the Shareholders' Meeting.

Yours faithfully.

(signed)

FONDAZIONE CASSA DI RISPARMIO  
DI PADOVA E ROVIGO  
(Antonio Finotti)

ENTE CASSA DI RISPARMIO  
DI FIRENZE  
(Gian Piero Maracchi)

FONDAZIONE CASSA DI  
RISPARMIO IN BOLOGNA  
(Fabio Roversi Monaco)

LIST OF CANDIDATES FOR APPOINTMENT OF THE SUPERVISORY BOARD MEMBERS OF  
INTESA SANPAOLO S.P.A. SUBMITTED BY FONDAZIONE CASSA DI RISPARMIO DI  
PADOVA E ROVIGO, ENTE CASSA DI RISPARMIO DI FIRENZE AND FONDAZIONE CASSA  
DI RISPARMIO IN BOLOGNA

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1. Mario Bertolissi
2. Jacopo Mazzei
3. Gianluigi Baccolini
4. Edoardo Gaffeo
5. Francesco Bianchi
6. Cristina Finocchi Mahne
7. Stefano Caselli
8. Marina Manna
9. Giuseppe Rogantini Picco
10. Andrea Cammelli

**Comunicazione ex artt. 23/24  
del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008 modificato il 24 dicembre 2010**

**1. Intermediario che effettua la comunicazione**

ABI  CAB   
denominazione CASSA DI RISPARMIO DEL VENETO S.P.A.

**2. Intermediario partecipante se diverso dal precedente**

ABI (n.ro conto MT)   
denominazione \_\_\_\_\_

**3. data della richiesta**

**4. data di invio della comunicazione**

**5. n.ro progressivo annuo**

**6. n.ro progressivo della comunicazione che si intende rettificare/revocare (\*)**

**7. causale della rettifica (\*)**

**8. nominativo del richiedente, se diverso dal titolare degli strumenti finanziari**

\_\_\_\_\_

**9. titolare degli strumenti finanziari**

cognome o denominazione FONDAZIONE CASSA DI RISPARMIO DI PADOVA

nome \_\_\_\_\_

codice fiscale

comune di nascita \_\_\_\_\_ provincia di nascita

data di nascita  ITALIANA

indirizzo PIAZZA DEL DUOMO 15

città 35141 PADOVA (PD) Stato ITALIA

**10. strumenti finanziari oggetto di comunicazione:**

ISIN

denominazione INTESA SANPAOLO ORD

**11. quantità strumenti finanziari oggetto di comunicazione:**

**12. vincoli o annotazioni sugli strumenti finanziari oggetto di comunicazione**

natura  data di:  costituzione  modifica  estinzione

Beneficiario vincolo \_\_\_\_\_

**13. data di riferimento**

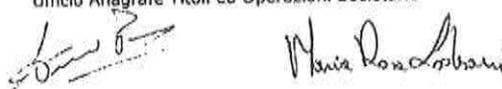
**14. termine di efficacia**

**15. diritto esercitabile**

**16. note**

CERTIFICAZIONE PER LA PRESENTAZIONE LISTE PER LA NOMINA DEL CONSIGLIO DI SORVEGLIANZA DI INTESA SANPAOLO S.P.A.

Intesa Sanpaolo Group Services Scpa  
per procura di CR DEL VENETO S.p.A.  
Ufficio Anagrafe Titoli ed Operazioni Societarie



**Comunicazione ex artt. 23/24  
del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008 modificato il 24 dicembre 2010**

**1. Intermediario che effettua la comunicazione**

ABI  CAB   
denominazione CASSA DI RISPARMIO DEL VENETO S.P.A.

**2. Intermediario partecipante se diverso dal precedente**

ABI (n.ro conto MT)   
denominazione \_\_\_\_\_

**3. data della richiesta**

**4. data di invio della comunicazione**

**5. n.ro progressivo annuo**

**6. n.ro progressivo della comunicazione che si intende rettificare/ravocare (\*)**

**7. causale della rettifica (\*)**

**8. nominativo del richiedente, se diverso dal titolare degli strumenti finanziari**

\_\_\_\_\_

**9. titolare degli strumenti finanziari:**

cognome o denominazione FONDAZIONE CASSA DI RISPARMIO DI PADOVA  
nome \_\_\_\_\_  
codice fiscale   
comune di nascita \_\_\_\_\_ provincia di nascita   
data di nascita  ITALIANA  
indirizzo PIAZZA DEL DUOMO 15  
città 35141 PADOVA (PD) Stato ITALIA

**10. strumenti finanziari oggetto di comunicazione:**

ISIN   
denominazione INTESA SANPAOLO ORD

**11. quantità strumenti finanziari oggetto di comunicazione:**

**12. vincoli o annotazioni sugli strumenti finanziari oggetto di comunicazione**

natura  data di:  costituzione  modifica  estinzione

Beneficiario vincolo

**13. data di riferimento**

**14. termine di efficacia**

**15. diritto esercitabile**

**16. note**

**CERTIFICAZIONE PER LA PRESENTAZIONE LISTE PER LA NOMINA DEL CONSIGLIO DI SORVEGLIANZA DI INTESA SANPAOLO S.P.A.**

Intesa Sanpaolo Group Services Scpa  
per procura di CR DEL VENETO S.p.A.  
Ufficio Anagrafe Titoli ed Operazioni Societarie






**COMUNICAZIONE EX ART. 23**  
**del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008**  
**modificato il 24 dicembre 2010**

**Intermediario che effettua la comunicazione:**

Denominazione: UBS (Italia) S.p.A.  
ABI: 03041 CAB: 01600

Data della richiesta, 21/03/2013  
Data di riferimento 21/03/2013  
Data invio della comunicazione: 22/03/2013  
Termine di efficacia 22/04/2013

Progressivo Annuo: 4280  
Codice Cliente: 3065271001

FONDAZIONE  
CASSA DI RISPARMIO DI PADOVA E ROVIGO  
PIAZZA DUOMO, 15  
35141 PADOVA  
P.I. 92057140284

A richiesta dello stesso, costituita a: PADOVA 29/11/1991

La presente certificazione, con efficacia fino a 22/04/2013 attesta la partecipazione al sistema di gestione accentrata del nominativo sopra indicato con i seguenti strumenti finanziari:

ISIN Titolo	Descrizione Titolo	Quantità posseduta
IT0000072618	INTESA SANPAOLO ORD	40.640.449

Su detti strumenti finanziari risultano le seguenti annotazioni:

La presente certificazione viene rilasciata per l'esercizio del seguente diritto:

Presentazione delle liste per la Nomina dei componenti del Consiglio di Sorveglianza di Intesa Sanpaolo S.p.A.

Delega per l'intervento all'assemblea

Il Signor:.....  
è delegato a rappresentar.....  
per l'esercizio del diritto di voto

Data:..... Firma: .....

UBS (ITALIA) S.p.A.

l'intermediario

**Comunicazione ex artt. 23/24  
del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008 modificato il 24 dicembre 2010**

**1. Intermediario che effettua la comunicazione**

ABI  CAB   
denominazione CASSA DI RISPARMIO DI FIRENZE S.P.A.

**2. Intermediario partecipante se diverso dal precedente**

ABI (n.ro conto MT)

denominazione \_\_\_\_\_

**3. data della richiesta****4. data di invio della comunicazione****5. n.ro progressivo annuo****6. n.ro progressivo della comunicazione che si intende rettificare/revocare (\*)****7. causale della rettifica (\*)****8. nominativo del richiedente, se diverso dal titolare degli strumenti finanziari**

\_\_\_\_\_

**9. titolare degli strumenti finanziari:**

cognome o denominazione ENTE CASSA DI RISPARMIO DI FIRENZE

nome \_\_\_\_\_

codice fiscale

comune di nascita \_\_\_\_\_ provincia di nascita

data di nascita  ITALIANA

indirizzo VIA MAURIZIO BUFALINI,6

città 50122 FIRENZE (FI) Stato ITALIA

**10. strumenti finanziari oggetto di comunicazione:**

ISIN

denominazione INTESA SANPAOLO ORD

**11. quantità strumenti finanziari oggetto di comunicazione:****12. vincoli o annotazioni sugli strumenti finanziari oggetto di comunicazione**

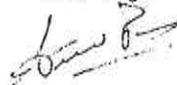
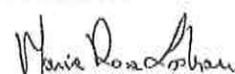
natura  data di:  costituzione  modifica  estinzione

Beneficiario vincolo \_\_\_\_\_

**13. data di riferimento****14. termine di efficacia****15. diritto esercitabile****16. note**

CERTIFICAZIONE PER LA PRESENTAZIONE LISTE PER LA NOMINA DEL CONSIGLIO DI SORVEGLIANZA DI INTESA SANPAOLO S.P.A.

**Intesa Sanpaolo Group Services Scpa**  
per procura di CR DI FIRENZE S.p.A.  
Ufficio Anagrafe Titoli ed Operazioni Societarie



**COMUNICAZIONE EX ART. 23**  
**del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008**  
**modificato il 24 dicembre 2010**

**Intermediario che effettua la comunicazione:**

Denominazione: UBS (Italia) S.p.A.  
ABI: 03041 CAB: 01600

Data della richiesta, 21/03/2013  
Data di riferimento 21/03/2013  
Data invio della comunicazione: 22/03/2013  
Termine di efficacia 22/04/2013

Progressivo Annuo: 4277  
Codice Cliente: 3116000001

ENTE CR FIRENZE

VIA BUFALINI, 6  
50122 FIRENZE  
P.I. 00524310489

A richiesta dello stesso, costituita a: FIRENZE 10/04/1992

La presente certificazione, con efficacia fino a 22/04/2013 attesta la partecipazione al sistema di gestione accentrata del nominativo sopra indicato con i seguenti strumenti finanziari:

ISIN Titolo	Descrizione Titolo	Quantità posseduta
IT0000072618	INTESA SANPAOLO ORD	60.000.000

Su detti strumenti finanziari risultano le seguenti annotazioni:

La presente certificazione viene rilasciata per l'esercizio del seguente diritto:

Presentazione delle liste per la Nomina dei componenti del Consiglio di Sorveglianza di Intesa Sanpaolo S.p.A.

Delega per l'intervento all'assemblea

Il Signor:.....  
è delegato a rappresentar.....  
per l'esercizio del diritto di voto

Data:..... Firma: .....

UBS (ITALIA) S.p.A.

Intermediario



**COMUNICAZIONE EX ART. 23**  
del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008  
modificato il 24 dicembre 2010

**Intermediario che effettua la comunicazione:**

Denominazione: UBS (Italia) S.p.A.  
ABI: 03041 CAB: 01600

Data della richiesta, 21/03/2013  
Data di riferimento 21/03/2013  
Data invio della comunicazione: 22/03/2013  
Termine di efficacia 22/04/2013

Progressivo Annuo: 4276  
Codice Cliente: 3111453001

ENTE CR FIRENZE

VIA BUFALINI, 6  
50122 FIRENZE  
P.I. 00524310489

A richiesta dello stesso, costituita a: FIRENZE 10/04/1992

La presente certificazione, con efficacia fino a 22/04/2013 attesta la partecipazione al sistema di gestione accentrata del nominativo sopra indicato con i seguenti strumenti finanziari:

ISIN Titolo	Descrizione Titolo	Quantità posseduta
IT0000072618	INTESA SANPAOLO ORD	40.000.000

Su detti strumenti finanziari risultano le seguenti annotazioni:  
costituzione di pegno, con atto stipulato in data 29 ottobre 2012, su n. 40.000.000 azioni a favore di UBS (Italia) S.p.A., con diritto di voto spettante esclusivamente all'intestatario

La presente certificazione viene rilasciata per l'esercizio del seguente diritto:

Presentazione delle liste per la Nomina dei componenti del Consiglio di Sorveglianza di Intesa Sanpaolo S.p.A.

Delega per l'intervento all'assemblea

Il Signor:.....  
è delegato a rappresentar.....  
per l'esercizio del diritto di voto

Data:..... Firma: .....

UBS (ITALIA) S.p.A.

l'intermediario



**BNP PARIBAS**  
SECURITIES SERVICES

**Comunicazione ex artt. 23  
del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008 modificato il 24 dicembre 2010**

**Intermediario che effettua la comunicazione**

ABI 03479 CAB 1600  
denominazione BNP Paribas Securities Services

**Intermediario partecipante se diverso dal precedente**

ABI (n.ro conto MT)  
denominazione

data della richiesta  
19/03/2013

data di invio della comunicazione  
19/03/2013

n.ro progressivo  
annuo  
000000060/13

n.ro progressivo della comunicazione  
che si intende rettificare/revocare

causale della  
rettifica/revoca

**Nominativo del richiedente, se diverso dal titolare degli strumenti finanziari**

BCA PROFILO SPA -MI

**Titolare degli strumenti finanziari:**

cognome o denominazione Fondazione Cassa di Risparmio In Bologna  
nome

codice fiscale 00499230373

comune di nascita

provincia di nascita

data di nascita

nazionalità

indirizzo via Luigi Carlo Farini, 15

città Bologna

stato

ITALY

**Strumenti finanziari oggetto di comunicazione:**

ISIN IT0000072618  
denominazione INTESA SANPAOLO

**Quantità strumenti finanziari oggetto di comunicazione:**

n. 8.240.329

**Vincoli o annotazioni sugli strumenti finanziari oggetto di comunicazione**

Natura vincolo 00 - senza vincolo

Beneficiario vincolo

data di riferimento  
19/03/2013

termine di efficacia  
28/03/2013

diritto esercitabile  
DEP

**Note**

La presente viene rilasciata per la presentazione della lista di candidati per il consiglio di sorveglianza di Intesa San Paolo.

**Firma Intermediario**

  
BNP Paribas Securities Services  
Succursale di Milano  
Via Ansperto, 5 - 20123 MILANO

**Comunicazione ex artt. 23/24  
del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008 modificato il 24 dicembre 2010**

**1. Intermediario che effettua la comunicazione**

ABI  CAB   
denominazione CASSA DI RISPARMIO IN BOLOGNA S.P.A.

**2. Intermediario partecipante se diverso dal precedente**

ABI (n.ro conto MT)   
denominazione \_\_\_\_\_

**3. data della richiesta**

**4. data di invio della comunicazione**

**5. n.ro progressivo annuo**

**6. n.ro progressivo della comunicazione che si intende rettificare/revocare (\*)**

**7. causale della rettifica (\*)**

**8. nominativo del richiedente, se diverso dal titolare degli strumenti finanziari**

**9. titolare degli strumenti finanziari:**

cognome o denominazione FONDAZIONE CASSA DI RISPARMIO IN BOLOGNA  
nome \_\_\_\_\_  
codice fiscale   
comune di nascita \_\_\_\_\_ provincia di nascita   
data di nascita  ITALIANA  
indirizzo VIA LUIGI CARLO FARINI,15  
città 40124 BOLOGNA (BO) Stato ITALIA

**10. strumenti finanziari oggetto di comunicazione:**

ISIN   
denominazione INTESA SANPAOLO ORD

**11. quantità strumenti finanziari oggetto di comunicazione:**

**12. vincoli o annotazioni sugli strumenti finanziari oggetto di comunicazione**

natura  data di:  costituzione  modifica  estinzione   
Beneficiario vincolo \_\_\_\_\_

**13. data di riferimento**

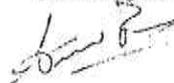
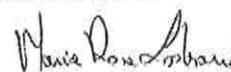
**14. termine di efficacia**

**15. diritto esercitabile**

**16. note**

**CERTIFICAZIONE PER LA PRESENTAZIONE LISTE PER LA NOMINA DEL CONSIGLIO DI SORVEGLIANZA DI INTESA SANPAOLO S.P.A.**

**Intesa Sanpaolo Group Services Scpa**  
per procura di CR in BOLOGNA S.p.A.  
Ufficio Anagrafe Titoli ed Operazioni Societarie

6 1	Banca Esperia S.p.A.	CERTIFICAZIONE DI PARTECIPAZIONE AL SISTEMA DI GESTIONE ACCENTRATA MONTE TITOLI (D.Lgs. 24 febbraio 1998, n. 58 e D.Lgs. 24 giugno 1998, n. 213)		
2	Data 19/03/2013			
3	n. 33	4	5/200038/00	5
			FONDAZIONE CASSA DI RISPARMIO IN BOLOGNA VIA FARINI, 15 40124 BOLOGNA (BO)	
6	a richiesta di _____			
7	La presente certificazione, con efficacia fino al 17/06/2013, attesta la partecipazione al sistema di gestione accentrata del nominativo sopra indicato con i seguenti strumenti finanziari:			
	Codice	Descrizione strumenti finanziari		Quantità
	IT0000072618	INTESA SANPAOLO ORD		54.285.712
	Su detti strumenti finanziari risultano le seguenti annotazioni:			
8				
	La presente certificazione viene rilasciata per l'esercizio del seguente diritto:			
9	Partecipazione di possesso azionario per presentazione liste per nomina consiglio di sorveglianza.			
	Delega per l'intervento in assemblea		 Banca Esperia S.p.A.	
	Il signor ..... è delegato a rappresentar..... per l'esercizio del diritto di voto			
	Data .....	Firma .....		
	1.	intermediario che rilascia la certificazione;		
	2.	data di rilascio della certificazione;		
	3.	numero progressivo annuo della certificazione attribuito a ciascun intermediario;		
	4.	codice interno dell'intermediario per individuazione del titolare del conto;		
	5.	nominativo, codice fiscale e indirizzo del partecipante al sistema di gestione accentrata;		
	6.	nominativo del richiedente se diverso dal nominativo sub 5;		
	7.	fino a... (data certa) ..., ovvero "illimitata";		
	8.	formule del tipo: "vincolo di usufrutto a favore di...", "vincolo di pegno a favore di...", "vincolo del diritto di voto a favore del riportato...";		
	9.	diritto di cui all'art. 85 del D.Lgs. 58/98 e all'art. 31 del D.Lgs. 213/98		



**COMUNICAZIONE EX ART. 23  
del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008  
modificato il 24 dicembre 2010**

**Intermediario che effettua la comunicazione:**

Denominazione: UBS (Italia) S.p.A.  
ABI: 03041 CAB: 01600

Data della richiesta, 21/03/2013  
Data di riferimento 21/03/2013  
Data invio della comunicazione: 22/03/2013  
Termine di efficacia 22/04/2013

Progressivo Annuo: 4278  
Codice Cliente: 3104373001

FONDAZIONE C.R. BOLOGNA

VIA FARINI N.15  
40124 BOLOGNA  
P.I. 00499230373

A richiesta dello stesso, costituita a: BOLOGNA 22/12/1991

La presente certificazione, con efficacia fino a 22/04/2013 attesta la partecipazione al sistema di gestione accentrata del nominativo sopra indicato con i seguenti strumenti finanziari:

ISIN Titolo	Descrizione Titolo	Quantità posseduta
IT0000072618	INTESA SANPAOLO ORD	110.000.000

Su detti strumenti finanziari risultano le seguenti annotazioni:

La presente certificazione viene rilasciata per l'esercizio del seguente diritto:

Presentazione delle liste per la Nomina dei componenti del Consiglio di Sorveglianza di Intesa Sanpaolo S.p.A.

Delega per l'intervento all'assemblea

Il Signor:.....  
è delegato a rappresentar.....  
per l'esercizio del diritto di voto

Data:..... Firma: .....

UBS (ITALIA) S.p.A.

Intermediario:



**COMUNICAZIONE EX ART. 23**  
**del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008**  
**modificato il 24 dicembre 2010**

**Intermediario che effettua la comunicazione:**

Denominazione: UBS (Italia) S.p.A.  
ABI: 03041 CAB: 01600

Data della richiesta, 21/03/2013  
Data di riferimento 21/03/2013  
Data invio della comunicazione: 22/03/2013  
Termine di efficacia 22/04/2013

Progressivo Annuo: 4282  
Codice Cliente: 3104375001

FONDAZIONE C.R.BOLOGNA

VIA FARINI N.15  
40124 BOLOGNA  
P.I. 00499230373

A richiesta dello stesso, costituita a: BOLOGNA 22/12/1991

La presente certificazione, con efficacia fino a 22/04/2013 attesta la partecipazione al sistema di gestione accentrata del nominativo sopra indicato con i seguenti strumenti finanziari:

ISIN Titolo	Descrizione Titolo	Quantità posseduta
IT0000072618	INTESA SANPAOLO ORD	120.700.000

Su detti strumenti finanziari risultano le seguenti annotazioni:

costituzione di pegno, con atto stipulato in data 5 dicembre 2012, su n. 120.700.000 azioni a favore di UBS (Italia) S.p.A., con diritto di voto spettante esclusivamente all'intestatario

La presente certificazione viene rilasciata per l'esercizio del seguente diritto:

Presentazione delle liste per la Nomina dei componenti del Consiglio di Sorveglianza di Intesa Sanpaolo S.p.A.

Delega per l'intervento all'assemblea

Il Signor:.....  
è delegato a rappresentar.....  
per l'esercizio del diritto di voto

Data:..... Firma: .....

UBS (ITALIA) S.p.A.

Intermediario



**COMUNICAZIONE EX ART. 23**  
**del Provvedimento Banca d'Italia/Consob del 22 febbraio 2008**  
**modificato il 24 dicembre 2010**

**Intermediario che effettua la comunicazione:**

Denominazione: UBS (Italia) S.p.A.  
ABI: 03041 CAB: 01600

Data della richiesta, 21/03/2013  
Data di riferimento 21/03/2013  
Data invio della comunicazione: 22/03/2013  
Termine di efficacia 22/04/2013

Progressivo Annuo: 4283  
Codice Cliente: 3115471001

FONDAZIONE C.R. BOLOGNA

VIA FARINI N.15  
40124 BOLOGNA  
P.I. 00499230373

A richiesta dello stesso, costituita a: BOLOGNA 22/12/1991

La presente certificazione, con efficacia fino a 22/04/2013 attesta la partecipazione al sistema di gestione accentrata del nominativo sopra indicato con i seguenti strumenti finanziari:

ISIN Titolo	Descrizione Titolo	Quantità posseduta
IT0000072618	INTESA SANPAOLO ORD	17.500.000

Su detti strumenti finanziari risultano le seguenti annotazioni:

costituzione di pegno, con atto stipulato in data 12 febbraio 2013, su n. 17.500.000 azioni a favore di UBS (Italia) S.p.A., con diritto di voto spettante esclusivamente all'intestatario

La presente certificazione viene rilasciata per l'esercizio del seguente diritto:

Presentazione delle liste per la Nomina dei componenti del Consiglio di Sorveglianza di Intesa Sanpaolo S.p.A.

Delega per l'intervento all'assemblea

Il Signor:.....  
è delegato a rappresentar.....  
per l'esercizio del diritto di voto

Data:..... Firma: .....

UBS (ITALIA) S.p.A.

l'intermediario

Declaration certifying the existence or non existence of any relationships of affiliation

With regard to the submission of the attached list of candidates to the post of members of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015 and in compliance with the provisions of Article 144-sexies, paragraph 4, letter b) of the Consob Issuers' Regulation,

the undersigned shareholder FONDAZIONE CASSA DI RISPARMIO DI PADOVA E ROVIGO, with registered office in Padova, Piazza Duomo no. 15, holder of no. 700,092,011 shares, representing 4.516% of the ordinary share capital,

declare:

- I deem existent/inexistent the following relationships of affiliation with the shareholder(s) who – based on the communications of significant equity investments pursuant to article 120 of the Legislative Decree 58/1998 (“Consolidated Law on Finance”) or on publication of shareholders’ agreements pursuant to article 122 of the same law, as currently available on the website of Intesa Sanpaolo, section “Investor Relations” (link “Shareholder base”), and on the website of the Commissione Nazionale per le Società e la Borsa – hold(s) also jointly, a controlling equity investment or relative majority in Intesa Sanpaolo:
  - a) family relationships: yes ( )      no (X)
  - b) membership of the same group: yes ( )      no (X)
  - c) control relationships between a company and those who jointly control it:  
yes ( )      no (X)
  - d) relationships of affiliation pursuant to Article 2359, paragraph 3 of the Italian Civil Code, including with persons belonging to the same group: yes ( )      no (X)
  - e) the performance, by a shareholder, of management or executive functions, with the assumption of strategic responsibilities, within a group that another shareholder belongs to:  
yes ( )      no (X)
  - f) participation in the same shareholders’ agreement provided for in Article 122 of the Consolidated Law on Finance involving shares of Intesa Sanpaolo, of its parent company or one of its subsidiaries:  
yes ( )      no (X)

- having regard to Consob Communication 9017893 of 26 February 2009, I deem existent/inexistent or existent but immaterial the following relationships of affiliation with the above-defined shareholder(s) holding a controlling investment or relative majority:
  - participation in the recent past, also by companies of the respective groups, in a shareholders' agreement pursuant to article 122 of the Consolidated Law on Finance concerning shares in Intesa Sanpaolo or in companies of the Intesa Sanpaolo Group:  
yes ( )    no (X)    yes, but immaterial ( )
  - participation, also by companies of the respective groups, in the same shareholders' agreement concerning shares in third-party companies:  
yes ( )    no ( )    yes, but immaterial (X)
  - existence of direct or indirect shareholdings and cross-shareholdings, also between companies of the respective groups:  
yes ( )    no (X)    yes, but immaterial ( )
  - holding, or having held, in the recent past, positions in managing or supervisory bodies of companies belonging to the group of the shareholder(s) holding a controlling stake or relative majority, or working or having recently worked as an employee of such companies:  
yes ( )    no (X)    yes, but immaterial ( )
  - having been included, directly or through representatives, in the list submitted by shareholders holding, also jointly, a controlling equity investment or relative majority, in the previous election of the Supervisory or Management Boards:  
yes ( )    no (X)    yes, but immaterial ( )
- having participated, in the previous election of the Supervisory or Management Boards, in the presentation of a list together with the shareholders holding, also jointly, a controlling stake or relative majority, or having voted a list presented by such shareholders:  
yes ( )    no (X)    yes, but immaterial ( )
- having or having had in the recent past business, financial (other than the typical activity of lenders) or professional relations:  
yes ( )    no ( )    yes, but immaterial (X)
- inclusion in the list submitted of candidates who are or have recently been executive directors or key managers of the shareholder(s) holding a controlling stake or relative majority, or of companies belonging to their respective groups:  
yes ( )    no (X)    yes, but immaterial ( )

With regard to the above listed relationships, and should the case occur, the reasons why one or more have been declared existing but immaterial to determine relationships of affiliation - within the meaning of art. 148, paragraph 2 of the Consolidated Law on Finance and art. 144-quinquies of the Issuers' Regulation:

- Fondazione Cassa di Risparmio di Padova e Rovigo, as shareholder of F2i SGR S.p.A. – Milan, not quoted, has entered into an agreement with the other shareholders of the

management company (SGR) that has also been signed by Compagnia di San Paolo and Fondazione Cariplo.

- Fondazione Cassa di Risparmio di Padova e Rovigo holds investments in various companies (Fondaco SGR, Sinloc, Cassa Depositi e Prestiti, etc.) the shareholders of which also include Compagnia di San Paolo and Fondazione Cariplo.

However, such agreements and common equity interests do not entail significant commercial, financial or professional relationships amongst the shareholders.

Padova, 21 March 2013

THE CHAIRMAN  
Antonio Finotti

ENTE CASSA DI RISPARMIO DI FIRENZE

*Attachment "A"*

Declaration certifying the existence or non existence of any relationships of affiliation

With regard to the submission of the attached list of candidates to the post of members of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015 and in compliance with the provisions of Article 144-sexies, paragraph 4, letter b) of the Consob Issuers' Regulation,

the undersigned shareholder ENTE CASSA DI RISPARMIO DI FIRENZE, with registered office in Via Bufalini no. 6 – 50122 FIRENZE, holder of no. 514,655,221 shares, representing 3.320 % of the ordinary share capital,

declare:

- I deem existent/inexistent the following relationships of affiliation with the shareholder(s) who – based on the communications of significant equity investments pursuant to article 120 of the Legislative Decree 58/1998 (“Consolidated Law on Finance”) or on publication of shareholders’ agreements pursuant to article 122 of the same law, as currently available on the website of Intesa Sanpaolo, section “Investor Relations” (link “Shareholder base”), and on the website of the Commissione Nazionale per le Società e la Borsa – hold(s) also jointly, a controlling equity investment or relative majority in Intesa Sanpaolo:
  - a) family relationships: yes ( )      no (X)
  - b) membership of the same group: yes ( )      no (X)
  - c) control relationships between a company and those who jointly control it:  
yes ( )      no (X)
  - d) relationships of affiliation pursuant to Article 2359, paragraph 3 of the Italian Civil Code, including with persons belonging to the same group: yes ( )      no (X)
  - e) the performance, by a shareholder, of management or executive functions, with the assumption of strategic responsibilities, within a group that another shareholder belongs to:  
yes ( )      no (X)
  - f) participation in the same shareholders’ agreement provided for in Article 122 of the Consolidated Law on Finance involving shares of Intesa Sanpaolo, of its parent company or one of its subsidiaries:  
yes ( )      no (X)

- having regard to Consob Communication 9017893 of 26 February 2009, I deem existent/inexistent or existent but immaterial the following relationships of affiliation with the above-defined shareholder(s) holding a controlling investment or relative majority:
  - participation in the recent past, also by companies of the respective groups, in a shareholders' agreement pursuant to article 122 of the Consolidated Law on Finance concerning shares in Intesa Sanpaolo or in companies of the Intesa Sanpaolo Group:  
yes ( )    no (X)    yes, but immaterial ( )
  - participation, also by companies of the respective groups, in the same shareholders' agreement concerning shares in third-party companies:  
yes ( )    no ( )    yes, but immaterial (X)
  - existence of direct or indirect shareholdings and cross-shareholdings, also between companies of the respective groups:  
yes ( )    no (X)    yes, but immaterial ( )
  - holding, or having held, in the recent past, positions in managing or supervisory bodies of companies belonging to the group of the shareholder(s) holding a controlling stake or relative majority, or working or having recently worked as an employee of such companies:  
yes ( )    no (X)    yes, but immaterial ( )
  - having been included, directly or through representatives, in the list submitted by shareholders holding, also jointly, a controlling equity investment or relative majority, in the previous election of the Supervisory or Management Boards:  
yes ( )    no (X)    yes, but immaterial ( )
- having participated, in the previous election of the Supervisory or Management Boards, in the presentation of a list together with the shareholders holding, also jointly, a controlling stake or relative majority, or having voted a list presented by such shareholders:  
yes ( )    no (X)    yes, but immaterial ( )
- having or having had in the recent past business, financial (other than the typical activity of lenders) or professional relations:  
yes ( )    no ( )    yes, but immaterial (X)
- inclusion in the list submitted of candidates who are or have recently been executive directors or key managers of the shareholder(s) holding a controlling stake or relative majority, or of companies belonging to their respective groups:  
yes ( )    no (X)    yes, but immaterial ( )

With regard to the above listed relationships, and should the case occur, the reasons why one or more have been declared existing but immaterial to determine relationships of affiliation - within the meaning of art. 148, paragraph 2 of the Consolidated Law on Finance and art. 144-quinquies of the Issuers' Regulation:

- Ente Cassa di Risparmio di Firenze holds a stake in Cassa Depositi e Prestiti S.p.A., the shareholders of which also include Compagnia di San Paolo and Fondazione Cariplo.

- Ente Cassa di Risparmio di Firenze, as shareholder of F2I SGR S.p.A. – Milan - not quoted, has entered into an agreement with the other shareholders of the management company (SGR) that has also been signed by Compagnia di San Paolo and Fondazione Cariplo.

However, such common equity interests and agreement do not entail significant commercial, financial or professional relationships amongst the Shareholders.

Firenze, 21 March 2013

THE CHAIRMAN  
Gian Piero Maracchi

Declaration certifying the existence or non existence of any relationships of affiliation

With regard to the submission of the attached list of candidates to the post of members of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015 and in compliance with the provisions of Article 144-sexies, paragraph 4, letter b) of the Consob Issuers' Regulation,

the undersigned shareholder FONDAZIONE CASSA DI RISPARMIO IN BOLOGNA, with registered office in Via Farini 15 – 40124 BOLOGNA, holder of no. 313,656,442 shares, representing 2.023 % of the ordinary share capital,

declare:

- I deem existent/inexistent the following relationships of affiliation with the shareholder(s) who – based on the communications of significant equity investments pursuant to article 120 of the Legislative Decree 58/1998 (“Consolidated Law on Finance”) or on publication of shareholders’ agreements pursuant to article 122 of the same law, as currently available on the website of Intesa Sanpaolo, section “Investor Relations” (link “Shareholder base”), and on the website of the Commissione Nazionale per le Società e la Borsa – hold(s) also jointly, a controlling equity investment or relative majority in Intesa Sanpaolo:
  - a) family relationships: yes ( )      no (X)
  - b) membership of the same group: yes ( )      no (X)
  - c) control relationships between a company and those who jointly control it:  
yes ( )      no (X)
  - d) relationships of affiliation pursuant to Article 2359, paragraph 3 of the Italian Civil Code, including with persons belonging to the same group: yes ( )      no (X)
  - e) the performance, by a shareholder, of management or executive functions, with the assumption of strategic responsibilities, within a group that another shareholder belongs to:  
yes ( )      no (X)
  - f) participation in the same shareholders’ agreement provided for in Article 122 of the Consolidated Law on Finance involving shares of Intesa Sanpaolo, of its parent company or one of its subsidiaries:  
yes ( )      no (X)

- having regard to Consob Communication 9017893 of 26 February 2009, I deem existent/inexistent or existent but immaterial the following relationships of affiliation with the above-defined shareholder(s) holding a controlling investment or relative majority:
  - participation in the recent past, also by companies of the respective groups, in a shareholders' agreement pursuant to article 122 of the Consolidated Law on Finance concerning shares in Intesa Sanpaolo or in companies of the Intesa Sanpaolo Group:  
yes ( )    no (X)    yes, but immaterial ( )
  - participation, also by companies of the respective groups, in the same shareholders' agreement concerning shares in third-party companies:  
yes ( )    no (X)    yes, but immaterial ( )
  - existence of direct or indirect shareholdings and cross-shareholdings, also between companies of the respective groups:  
yes ( )    no (X)    yes, but immaterial ( )
  - holding, or having held, in the recent past, positions in managing or supervisory bodies of companies belonging to the group of the shareholder(s) holding a controlling stake or relative majority, or working or having recently worked as an employee of such companies:  
yes ( )    no (X)    yes, but immaterial ( )
  - having been included, directly or through representatives, in the list submitted by shareholders holding, also jointly, a controlling equity investment or relative majority, in the previous election of the Supervisory or Management Boards:  
yes ( )    no (X)    yes, but immaterial ( )
- having participated, in the previous election of the Supervisory or Management Boards, in the presentation of a list together with the shareholders holding, also jointly, a controlling stake or relative majority, or having voted a list presented by such shareholders:  
yes ( )    no (X)    yes, but immaterial ( )
- having or having had in the recent past business, financial (other than the typical activity of lenders) or professional relations:  
yes ( )    no ( )    yes, but immaterial (X)
- inclusion in the list submitted of candidates who are or have recently been executive directors or key managers of the shareholder(s) holding a controlling stake or relative majority, or of companies belonging to their respective groups:  
yes ( )    no (X)    yes, but immaterial ( )

With regard to the above listed relationships, and should the case occur, the reasons why one or more have been declared existing but immaterial to determine relationships of affiliation - within the meaning of art. 148, paragraph 2 of the Consolidated Law on Finance and art. 144-quinquies of the Issuers' Regulation:

Fondazione Cassa di Risparmio in Bologna holds investments in various companies (Fondaco SGR, Sinloc,) the shareholders of which also include Compagnia di San Paolo and

Fondazione Cariplo. However, such common equity interest does not entail significant commercial, financial or professional relationships amongst the shareholders.

Bologna, 21 March 2013

THE CHAIRMAN  
Fabio Roversi Monaco

***Candidature acceptance form***

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CARIPARO – ENTE CARIFIRENZE – FONDAZIONE CARISBO,

I, the undersigned MARIO BERTOLISSI (Fiscal Code BRTMRA48T28L483I) born in UDINE on 28 December 1948, resident in PADOVA, address VIA RIALTO no. 17, nationality ITALIAN, occupation FULL PROFESSOR - ATTORNEY

**declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

**I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am
  - ( ) enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
  - ( ) enrolled with the Register of Statutory Auditors and have not practiced as an auditor for at least three years;
  - (X) not enrolled with the Register of Statutory Auditors;
- I
  - (X) meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
  - ( ) do not meet the above independence requirements;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am
  - ( ) not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
  - ( ) currently employed as a civil servant, but I benefit from exemptions pursuant to Legislative Decree 165/2001 as amended, for the purposes of holding the office of Supervisory Board member;
  - (X) currently employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended and I specifically am Full Professor of Constitutional Law at the University of Padoa<sup>1</sup>. I shall request and obtain authorisation to hold the

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<sup>1</sup> Indicate position and employer Administration.

- office of Supervisory Board member from my Public Administration employer (Authorisation not necessary<sup>2</sup>);
- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011) that I:
    - (X) am not a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors;
    - ( ) am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - (X) banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - ( ) dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - ( ) regulation of financial activities and markets, at national and international level, as a result of long-term experience acquired in positions of responsibility with supervisory authorities, international organisations, foreign institutions, companies or groups with an international scope or teaching in academic environments;
  - ( ) risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - ( ) accounting or financial matters or remuneration policies, as a result of long-term experience with companies or private institutions of significant size, also as the Manager responsible for preparing the company's financial reports or practice of a profession or teaching in academic environments;

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<sup>2</sup> Add details of the authorisation, where already obtained.

( ) internal control and corporate organisation, as a result of long-term experience in auditing, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

**Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

PADOVA, 19 March 2013

MARIO BERTOLISSI  
*(signed)*

INFORMATION (pursuant to art. 13 of Legislative Decree 196/2003) – The personal data provided will be handled in accordance with the provisions of Legislative Decree 196/2003. Provision of the data, which will be processed by Intesa Sanpaolo S.p.A., is necessary for verifying possession of the above-mentioned requirements. The data will be processed solely for the above purposes, also by means of IT tools, with no prejudice to the possibility of checking its accuracy by contacting the competent Offices.

The Data controller is Intesa Sanpaolo S.p.A., with registered office in Torino (Italy), Piazza San Carlo 156.

You may exercise your rights under Section 7 of the above-mentioned Legislative Decree – which include the right to access your personal data, the right to, rectify, update, integrate or erase incorrect or incomplete data, and the right to object to the processing of personal data on legitimate grounds – vis-à-vis the data controller by contacting the Corporate Affairs Department .

You are required to promptly inform us of any changes or additions to the data provided, where relevant for verification of requirements.

## MARIO BERTOLISSI

### *Curriculum Vitae*

1. Mario Bertolissi was born in Udine on 28 December 1948, and studied at the Lyceum-Gymnasium *Don Bosco* in Pordenone. In 1968, he applied for the University of Padua and achieved the degree in Law in 1973, defending a dissertation on constitutional law with Prof. Livio Paladin. He did his military service with *Gruppo Udine* – mountain artillery of the *Julia* brigade, and was discharged with the rank of corporal. He then took the examination for the admission to the exercise of the legal profession at the Court of Appeal of Venice. He has lived in Padua since 1968, a hospitable city he loves, to which he is grateful. He remains however a Friulian, who speaks Friulian, of the *Little Homeland*.
2. Mr Bertolissi pursued his *university studies* under the direction of Prof. Livio Paladin, broadening his knowledge of constitutional law as well as comparative public law, administrative law, tax law and public accounting. A constant and habitual association with Prof. Ruggero Meneghelli – a philosopher of law, pupil of Giuseppe Gapograssi and Enrico Opocher, and an unrivalled humanist – allowed him to understand how fundamental literature and history, as well as economics, are for the purpose of the perception of what law is, intended as a juridical experience.
3. From an academic standpoint, Bertolissi is *Full Professor of constitutional law* at the Faculty of Law of the University of Padua, where he also teaches *constitutional justice* and *comparative public law*. At this university, in the past, he has also taught a course on *tax law*.  
He has been Professor of *principles of public law* at the Faculty of Political Science of the University of Padua and of *administrative law* at the Faculty of Law of the University of Ferrara.
4. Bertolissi has authored more than fifty monographic *publications*, which include the following:
  - *Constitutional features of the “fiscal federalism”. Comparative perspectives*, Cedam, Padua, 1982
  - *Regional financial autonomy*, Cedam, Padua, 1983
  - *“Tax revolt”, federalism institutional reforms. A memorandum for a changing Italy*, Cedam, Padua, 1997
  - *Identity and crisis of the constitutional state in Italy*, Cedam, Padua, 2002
  - *Lessons of general public law*, Giappichelli, Turin, 1996, with R. MeneghelliHe also edited the following:
  - *The regulations of local Entities*, il Mulino, Bologna, 2002.He is the author of:
  - *Farewell Gazzettino*, Jovene, Naples, 2007

- *One day after the other*, Jovene, Naples, 2010
- *Freedom and “order of autonomies”. The lesson of Silvio Trentin*, Jovene, Naples, 2010
- *Tax payers and parasites in a civil society*, Jovene, Naples, 2012

5. Bertolissi has been the scientific editor of:

- *The right of the Region. The new citizen*, published (first by Cedam and Rubbettino) by the Publishing House of the University of Padua

He is the scientific editor of:

- *Fiscal federalism. Magazine of law and economics*, published by Jovene, Naples
- *Health, Persons, Citizenship*, published by Jovene, Naples
- *Studies on fiscal federalism*, Jovene, Naples
- *Studies on the judicial system*, Jovene, Naples

He is scientific co-editor of:

- *Forms and reality in the juridical experience* (with Prof. Umberto Vincenti and Prof. Danilo Castellano), Giappichelli, Turin
- *Abbrivi*, (with Prof. Umberto Vincenti), Jovene, Naples

He is member of the scientific committee of:

- *Constitutional paths. A four-monthly publication on rights and liberties*. Rubbettino
- *The administrative forum – Regional Administrative Court*, Giuffrè

6. He has been a member of:

- *Higher Council of Finance*
- *Statute Commission* constituted by the Veneto Regional Council to draw up the statute

From 2003 to 2006, he has been President of the “*Il Gazzettino*” newspaper. On leaving this post, he wrote, for future reference, *Farewell Gazzettino*, Jovene, Naples, 2007.

He has been member of the Council General and Deputy Chairman of the Board of Directors of *Fondazione Cassa di Riparmio di Padova e Rovigo*, as well as Chairman of the *Committee for the celebrations of 150 years of Italian Unification* established by the Province of Padua.

Currently, he is:

- Vice-president of the *Association “Friends of Giorgio Lago”*
- Chairman of the Supervisory and Steering Board of the socially useful NGO *Fondazione Opera Immacolata Concezione*
- Member of the *Joint Committee* for the implementing regulations of the Statute of the Friuli-Venezia Giulia Region
- Expert assistant of the work group “Revenues of Regions and local Entities” and of the work group “special measures, infrastructural equality and suppression of state transfers” established by the *Technical joint committee for the implementation of fiscal federalism*
- Deputy Chairman of the *Supervisory Board* of the bank group Intesa Sanpaolo

He has also held posts with state and regional commissions.

7. Since 1978, Prof. Bertolissi has pursued the advocacy profession. The subjects of his competence brought him to attend regional administrative courts and the Council of State, the regional and central jurisdictional divisions of the Court of Auditors, and ordinary, civil and criminal judges any time these issues of administrative law have become relevant; the constitutional court, where he has assiduously been heard for over twenty years regarding appeals filed as a main claim or as part of incidental proceedings.  
Prof. Bertolissi has pursued and continues to pursue legal assistance and consultancy activities for public administrations (Regions, Provinces, Municipalities, Local Health Units, etc.), companies (Autostrada Venezia- Padova, Autostrada Padova-Brescia, private equity companies, banks, etc. ) and private individuals.  
The law firm, which he works with and has established, comprises approximately twenty professionals.
8. Prof. Bertolissi has always pursued an intense activity as a *speaker* at conventions and study seminars, as well as a *lecturer*.

#### **Year 2009**

1. *Fiscal federalism between autonomy and solidarity*, a speech given at the Convention organized by Prof. Victor Uckmar, Brescia, 30 January 2009 (see Dir. Prat. Trib. 2009).
2. *The defeatist Internal Revenue Service*, speech – as a moderator – at the Convention dedicated to Prof. Gaspare Falsitta, Aula Magna “Galileo Galilei”, University of Padua, 13 February 2009.
3. *Officially recognized nursery schools – “From the equality law to the resources for sustainability”*, Centro Culturale Altinate/S. Gaetano, Padua, 30 March 2009.
4. *Amid ECHR, constitution and internal law*, lecture given at the study meeting on *European Law and Italian Criminal Trial: new scenarios following the measures of the Constitutional Court and the Court of Cassation*, Palazzo del Bò – Aula dell’Archivio Antico, Padua, 3 April 2009.
5. *The topicality of Gianfranco Miglio*, lecture given at the Convention dedicated to “The federalist thought of Gianfranco Miglio: a lesson to remember”, Regional Council of the Veneto Region, Palazzo Ducale, Venice, 17 April 2009 (with Ornaghi, Cacciari, Antonini, Bassani and Zaccaria).
6. *Fiscal federalism: analysis research and proposals*, Mestre, Centro S. Maria delle Grazie, debate meeting organized by Massimo Cacciari, 30 April 2009 (with Chiamparino and Zoggia).

7. *Fiscal proposals for the building sector*, seminar organized by ANCE Veneto, Padua, 11 May 2009.
8. *Conclusions*, at the study seminar on “Autonomy of magistracy and of the individual magistrate”, University of Studies of Padua, 11 May 2009 (seminar organized by Prof. Carola Pagliarin).
9. *Current debate on federalism*, within the 2009 specialization course on politics and administrative law, entitled “The territory between positive discipline, constitutional reform and politics”, coordinated by Prof. Alberto Melloni, Reggio Emilia, 13 May 2009.
10. *The problem of reforms in Republican Italy*, meeting organized by the Rotary Club of Adria, Portoviro, 14 May 2009.
11. *Fiscal federalism. From Venice, a perspective for Italy*, organized by Massimo Cacciari, Cà Farsetti, Venice, 21 May 2009.
12. *Economic crisis and institutional tension. Which state will we end up in?*, with Paolo Biffis and Edoardo Pittalis, meeting organized by “libertàgiustizia”, Cultural Center St. Mary of Graces, Mestre, 22 May 2009.
13. *Speech*, on the last day of the cultural activity dedicated to high schools on “2009 Active citizenship paths”, held at the Bò Palace, Aula E, University of Padua.
14. *Organization of the university system: draft laws for governance and academic recruiting*, Padua, 25 May 2009.
15. *Research quality and related evaluation in the law sector*, seminar held at the L.Bocconi University – Department of Juridical Studies, Milan, 28 May 2009.
16. *Crisis of finance, crisis of democracy*, with Prof. S.A. Shapiro, final lesson open to the public of the course of comparative public law, University of Padua, 28 May 2009.
17. *The delegated law on fiscal federalism*, a lesson given at the St. Anne Higher School for University and Specialization Studies, Pisa, 12 June 2009.
18. *Introduction to the 2<sup>nd</sup> Convention dedicated to Tourism’s rights and policies– Italy and Friuli- Venezia Giulia*, Grado, 25 September 2009.
19. *Administrative unity and federalism*, within the Convention “How should we conceive federalism? New categories and constitutional transformations”, edited by G. Duso, University of Studies of Padua, Padua, 26 September 2009.

20. *To summarize on the “federalism of responsibility” in today’s Italy*, within the Convention “The administration in Europe: between service and responsibility”, 48<sup>th</sup> International Convention of the Institute of European Studies “A. Rosmini”, Bolzano, 9 October 2009.
21. *Liechtenstein’s fundamental law and the crisis of the chart constitutionalism*, within the Convention on “The constitution of Liechtenstein and the contribution of minor states to the European democracy”, Republic of San Marino, 16 October 2009.
22. *Bobbio, democracy and government culture*, Sala dell’Archivio Antico, Bò Palace, University of Studies, Padua, 20 October 2009.
23. *The law between truth and nihilism – substantial and procedural profiles*, University of Studies of Udine, Faculty of Law, 22 October 2009.
24. *Out-of-court management of healthcare litigations*, Pope Luciani Convention Center, Padua, 30 October 2009.
25. *The role of local Entities in the light of the new reform on fiscal federalism: from administrative autonomy to self-government of communities?*, organized by Lega Nord party, Corte Benedettina, Legnaro, 7 November 2009.
26. *Federalism amid facts and words*, University of Studies of Verona, Faculty of Law, 13 November 2009.
27. *Fiscal federalism and comparative method*, LUISS – G. Carli, Rome, 19 November 2009.
28. *Presidency* (introduction and coordination of lectures) of the first session within the Convention on “Constitutional law as a rule and limit to power”, Aula Magna “Galileo Galilei”, Bò Palace, University of Studies, Padua, 20 November 2009.
29. *In favor of a local development manager laboratory*, Chamber of Commerce, Padua, 21 November 2009.
30. *Reflections on the constitution, as reality and as myth*, National Alpine Troops Association, Padua division, Arcella, 27 November 2009.
31. *Is democracy on the rocks?* In “Don Giuseppe Dossetti, a prophet of our time”, San Giorgio in Bosco, 29 November 2009.
32. *The culture of lawfulness*, Lions Club Padua Host, 3 December 2009

33. *The constitutional value of information*, within the Convention dedicated to “The Veneto region and its Media. The information system in the face of society’s needs and expectations”. Veneto Regional Council, Labia Palace, Venice, 18 December 2009.
34. *The constitution between the juridical logic and values*, with Marzio Breda (reporter of the “Corriere della Sera” newspaper, specialized in Italian Presidency matters), Verona, 30 December 2009.

## **Year 2010**

1. *Ethics in the management of the public administration*, Venice Rotary Club, District 2060, Franchetti Palace, Venice, 19 January 2010.
2. *From artisanship to productive activities. A test of the powers of the Regions*, within the Convention dedicated to “The artisanship of the third Veneto”, Veneto Region, Regional Council, Treviso, 21 January 2010.
3. *Fiscal federalism*, Lions Club, Chioggia-Sottomarina, Chioggia, 22 January 2010.
4. *New profiles of responsibility of the civil servants*, within the Convention “The reform of the public administration”, Sala Consiliare del Municipio, San Giorgio delle Pertiche (PD), 5 February 2010.
5. *Participation* in the works of the Convention on “Federalism in Italy in a comparative perspective”, organized by the Presidency of the Council of Ministers – Ministry for Reforms and Federalism, Rome, 18-19 February 2010.
6. *The financial autonomy of the Regions and Local Entities*, lesson given at SPISA – Specialization School in Studies of the Public Administration, Bologna, 20 February 2010.
7. *The individual between privacy and transparency*, within the Convention on the “Protection of personal information and access to acts”, Venice, 2 March 2010.
8. *Fiscal federalism*, Rotary Club Chioggia, Chioggia, 9 March 2010.
9. *State property federalism*, Rome, 11 March 2010.
10. *Scenarios at north east*, Association “Giorgio Lago”, Treviso, 13 March 2010.
11. *There is no justice without life*, Padua, Teatro Ruzzante, 15 March 2010.
12. *What reform for the tax system?*, Seminar CISL, 17 March 2010.
13. *Between Church and State*, Saonara, 13 April 2010.

14. *Women's right to health and protection of the conceptus in the system of constitutional guarantees*, Padua, 20 April 2010.
15. *Fiscal federalism and protection of mountainous regions*, Belluno, 22 April 2010
16. *Constitutional reform and the "Violante draft"*, Padua 26 April 2010
17. *How the relationship changes between private individuals and public administration. Amendments to the procurement code and mediation aiming at settling civil and commercial disputes – the sensational innovations introduced by Legislative Decree No. 28/2010 and by Legislative Decree No. 53/2010*, Treviso, 30 April 2010.
18. *Liber amicorum*, dedicated to Nino Olivetti Rason, introduction to "The right of the Region. The new citizen", no. 5-6/2009, Vicenza, 30 April 2010
19. *From jurisdiction as a function to jurisdiction as a service. What's next for the attorneys?* Civil chamber at the Association of attorneys of Vicenza, 30 April 2010
20. *National unity, tricolor*, Badia Polesine, 7 May 2010
21. *Introduction to G. M. Flick, "New rights, role of Regions and decentralization"*, Padua, 14 May 2010
22. *The sensational innovations introduced by Legislative Degree No. 53/2010 and by Legislative Decree No. 28/2010*, ANCE Veneto – Padua, 18 May 2010
23. *The institutional reforms in a time of crisis*, Mestre-Venice, 28 May 2010
24. *Procurement, market and administrative trial*, within the convention on "One step away from the Code of administrative justice. Characters, illusions, problems, innovations", Rome, 7 June 2010
25. *Giorgio Lago and federalism*, Padua, 8 June 2010
26. *Mexico's problems and constitutional experiences*, Padua, Sala Paladin, 16 June 2010
27. *The creation of metropolitan cities in the perspective of Law No. 42 of 5 May 2009 implementing Article 119 of the Constitution*, within the seminar on "Role, spheres and functions of municipalities in a metropolitan city perspective", Marghera, Confindustria Venezia, 23 June 2010.
28. *The constitutional duty to simplify*, introduction to the "Training and update course for civil servants", Treviso, 25 June 2010

29. *Our constituent assembly: from the defense of common goods to the conquest of the common good. The point of view of social movements in the debate on constitutional reforms*, Sherwood Festival of Padua, 5 July 2010
30. *The state and regional competences in the energy sector*, within the study convention organized by the Veneto Association of administrative attorneys on “The energy right: in-between environmental protection needs and promotion of alternative energies”, Cortina D’Ampezzo, 9 and 10 July 2010
31. *Towards the administrative trial code*, Curie del Triveneto, Belluno, 10 July 2010
32. *Fiscal federalism and system of autonomies*, Milan, Bocconi University, 12 July 2010
33. *The young and their future: federalism, resources, work*, Jesolo, 24 July 2010
34. *Good Christians and honest citizens*, Altopiano di Asiago, Cesuna, 10 September 2010
35. *State and regional laws on public procurement*, Mestre, 17 September 2010
36. *Religious federalism*, Padua, 4 November 2010
37. *Administrative procedure*, Treviso, 5 November 2010
38. *The magistrate and the attorney in a constitutional state*, University of Padua, Padua, 5 November 2010
39. *The Italian constitution and the Albertine statute*, Padua, 6 November 2010
40. *Lecture*, at the round table on “Enterprises and savers: needs, rules, instruments”, Aula Magna of the Bocconi University, Milan, 10 November 2010
41. *Constitutional aspects of federalism*, Teatro Accademico – Castelfranco Veneto, 18 November 2010
42. *Federalism and reforms*, Milan, 20 November 2010
43. *Taxation and sovereignty of taxpayers*, Fondazione Luigi Einaudi, Parma, 22 November 2010
44. *The Italian constitution, our banner*, Cittadella, 26 November 2010
45. *The financial risks connected to the decentralization process and opportunities to improve the political mechanisms of democratic control*, Treviso, 3 December 2010

46. *The constitution on stage*, an initiative promoted by the students of the Faculty of Law, Padua, 9 December 2010
47. *Fiscal federalism*, with Franco Pizzetti and Luca Antonini, Treviso, 10 December 2010
48. *The search for social justice: honor beyond right*, with cardinal Renato Raffaele Martino, University of Verona, 10 December 2010
49. *Introduction* to M. FRANCO, “Once upon a time there was a Vatican. Why the Church is losing authority in the West”, Mondadori, Milan, 2010, in the presence of the author, Padua, Abbey of Santa Giustina, 10 December 2010

### **Year 2011**

1. *A new equilibrium between powers in the construction of the home of the Italians? Issues of politics and constitutional law*, Collegio Universitario Gregorianum, Padua, 19 January 2011
2. *Personal and community identity. A speech on rights and duties, starting with the duties. An updated reading of the Constitution*, Agesci meeting, Padua, 23 January 2011
3. *The Veneto Region. The idea and perception of itself through the words and language of the regional Statute*, within the Convention: “The Veneto Region: tradition, protection, continuity”, 11-12 February 2011, organized by the Italian National Commission for UNESCO, Venice, Marciana National Library
4. *Federalism and taxes*, Lions and Rotary Clubs of Noale, Spinea and Strà, Scorzè, 11 February 2011
5. *Federalism: the challenge of standard costs*, within the Second-level University Master for the 2010-2011 academic year, University of Studies of Verona – Faculty of Law, 12 February 2011
6. *Balancing between solidarity and responsibility within fiscal federalism*, at the Convention on “Fiscal federalism, a comparative challenge?”, EURAC, Bolzano, 17 February 2011
7. *The issue of federalism. The Veneto case*, State Classical Lyceum “Raimondo Franchetti”, “A. Mono” theater, Mestre, 25 February 2011
8. *The University reform*, San Donà del Piave, 11 March 2011
9. *1861-2011 – The Republic and the sense of State in contemporary Italy*, within the “Ceremony for the award of honors by the Order of Merit of the Italian Republic”, Padua, 17 March 2011

10. *The sense of lawfulness*, Aula E, University of Padua, Bò Palace, 19 March 2011
11. *The 150<sup>th</sup> anniversary of the Italian unification*, Municipality of Albignasego, Extraordinary sitting of the Municipal Council, 21 March 2011
12. *The Constitution and the Italian unification*, Lions Club of Camposanpiero, 22 March 2011
13. *Federalism the Italian way*, within the seminar dedicated to a debate on M. FEDELE, *Neither united nor divided*, Laterza, Bari, 2010 – Aula E, Bò Palace, 25 March 2011 – organized by the representatives of the students of the Faculty of Law of the University of Padua “Vox Bovis”
14. *A speech on the 150<sup>th</sup> anniversary of the Italian unification*, within the initiative organized by UCID – Padua division, Padua, 25 March 2011
15. *One hundred and fifty years of unitary history. Rules, human society and administration between continuity and change*, Badia Polesine, 4 April 2011
16. *Lecture*, within the introduction to T. PORTOGHESI TUZI – G. TUZI, *The time when the constitution was made*, il Saggiatore, Milan, 2010, Padua, Palazzo della Ragione, 8 April 2011
17. *The right to health in Italy, the principle of the informed consent*, within the initiative promoted by the students of the Faculties of Law and Medicine and Surgery of the University of Padua, Elsa, Aula Morgagni, 12 April 2011
18. *Federalism. Unity, plurality and participation*, Sala Anziani, Moroni Palace, Padua, libertàgiustizia, 13 April 2011
19. *The principles of the Constitution yet to be implemented*, Lyceum-Gymnasium “Antonio Pigafetta”, Vicenza, 14 April 2011
20. *Lecture*, within the introduction to VV.AA., *The right of immigration*, Mucchi Editore, Modena, 2010, University of Studies of Modena, 15 April 2011
21. *Risorgimento and constitution*, Aula “Ippolito Nievo”, University of Studies of Padua, Bò Palace, 19 April 2011
22. *The hopeless reformist*, within the “2011 Giorgio Lago” award, Castelfranco Veneto, 27 April 2011

23. *Lecture*, within the introductory round table to the professional training course on “Latin-American studies” – 2010-2011 academic year, University of Studies of Padua – Department of international studies, 29 April 2011
24. *Introduction* to the interview of the students of the Faculty of Law of the University of Padua with Michele Vietti, Vice-president of the High Council of Judges, on *Ethics and Justice*, Aula Magna “Galileo Galilei”, 6 May 2011
25. *The development processes of remuneration systems*, within the Convention on “Corporate governance and remuneration of managers”, Chamber of Commerce, Palazzo Giureconsulti, Sala Parlamentino, Milan, 11 May 2011
26. *Lecture*, within the Convention on “Public engagement, a new way to choose and design shared transportation infrastructures”, Padua, 13 May 2011
27. *Lecture*, within the Convention on “Bank loans: simplification, nullity, controls”, organized by the Interregional committee of notaries of the Triveneto, 14 May 2011
28. *The constitutional relevance of education*, Padua Rotary Club, Hotel Sheraton, 18 May 2011
29. *150<sup>th</sup> anniversary of the Italian unification: the nation and the television*, a conversation between Pippo Baudo and Mario Bertolissi, Aula Magna of the University of Padua, 19 May 2011
30. *Speaking of federalism*, study seminars promoted by G. Duso and A. Scalone, University of Padua, 20-21 May 2011
31. *Getting to know and love the constitution of the Italian Republic*, Istituto Magarotto – Padua, 21 May 2011
32. *Corporate and public governance*, with A. Palmiter, University of Padua, 24 May 2011
33. *Pathways of active citizenship*, last day of the series, with V. Onida, Padua, 28 May 2011
34. *The future of the young in the Province of Belluno*, Belluno, 4 June 2011
35. *Federalism in unity*, Salboro, 10 June 2011
36. *The ethical/philosophical fundamentals of the Italian constitution*, with M. Cacciari, Mestre, 17 June 2011
37. *Tax evasion*, with P. Debidda – I. Maccani – P. Borrelli – G. Bergonzini, Aula Nievo, University of Padua, 30 June 2011

38. *State property federalism: a constitutional profile*, Cortina d'Ampezzo, 9 July 2011
  39. *Federalism, a shattered dream*, within the convention "When the Italians unite, they are capable of great undertakings", Chianciano, 10 September 2011
  40. *Public education and the role of teachers in the spirit and reading of the Italian Constitution*, within the World Teachers' Day, Rome, 5 October 2011
  41. *The crisis and the territory: ok to cut, except the federalism*, Este, 7 October 2011
  42. *Innovations and criticalities of the new Title V*, within the study convention organized by the Institute for Studies on Federalism "Massimo Severo Giannini", Rome, 20 October 2011
  43. *Issues of constitutional legitimacy: the orders of "a quo" judges. Guiding principles and drafting techniques*, within the initiative promoted by the High Council of Judges for the training of honorary judges, Padua, 28 October 2011
  44. *Remembrance of Luigi Einaudi*, with Carlo Pelanda, Castelfranco Veneto, 31 October 2011
  45. *Evolution of the public finance of local Entities: from the Constituent to the reform of Title V of the Constitution*, within the study Convention on "Which model of fiscal federalism?", University of Bergamo – University of Turin, 4-5 November 2011
9. Bertolissi is leader writer of:
- *Il Mattino* of Padua
  - *Il Piccolo* of Trieste
  - *Messaggero Veneto*
10. As a further evidence of his effort with the University, the following publications are forthcoming:
- *Civil commitment* (a volume gathering the writings dedicated to the institutional issues highlighted by everyday life), Jovene, Naples
  - *Autonomy and responsibility. They are points of view* (a volume comprising a series of essays relative to a few fundamental constitutional problems of human society), Jovene, Naples

Bertolissi has looked after – and continues to do so – the scientific and professional education of many students, some of whom are now colleagues at the Faculty where he currently teaches. They have attended and attend foreign universities.

Padua, 19 March 2013

Prof. & Attorney Mario Bertolissi

***Candidature acceptance form***

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CASSA DI RISPARMIO DI PADOVA E ROVIGO – ENTE CASSA DI RISPARMIO DI FIRENZE – FONDAZIONE CASSA DI RISPARMIO IN BOLOGNA,

I, the undersigned IACOPO MAZZEI (Fiscal Code MZZCPI54H30D612L), born in FLORENCE on 30 June 1954, resident in FLORENCE, address VIA SANTA MONICA no. 2, nationality ITALIAN, occupation ENTREPRENEUR.

**declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

**I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am
  - ( ) enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
  - ( ) enrolled with the Register of Statutory Auditors and have not practiced as an auditor for at least three years;
  - (X) not enrolled with the Register of Statutory Auditors;
- I
  - (X) meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
  - ( ) do not meet the above independence requirements;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am
  - (X) not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
  - ( ) currently employed as a civil servant, but I benefit from exemptions pursuant to Legislative Decree 165/2001 as amended, for the purposes of holding the office of Supervisory Board member;
  - ( ) currently employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended and I specifically work as .....<sup>1</sup> for .....<sup>1</sup>. I shall request and obtain authorisation to hold

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<sup>1</sup> Indicate position and employer Administration.

the office of Supervisory Board member from my Public Administration employer (.....<sup>2</sup>);

- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011) that I:
  - (X) am not a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors;
  - ( ) am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - (X) banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - (X) dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - ( ) regulation of financial activities and markets, at national and international level, as a result of long-term experience acquired in positions of responsibility with supervisory authorities, international organisations, foreign institutions, companies or groups with an international scope or teaching in academic environments;
  - ( ) risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - ( ) accounting or financial matters or remuneration policies, as a result of long-term experience with companies or private institutions of significant size, also as the Manager responsible for preparing the company's financial reports or practice of a profession or teaching in academic environments;

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<sup>2</sup> Add details of the authorisation, where already obtained.

( ) internal control and corporate organisation, as a result of long-term experience in *auditing*, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

**Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

Florence, 15 March 2013

Iacopo Mazzei  
(signed)

INFORMATION (pursuant to art. 13 of Legislative Decree 196/2003) – The personal data provided will be handled in accordance with the provisions of Legislative Decree 196/2003. Provision of the data, which will be processed by Intesa Sanpaolo S.p.A., is necessary for verifying possession of the above-mentioned requirements. The data will be processed solely for the above purposes, also by means of IT tools, with no prejudice to the possibility of checking its accuracy by contacting the competent Offices.

The Data controller is Intesa Sanpaolo S.p.A., with registered office in Torino (Italy), Piazza San Carlo 156.

You may exercise your rights under Section 7 of the above-mentioned Legislative Decree – which include the right to access your personal data, the right to, rectify, update, integrate or erase incorrect or incomplete data, and the right to object to the processing of personal data on legitimate grounds – vis-à-vis the data controller by contacting the Corporate Affairs Department .

You are required to promptly inform us of any changes or additions to the data provided, where relevant for verification of requirements.

## **Curriculum Vitae of Jacopo Mazzei**

Born in Florence on 30 June 1954

Nationality: Italian

Email: [jmazzei@fingen.it](mailto:jmazzei@fingen.it)

### **Work experiences**

#### **R.D.M. S.r.l.**

1998 to date

Chairman and Managing Director and partner

- RDM is a real estate development company of the Fingen Group and is one of the major players of the real estate sector in Italy, with significant investments abroad, such as Hungary, China, Romania and USA. Assets managed for 1.5 billion euro.

Its main sectors of activity include:

1. Tourist/hotel (Four Seasons Hotels in Florence and Rome)
2. Commercial (partnership with McArthur Glen)

#### **RDM Asia**

2009 to date

Chairman and Managing Director and partner

- RDM Asia manages investments in China in the outlet malls sector (with offices in Beijing, Hong Kong and Shanghai), on behalf of a pool of international investors (Chinese, American and Italian), associated in the “Silk road” joint venture with the aim of developing, letting and managing the outlets, and with approx. 1 billion USD worth of investments.

#### **Silk Road Inv.** Singapore

2012 to date

Member of IAAC representing CDOM

The company was established by major US and HK investors and by the Fingen Group and China Designer Outlet Mall.

#### **Tornabuoni S.r.l. and CUGIMI S.p.A.**

2008 to date

Chairman of the Board of Directors

The two companies develop and manage major and innovative real estate projects. CUGIMI owns the premises and the enterprise of Four Seasons Hotel Firenze, and Tornabuoni owns Palazzo Tornabuoni, the first Italian Private Residence Club.

#### **Ente Cassa di Risparmio di Firenze**

2011-2013

Chairman of the Board of Directors

He chairs the Board of Directors and the Committee during a time of deep restructuring of the Entity.

**Ente Cassa di Risparmio di Firenze** 2005-2011

Member of the Board of Directors of the Foundation

**ADF Aeroporto di Firenze S.p.A.** 2010-2013

Member of the Board of Directors

**Residenziale Immobiliare 2004 S.r.l.** 2008-2013

Managing Director

Fintecna, Fingen and Maire hold stake in this company, which owns major real estate properties under development in Rome.

**Fondazione Palazzo Strozzi** 2005-2011

Member of the Board of Directors

**Agriconsulting S.p.A.** 1982-1998

General Manager and Managing Director of Agriconsulting Europe

This is the most important agricultural and agroindustrial consulting company in Italy. From 1982 to 1988, he is a member of the Board of Directors, a company shareholder, head of major projects abroad and in charge of the management activities of farms and agricultural assets in Italy. In 1989, he is appointed General Manager and head of all foreign activities of the Group, extending its activities to more than 50 countries. From 1989 to 1998, he devotes himself mostly to the development of international activities, in particular in eastern countries and in Asia, and obtains contracts in Africa, Hungary, Russia and former Soviet Republics.

### **Education and training**

Degree in Agricultural Science with specialisation in economy in 1980 in Florence.

Florence, 15 March 2013

***Candidature acceptance form***

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CASSA DI RISPARMIO DI PADOVA E ROVIGO – ENTE CASSA DI RISPARMIO DI FIRENZE – FONDAZIONE CASSA DI RISPARMIO IN BOLOGNA,

I, the undersigned GIANLUIGI BACCOLINI (Fiscal Code BCCGLG61C31A944D), born in BOLOGNA on 31 March 1961, resident in CREVALCORE (BO), address VIA DEI MARI 575/1, nationality ITALIAN, occupation ENTREPRENEUR.

**declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

**I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am
  - ( ) enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
  - ( ) enrolled with the Register of Statutory Auditors and have not practiced as an auditor for at least three years;
  - (X) not enrolled with the Register of Statutory Auditors;
- I
  - (X) meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
  - ( ) do not meet the above independence requirements;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am
  - ( ) not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
  - ( ) currently employed as a civil servant, but I benefit from exemptions pursuant to Legislative Decree 165/2001 as amended, for the purposes of holding the office of Supervisory Board member;
  - ( ) currently employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended and I specifically work as .....<sup>1</sup> for .....<sup>1</sup>. I shall request and obtain authorisation to hold

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<sup>1</sup> Indicate position and employer Administration.

the office of Supervisory Board member from my Public Administration employer (.....<sup>2</sup>);

- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011) that I:
  - ( ) am not a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors;
  - (X) am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - (X) banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - ( ) dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - ( ) regulation of financial activities and markets, at national and international level, as a result of long-term experience acquired in positions of responsibility with supervisory authorities, international organisations, foreign institutions, companies or groups with an international scope or teaching in academic environments;
  - ( ) risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - ( ) accounting or financial matters or remuneration policies, as a result of long-term experience with companies or private institutions of significant size, also as the Manager responsible for preparing the company's financial reports or practice of a profession or teaching in academic environments;

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<sup>2</sup> Add details of the authorisation, where already obtained.

( ) internal control and corporate organisation, as a result of long-term experience in *auditing*, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

**Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

Bologna, 21 March 2013

Gianluigi Baccolini  
(*signed*)

INFORMATION (pursuant to art. 13 of Legislative Decree 196/2003) – The personal data provided will be handled in accordance with the provisions of Legislative Decree 196/2003. Provision of the data, which will be processed by Intesa Sanpaolo S.p.A., is necessary for verifying possession of the above-mentioned requirements. The data will be processed solely for the above purposes, also by means of IT tools, with no prejudice to the possibility of checking its accuracy by contacting the competent Offices.

The Data controller is Intesa Sanpaolo S.p.A., with registered office in Torino (Italy), Piazza San Carlo 156.

You may exercise your rights under Section 7 of the above-mentioned Legislative Decree – which include the right to access your personal data, the right to, rectify, update, integrate or erase incorrect or incomplete data, and the right to object to the processing of personal data on legitimate grounds – vis-à-vis the data controller by contacting the Corporate Affairs Department .

You are required to promptly inform us of any changes or additions to the data provided, where relevant for verification of requirements.

Bologna, 10 January 2013

**Gianluigi Baccolini**, born in Bologna on 31 March 1961, resides in Crevalcore (Bologna), Via dei Mari 575/1. He is married with Fiamma Gambini, and father of Federico and Francesca.

- 1985 Degree in Law;
- 1990 Solicitor;
- 1997 Attorney;

#### Summary CV

Qualifications and posts held:

- Enrolled with the Register of Attorneys of Bologna since 21.12.1990. Registration no. 2765;
- Entrepreneur/Managing Director of RENOGRAFICA S.r.l.;
- Entrepreneur/ Managing Director of VELINCART S.r.l.;
- Entrepreneur/member of the board of directors of MY FRANCES S.r.l.;
- Member of the board of directors of the Romagna Banks company ARGENTARIO S.p.A.;
- Member of the board of directors of BANCA DI IMOLA S.p.A.;
- Member of the board of directors of BOLOGNA CONGRESSI S.p.A.;
- Shareholder and member of the Steering committee of FONDAZIONE CASSA DI RISPARMIO DI BOLOGNA;
- Entrepreneur/Chairman of the company ONER d. o. o. - Valjevo (Serbia);
- Reference entrepreneur of FINRENO S.r.l.;
- Reference entrepreneur of GIEFFEX INVESTIMENTI S.r.l. (a company controlling the stakes in EOLO ENERGIA S.r.l. and ROOF S.r.l.);
- Member of the board of directors of FIERA DI MODENA S.p.A.;
- Chairman and Managing Director of SOCIETA' PRODUTTORI SEMENTI S.p.A.;
- From 2009 to 2011, Member of the board of directors of FIERA DI FERRARA S.p.A.;
- From 2000 to 2007, Deputy Chairman and Treasurer of API BOLOGNA;
- From 2008 to 2010, Member of the board of directors of SACE S.p.A.;
- From 2000 to 2008, Member of the board of directors of BOLOGNAFIERE S.p.A.;
- From 2007 to 2009, Member of the board of directors of SIMEST S.p.A.;
- From 2007 to 2010, Deputy Chairman and Treasurer of UNINDUSTRIA Bologna.

***Candidature acceptance form***

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CARIPARO – ENTE CARIFIRENZE – FONDAZIONE CARISBO,

I, the undersigned EDOARDO GAFFEO (Fiscal Code GFFDRD67M12H6200) born in ROVIGO on 12 August 1967, resident in ROVIGO, address VIA SAN MICHELE DEL CARSO 49, nationality ITALIAN, occupation PROFESSOR

**declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

**I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am
  - ( ) enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
  - ( ) enrolled with the Register of Statutory Auditors and have not practiced as an auditor for at least three years;
  - (X) not enrolled with the Register of Statutory Auditors;
- I
  - (X) meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
  - ( ) do not meet the above independence requirements;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am
  - ( ) not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
  - ( ) currently employed as a civil servant, but I benefit from exemptions pursuant to Legislative Decree 165/2001 as amended, for the purposes of holding the office of Supervisory Board member;
  - (X) currently employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended and I specifically am an Associate Professor at the University of Trento<sup>1</sup>. I shall request and obtain authorisation to hold the office of

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<sup>1</sup> Indicate position and employer Administration.

Supervisory Board member from my Public Administration employer (.....<sup>2</sup>);

- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011) that I:
  - (X) am not a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors;
  - ( ) am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - ( ) banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - (X) dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - (X) regulation of financial activities and markets, at national and international level, as a result of long-term experience acquired in positions of responsibility with supervisory authorities, international organisations, foreign institutions, companies or groups with an international scope or teaching in academic environments;
  - (X) risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - (X) accounting or financial matters or remuneration policies, as a result of long-term experience with companies or private institutions of significant size, also as the Manager responsible for preparing the company's financial reports or practice of a profession or teaching in academic environments;

---

<sup>2</sup> Add details of the authorisation, where already obtained.

( ) internal control and corporate organisation, as a result of long-term experience in auditing, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

**Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

Rovigo, 21 March 2013

Edoardo Gaffeo  
*(signed)*

INFORMATION (pursuant to art. 13 of Legislative Decree 196/2003) – The personal data provided will be handled in accordance with the provisions of Legislative Decree 196/2003. Provision of the data, which will be processed by Intesa Sanpaolo S.p.A., is necessary for verifying possession of the above-mentioned requirements. The data will be processed solely for the above purposes, also by means of IT tools, with no prejudice to the possibility of checking its accuracy by contacting the competent Offices.

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You are required to promptly inform us of any changes or additions to the data provided, where relevant for verification of requirements.

I, the undersigned, Edoardo Gaffeo, hereby declare that I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998, specifying that as regards the post of member of the Board of Directors of Fondazione Cassa di Risparmio di Padova e Rovigo, I hereby pledge to resign therefrom in case of election as a member of the Supervisory Board.

Rovigo, 21 March 2013

(signed)  
Edoardo Gaffeo

## EDOARDO GAFFEO

## OFFICE

## HOME

Department of Economics and Management  
University of Trento  
Via Inama, 5 - 38100, Trento, Italy  
Ph.: +39 0461 282220  
Fax: +39 0461 282222  
E-mail: edoardo.gaffeo@unitn.it

Via S. Michele del Carso, 49  
45100, Rovigo, Italy

## PERSONAL INFORMATION

Place and date of birth: Rovigo, August 12<sup>th</sup>, 1967.  
Citizenship: Italian.  
Status: Married, two children.

## CURRENT POSITION

Associate Professor of Economics, University of Trento, 2010–.

## PREVIOUS AND VISITING ACADEMIC POSITIONS

Assistant Professor of Economics, University of Trento, 2003–2010.  
Visiting Researcher, Department of Economics, University of California at Santa Cruz, 2000.  
Assistant Professor of Economics, University of Udine, 1999–2003.  
Researcher, Centro Studi Confindustria - Rome, 1997–1999.

## CURRENT AND PREVIOUS NON-ACADEMIC POSITIONS

Board of Directors, *Fondazione della Cassa di Risparmio di Padova e Rovigo*, 2010–.  
Scientific Committee, *Consorzio Università Rovigo*, 2007–.  
Board of Governors, *StartCube – University of Padova Business Incubator*, 2007–.  
Board of Directors, *Fondaco Lux S.A.*, 2008–2010.  
General Council, *Fondazione Cassa di Risparmio di Padova e Rovigo*, 2005–2010.  
Board of Directors, *Interporto di Rovigo S.p.A.*, 2002–2005.

## EDUCATION

Ph.D in Economics, Università Politecnica delle Marche, Italy, 1997.  
Master of Art in Economics, University of Reading, UK, 1995.  
B.A. (Laurea) in Economics, University of Bologna, Italy, 1992.



HONORS AND AWARDS

*Italian Research in Philanthropy Award*, 2012.

*Elsevier Economics & Finance Journals Most Cited Articles 2005-2009 Award*, 2010 (publication No. 21).

RESEARCH INTERESTS

Macroeconomics; Agent-based computational economics; Institutional economics; Nonprofit economics; Applied econometrics.

PUBLICATIONSBOOKS

1. *Macroeconomics from the Bottom-Up* (with D. Delli Gatti, S. Desiderio, P. Cirillo and M. Gallegati), Springer, 2011.
2. *Introduzione all'Economia* (with L. Mittone and R. Tamborini). Zanichelli, 2011.
3. *Emergent Macroeconomics. An Agent-Based Approach to Business Fluctuations* (with D. Delli Gatti, M. Gallegati, G. Giulioni and A. Palestrini). Springer, 2008.

REFEREED JOURNALS

4. On the finance-growth nexus: additional evidence from Central and Eastern Europe countries (with P. Garalova), *Economic Change and Restructuring*, 2013, forthcoming.
5. On the mean-variance relationship of the firm size distribution: evidence and some theory (with C. Di Guilmi, M. Gallegati and A. Russo), *Ecological Complexity*, 11:109-117, 2012.
6. The distribution of sectoral TFP growth rates: international evidence, *Economics Letters*, 113:252-255, 2011.
7. If the financial system is complex, how can we regulate it? (with R. Tamborini), *International Journal of Political Economy*, 40:79-97, 2011.
8. The psychology of inflation, monetary policy and macroeconomic instability (with G. Canzian), *Journal of Socio-Economics*, 40:660-670, 2011.
9. Complex economics: a research agenda for a new paradigm (with D. Delli Gatti and M. Gallegati), *Journal of Economic Interaction and Coordination*, 5:111-135, 2010.
10. Business failures, macroeconomic risk and the effect of recessions on long-run growth: a panel cointegration approach (with E. Santoro), *Journal of Economics and Business*, 61:435-452, 2009.
11. Adaptive microfoundations for emergent macroeconomics (with D. Delli Gatti, S. Desiderio and M. Gallegati), *Eastern Economic Journal*, 34:441-463, 2008.
12. Demand distribution dynamics in creative industries: the market for books in Italy (with A. Scorcu and L. Vici), *Information Economics and Policy*, 20:257-268, 2008.



13. Lévy-stable productivity shocks, *Macroeconomic Dynamics*, 2008, **12**:425-443.
14. Scaling laws in the macroeconomy (with D. Delli Gatti, C. Di Guilmi, M. Gallegati, G. Giulioni and A. Palestrini), *Advances in Complex Systems*, **11**:131-138, 2008.
15. Industrial dynamics, fiscal policy and R&D: evidence from a computational experiment (with A. Russo, M. Catalano, M. Gallegati and M. Napoletano), *Journal of Economic Behavior and Organization*, **64**:426-447, 2007.
16. Reflections on modern macroeconomics: can we travel along a safer road? (with M. Catalano, F. Clementi, D. Delli Gatti and M. Gallegati), *Physica A*, **382**:89-97, 2007.
17. Complex dynamics and empirical evidence (with D. Delli Gatti, M. Gallegati, G. Giulioni, A. Kirman, A. Palestrini and A. Russo), *Information Sciences*, **117**:1202-1221, 2007.
18. Ricerca e sviluppo, produttività e crescita economica: un modello con agenti eterogenei interagenti (with M. Catalano, M. Gallegati, M. Napoletano and A. Russo), *Sistemi Intelligenti*, **18**:155-164, 2006.
19. International evidence on business cycle magnitude dependence: an analysis of 16 industrialized countries, 1881-2000 (with C. Di Guilmi, M. Gallegati and A. Palestrini), *International Journal of Applied Econometrics and Quantitative Studies*, **2**:1-9, 2005.
20. Inflation regimes and price-setting interactions, *International Journal of Theoretical and Applied Finance*, **8**:339-355, 2005.
21. A new approach to business fluctuations: heterogeneous interacting agents, scaling laws and financial fragility (with D. Delli Gatti, C. Di Guilmi, G. Giulioni, M. Gallegati and A. Palestrini), *Journal of Economic Behavior and Organization*, **56**:489-512, 2005.
22. The apprentice wizard: monetary policy, complexity and learning (with D. Delli Gatti, M. Gallegati and A. Palestrini), *New Mathematics and Natural Computation*, **1**:109-128, 2005.
23. Requiem for the unit root in real per capita GDP? Additional evidence from historical data (with M. Gallegati and M. Gallegati), *Empirical Economics*, **30**:37-63, 2005.
24. Bankruptcy as an exit mechanism for systems with a variable number of components (with D. Delli Gatti, C. Di Guilmi and M. Gallegati), *Physica A*, **334**:8-13, 2004.
25. Business cycle fluctuations and firms' size distribution dynamics (with D. Delli Gatti, C. Di Guilmi, G. Giulioni, M. Gallegati and A. Palestrini), *Advances in Complex Systems*, **7**:223-240, 2004. Also in Leombruni R. e M. Richiardi (eds), *Industry and Labor Dynamics: The Agent-based Computational Economics Approach*. Singapore: World Scientific Press, 2004.
26. Empirical results on the size distribution of business cycle phases (with C. Di Guilmi and M. Gallegati), *Physica A*, **333**:325-334, 2004.

27. Informational interaction in coordination games: experimental evidence (with M. Gallegati), *Rivista Internazionale di Scienze Sociali*, 111:533-547, 2003.
28. Power law scaling in the world income distribution (with C. Di Guilmi and M. Gallegati), *Economics Bulletin*, Vol.15 no.6 pp. 1-7, 2003.
29. Power laws for macroeconomic fluctuations (with M. Gallegati, G. Giulioni and A. Palestrini), *Physica A*, 324:408-416, 2003.
30. On the size distribution of firms: additional evidence from the G7 countries (with M. Gallegati and A. Palestrini), *Physica A*, 324:117-123, 2003.
31. The economics of HIV/AIDS: a review article, *Development Policy Review*, 21:27-49, 2003.
32. Comovimenti settoriali e ciclo economico in Italia: 1990-1999, *Studi e Note di Economia*, n.3, pp.149-171, 2000.
33. Un approccio 'interattivo' alla teoria del reddito permanente, *Rivista di Politica Economica*, 77:97-130, 2000.
34. Competition-led endogenous growth with localized technological change, *Economics of Innovation and New Technology*, 8:225-251, 1999.
35. Alcuni aspetti analitici dell'economia delle interazioni sociali, *Economia Politica*, 16:459-505, 1999.
36. A frequency domain analysis of business cycle in Italy: 1866-1996 (with M. Gallegati), *Rassegna dei Lavori dell'ISCO*, 14:33-50, 1997.

#### BOOK CHAPTERS

37. La magistratura mercantile della fiera di Bolzano (1635-1851): Un'analisi economica (with L. Andreozzi and M. Faillo), in Bonoldi, A., Leonardi, A. and Occhi, K. (eds), *Interessi e Regole: Operatori e Istituzioni nel Commercio Transalpino in Età Moderna (Secoli XVI-XIX)*. Bologna: Il Mulino, 2012.
38. Keynes in the computer laboratory. An agent-based model with MEC, MPC, LP (with G. Canzian and R. Tamborini), in Hernández, C., Posada, M. and A. Lòpez-Parades (eds), *Artificial Economics. The Generative Method in Economics*. Berlin: Springer, 2009.
39. A look at the relationship between industrial dynamics and aggregate fluctuations (with D. Delli Gatti and M. Gallegati), in M. Faggini and T. Lux (eds), *Economics: from Tradition to Complexity*. Berlin, Springer, 2009.
40. Getting fiscal policy measures right for the New SGP (with G. Passamani and R. Tamborini), in F. Farina and R. Tamborini (eds), *Macroeconomic Policy in the European Monetary Union. From the Old to the New Stability and Growth Pact*. Abingdon, Routledge, 2008.
41. Complex dynamics, financial fragility and stylized facts (with D. Delli Gatti, M. Gallegati, G. Giulioni, A. Kirman, A. Palestrini and A. Russo), in P. Mathieu, B. Beaufils e O. Brandouy (eds), *Artificial Economics. Agent-based Methods in Finance, Game Theory and Their Applications*. Berlin, Springer, 2006.

42. Il ritorno economico della lettura. Rapporto di ricerca (with A. Scorcu), in Associazione Italiana Editori (ed.), *Investire per crescere. Materiali per una discussione*. Milano: AIE, 2006.
43. Financial fragility and scaling distributions in the laboratory (with G. Devetag, M. Gallegati and G. Giulioni), in A. Namatame, T. Kaizouji and Y. Aruka (eds), *The Complex Networks of Economic Interactions*. Berlin: Springer, 2006.
44. Firms' size distribution and growth rates as determinants of business fluctuations (with D. Delli Gatti, C. Di Guilmi, M. Gallegati, G. Giulioni and A. Palestrini), in M. Salzano and A. Kirman (eds), *Economics: complex windows*. Berlin: Springer, 2006.
45. Commento alla relazione di A. Kirman, in D. Delli Gatti and M. Gallegati (eds), *Eterogeneità degli agenti economici ed interazione sociale: teorie e verifiche empiriche*. Bologna: Il Mulino, 2005.
46. Il consumatore ideologo: la soddisfazione degli utenti di organizzazioni non-profit (with M. Michelutti and M. Schenkel), in M. Schenkel and M. Mellano (eds), *Le imprese del terzo tipo: economia ed etica del settore non profit*. Torino: Giappichelli, 2004.
47. Privatizzazioni ed efficienza, in S. De Nardis (ed.), *Le privatizzazioni in Italia*. Bologna: Il Mulino, 2000.
48. La diversificazione produttiva dei grandi gruppi italiani: 1976-1996, in Centro Studi Confindustria, *Rapporto sull'industria italiana. L'economia dei settori produttivi nel 1998*. Roma: Sipi, 1999.
49. Tutorial on social interaction economics, in M. Gallegati and A. Kirman (eds), *Beyond the Representative Agent*. Cheltenham: Edward Elgar, 1999.
50. Multilevel interactions with a Keynesian flavour in a stochastic macroeconomic model, in M. Gallegati and A. Kirman (eds), *Beyond the Representative Agent*. Cheltenham: Edward Elgar, 1999.
51. Come investono le imprese. La recente esperienza italiana alla luce di alcune questioni teoriche (with M. Gallegati), in Centro Studi Confindustria, *Rapporto sull'industria italiana. L'economia dei settori produttivi nel 1997*. Roma: Sipi, 1998.
52. La liberalizzazione del mercato delle telecomunicazioni: prospettive e problemi aperti per il caso italiano, in Centro Studi Confindustria, *Rapporto sull'industria italiana. L'economia dei settori produttivi nel 1997*. Roma: Sipi, 1998.

#### CONFERENCES AND SEMINARS (since 1999)

Banque de France, Paris; Centro Studi Confindustria, Roma; ETH Zurich; ICSIM, Terni; ICTP, Trieste; ISI Foundation, Torino; Lorentz Center, Leiden; Unicredit Banca, Milan; Universities of Alicante, Amsterdam, Bocconi (Milan), Bologna, Catania, Essex, Ferrara, Genova, Hebrew (Jerusalem), Hamburg, Lisboa, Modena, Montreal, Napoli "Federico II", Politecnica delle Marche, Salerno, Siena, Trento, Udine, Urbino, Valladolid.

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**REFeree SERVICES (since 1999)**

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*Advances in Complex Systems, Computational Economics, Development Policy Review, Eastern Economic Journal, Economia Politica, Economic Change and Restructuring, Economics of Innovation and New Technology, GeoJournal, Industrial and Corporate Change, International Journal of Theoretical and Applied Finance, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Economic Interaction and Coordination, Journal of Evolutionary Economics, Physica A, Structural Change and Economic Dynamics.*

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**RESEARCH GRANTS**

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*Financial fragility and systemic risk.* Inaugural Grant, Institute for New Economic Thinking, New York, 2010–11 (investigator).

*Models with heterogeneous interacting agents for economic policy.* PRIN, Italian Ministry of the University and Scientific Research, 2008–10 (investigator).

*Endogenous institutions in trade networks: some lessons from history.* UniTn/PAT project CRS–2008, 2008–09 (investigator).

*The role of financial fragility and labour/capital markets interactions on business fluctuations.* UniTn/PAT project CRS-2006, 2006–07 (principal investigator).

*Financial fragility and technical progress with heterogeneous agents and social interaction: models, simulations and empirical evidence.* PRIN, Italian Ministry of the University and Scientific Research, 2005–06 (investigator).

*The cost of capital. Capital market - labor market interactions, and the determination of employment and economic activity.* University of Trento, 2004–05 (investigator).

*Behavioral and distributive theories of consumption.* PRIN, Italian Ministry of the University and Scientific Research, 2001–02 (investigator).

*Heterogeneity, financial fragility and complex dynamics.* PRIN, Italian Ministry of the University and Scientific Research, 1999–2000 (investigator).

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**TEACHING EXPERIENCE**

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**UNDERGRADUATE:** Macroeconomics; Principles of economics; Economic policy; Industrial organization.

**POSTGRADUATE:** Financial economics and econometrics; Macroeconomics; Social interaction economics; Agent-based computational economics; Industrial organization.

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**ACADEMIC DUTIES**

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Coordinator “Abbreviazioni di Carriera”, Faculty of Economics, University of Trento, Italy, 2010–.

Member of the Teaching Committee of the *Doctoral School in Economics and Management*, University of Trento, Italy, 2004–.

Member of the *Interdepartmental Centre for Research Training in Economics and Management* (CIFREM), University of Trento, Italy, 2004–06.

Coordinator of the seminar activity, Department of Economics of the University of Trento, Italy, 2003–06.

Coordinator of the Discussion Paper series, Department of Economics of the University of Trento, Italy, 2003–04.

Coordinator of the Working Paper series, Department of Economics of the University of Udine, Italy, 2000–03.

#### CONSULTING

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Federazione Casse Rurali del Trentino, Trento. Project: *Economia e Banca*, 2009-12.

Confartigianato Imprese Rovigo. Project: *Costruire il futuro a regola d'arte. Cultura artigiana come risposta alle sfide del mercato*, 2012.

Camera di Commercio, Industria, Artigianato e Agricoltura di Rovigo. Project: *Polesine 2020. Social and economic dynamics in the Polesine region: analysis, perspectives and suggestions for development policies*, 2010.

Amministrazione Provinciale di Rovigo. Project: *Stati Generali della Provincia di Rovigo*, 2010.

Osservatorio Permanente sull'Economia, Società e Lavoro del Trentino, Trento (OPES), Trento, Italy. Project: *An econometric model for the economy of the Trentino region*, 2009.

General Confederation of Labour, Republic of San Marino. Project: *Report on the manufacturing sector in the Republic of San Marino*, 2008.

Associazione Italiana Editori, Milan, Italy. Project: *The economic returns from reading activities*, 2005-06.



### *Candidature acceptance form*

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CASSA DI RISPARMIO DI PADOVA E ROVIGO – ENTE CASSA DI RISPARMIO DI FIRENZE – FONDAZIONE CASSA DI RISPARMIO IN BOLOGNA,

I, the undersigned FRANCESCO BIANCHI (Fiscal Code BNCFNC56T25G713U), born in PISTOIA on 25 December 1956, resident in PISTOIA, address VIA DEL MAESTRALE 5/b, nationality ITALIAN, occupation ENTREPRENEUR.

#### **declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

#### **I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am
  - ( ) enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
  - (X) enrolled with the Register of Statutory Auditors and have not practiced as an auditor for at least three years;
  - ( ) not enrolled with the Register of Statutory Auditors;
- I
  - (X) meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
  - ( ) do not meet the above independence requirements;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am
  - (X) not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
  - ( ) currently employed as a civil servant, but I benefit from exemptions pursuant to Legislative Decree 165/2001 as amended, for the purposes of holding the office of Supervisory Board member;
  - ( ) currently employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended and I specifically work as .....<sup>1</sup> for .....<sup>1</sup>. I shall request and obtain authorisation to hold

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<sup>1</sup> Indicate position and employer Administration.

the office of Supervisory Board member from my Public Administration employer (.....<sup>2</sup>);

- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011) that I:
  - (X) am not a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors;
  - ( ) am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - (X) banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - (X) dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - ( ) regulation of financial activities and markets, at national and international level, as a result of long-term experience acquired in positions of responsibility with supervisory authorities, international organisations, foreign institutions, companies or groups with an international scope or teaching in academic environments;
  - ( ) risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - ( ) accounting or financial matters or remuneration policies, as a result of long-term experience with companies or private institutions of significant size, also as the Manager responsible for preparing the company's financial reports or practice of a profession or teaching in academic environments;

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<sup>2</sup> Add details of the authorisation, where already obtained.

( ) internal control and corporate organisation, as a result of long-term experience in *auditing*, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

**Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

Pistoia, 20 March 2013

Francesco Bianchi  
(signed)

INFORMATION (pursuant to art. 13 of Legislative Decree 196/2003) – The personal data provided will be handled in accordance with the provisions of Legislative Decree 196/2003. Provision of the data, which will be processed by Intesa Sanpaolo S.p.A., is necessary for verifying possession of the above-mentioned requirements. The data will be processed solely for the above purposes, also by means of IT tools, with no prejudice to the possibility of checking its accuracy by contacting the competent Offices.

The Data controller is Intesa Sanpaolo S.p.A., with registered office in Torino (Italy), Piazza San Carlo 156.

You may exercise your rights under Section 7 of the above-mentioned Legislative Decree – which include the right to access your personal data, the right to, rectify, update, integrate or erase incorrect or incomplete data, and the right to object to the processing of personal data on legitimate grounds – vis-à-vis the data controller by contacting the Corporate Affairs Department .

You are required to promptly inform us of any changes or additions to the data provided, where relevant for verification of requirements.

**CURRICULUM VITAE OF**  
**FRANCESCO BIANCHI**

Born in Pistoia on 25 December 1956

MARITAL STATUS: married with three children

**STUDIES:**

Degree in Business and Economics – *summa cum laude* honor –

University of Florence, 1980

Title of dissertation “The policy of Bank of Italy in the Seventies and its impact on the Italian banking system”

**WORK EXPERIENCES:**

June 2009 – to date

Managing Director of H7 Spa – Milan, a financial consulting company in the corporate finance sector.

April 1998 – December 2007

BANCA INTESA – Strategic development (mergers, acquisitions, sale, strategic agreements, etc.) and International Division of the Group

March 1996 – March 1998

Deputy General Director CARIPLO: Head of Bank Shareholdings of the Group

March 1993 – March 1996

Consultant of the EFIM liquidator in the sale of the companies of the EFIM group

February 1992 – March 1993

Managing Director, Bankers Trust Company

Head of Corporate Finance, especially M&A activities

January 1986 – January 1992

Senior Assistant Director (since January 1987) of Morgan Grenfell & Co. Limited

General Director of Morgan Grenfell Spa (1986-1991), Milan

Head of Corporate Finance, especially M&A activities

October 1983 – December 1985

Assistant Director, Morgan Grenfell International, London (October 1983 – December 1984)

Assistant Director, Morgan Grenfell & Co. Limited, London (until January 1985)

Head of the coordination of the Italian activities of Morgan Grenfell.

Since 1984, he has specialized in M&A activities.

October 1982 – September 1983

Assistant of Managing Director of Morgan Grenfell Spa, Milan

January 1982 – September 1982

Stage in London, Corporate Finance Division of Citicorp International Bank Limited.

May 1981 – December 1981

Stage in Paris: foreign exchange office, The Chase Manhattan Bank

January 1981 – April 1981

Stage in Paris, FINACOR S.A. , mediation services company

LANGUAGES:

Fluent English and French

Chartered Accountant, Independent Auditor

***Candidature acceptance form***

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CASSA DI RISPARMIO DI PADOVA E ROVIGO – ENTE CASSA DI RISPARMIO DI FIRENZE – FONDAZIONE CASSA DI RISPARMIO IN BOLOGNA,

I, the undersigned CRISTINA FINOCCHI MAHNE (Fiscal Code FNCCST65L41L424T), born in TRIESTE on 1 July 1965, resident in MILANO, address VIA BIGLI 15, nationality ITALIAN, occupation PROFESSOR and FREELANCE PROFESSIONAL.

**declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

**I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am
  - ( ) enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
  - ( ) enrolled with the Register of Statutory Auditors and have not practiced as an auditor for at least three years;
  - (X) not enrolled with the Register of Statutory Auditors;
- I
  - (X) meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
  - ( ) do not meet the above independence requirements;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am
  - (X) not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
  - ( ) currently employed as a civil servant, but I benefit from exemptions pursuant to Legislative Decree 165/2001 as amended, for the purposes of holding the office of Supervisory Board member;
  - ( ) currently employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended and I specifically work as .....<sup>1</sup> for .....<sup>1</sup>. I shall request and obtain authorisation to hold

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<sup>1</sup> Indicate position and employer Administration.

the office of Supervisory Board member from my Public Administration employer (.....<sup>2</sup>);

- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011) that I:
  - (X) am not a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors;
  - ( ) am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - (X) banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - (X) dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - ( ) regulation of financial activities and markets, at national and international level, as a result of long-term experience acquired in positions of responsibility with supervisory authorities, international organisations, foreign institutions, companies or groups with an international scope or teaching in academic environments;
  - ( ) risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - (X) accounting or financial matters or remuneration policies, as a result of long-term experience with companies or private institutions of significant size, also as the Manager responsible for preparing the company's financial reports or practice of a profession or teaching in academic environments;

---

<sup>2</sup> Add details of the authorisation, where already obtained.

( ) internal control and corporate organisation, as a result of long-term experience in *auditing*, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

**Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

Milan, 20 March 2013

CRISTINA FINOCCHI MAHNE  
(*signed*)

INFORMATION (pursuant to art. 13 of Legislative Decree 196/2003) – The personal data provided will be handled in accordance with the provisions of Legislative Decree 196/2003. Provision of the data, which will be processed by Intesa Sanpaolo S.p.A., is necessary for verifying possession of the above-mentioned requirements. The data will be processed solely for the above purposes, also by means of IT tools, with no prejudice to the possibility of checking its accuracy by contacting the competent Offices.

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You are required to promptly inform us of any changes or additions to the data provided, where relevant for verification of requirements.

**Cristina Finocchi Mahne**

Trieste, 1 July 1965

Residence: via Bigli 15, 20121 Milan

Email: cristina.finocchimahne@uniroma1.it

Economist, expert in banks and governance, Cristina Finocchi Mahne is Professor of Advanced Business Administration in English (12 credits) at the Department of Economics at “La Sapienza” University of Rome.

She is a member of the Board of Directors of PMS Group, listed in the Stock Exchange of Milan since 2010 (Prof. Ernesto Monti is the Chairman).

She is Co-president Italia of WCD, WomenCorporateDirectors, a think tank that gathers, at an international level, female members of boards to share the best governance practices, and member of the Italian Steering Committee, together with Anna Maria Tarantola, Livia Pomodoro, Carla Rabitti, Marina Brogi and Lucrezia Reichlin.

For over 5 years, she has been a member of the Management Committee, as Head of Investor Relations, and, later, of Group Strategic Communication – directly reporting to the Managing Director – of two blue-chip Italian finance companies, both with a market capitalisation of over 5 billion euro. Her competence spans from an in-depth knowledge of economic/financial and banking dynamics, financial intermediaries and markets, and national and international institutional investors, to a good knowledge of the regulation on finance and risk management and control methodologies.

She earned her degree in Economics at “La Sapienza” University of Rome, followed by a Master in Business Administration at the LUISS University, specialising in Corporate Finance and International Marketing. Later on, she earned further specialisations in finance, financial communication and intercultural skills in London and Los Angeles. In 2003, the LUISS University awarded her the Distinguished Executive Award, and in 2007 she received from “La Sapienza” University, Department of Economics, the Best-in-class prize, both for professional merits.

She started her career with Euromobiliare, an investment bank controlled at the time by HSBC, in the corporate finance area. She then gained a significant experience in finance with Tamburi & Associates – a leading financial advisory company in Italy (M&A and privatizations), JP Morgan and Hill & Knowlton.

She teaches a Master on Leadership at the Business School of *Il Sole24 ore*.

She is the author and anchorwoman of Watchdog, the first TV programme on governance issues, broadcast from November 2004 on Class CNBC, an economic/financial channel (Sky 507). Her guests include the most distinguished representatives of the economic, academic and institutional world. She is the author of several articles published in major economic journals, she relates at conventions of national and international relevance and is guest of TV programmes on economics, finance and leadership.

Milan, 20 march 2013

Cristina Finocchi Mahne

***Candidature acceptance form***

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CARIPARO – ENTE CARIFIRENZE – FONDAZIONE CARISBO,

I, the undersigned STEFANO CASELLI (Fiscal Code CSLSFN69H14C621L) born in CHIAVARI (GE) on 14 June 1969, resident in MILANO, address VIA TIZIANO 18, nationality ITALIAN, occupation PROFESSOR

**declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

**I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am
  - ( ) enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
  - ( ) enrolled with the Register of Statutory Auditors and have not practiced as an auditor for at least three years;
  - (X) not enrolled with the Register of Statutory Auditors;
- I
  - (X) meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
  - ( ) do not meet the above independence requirements;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am
  - (X) not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
  - ( ) currently employed as a civil servant, but I benefit from exemptions pursuant to Legislative Decree 165/2001 as amended, for the purposes of holding the office of Supervisory Board member;
  - ( ) currently employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended and I specifically work as ..... for

- .....<sup>1</sup>. I shall request and obtain authorisation to hold the office of Supervisory Board member from my Public Administration employer (.....<sup>2</sup>);
- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011) that I:
    - ( ) am not a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors;
    - (X) am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - (X) banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - (X) dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - (X) regulation of financial activities and markets, at national and international level, as a result of long-term experience acquired in positions of responsibility with supervisory authorities, international organisations, foreign institutions, companies or groups with an international scope or teaching in academic environments;
  - (X) risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - ( ) accounting or financial matters or remuneration policies, as a result of long-term experience with companies or private institutions of significant size, also as the Manager responsible for preparing the company's financial reports or practice of a profession or teaching in academic environments;

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<sup>1</sup> Indicate position and employer Administration.

<sup>2</sup> Add details of the authorisation, where already obtained.

( ) internal control and corporate organisation, as a result of long-term experience in auditing, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

**Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

Milan, 21 March 2013

STEFANO CASELLI  
*(signed)*

INFORMATION (pursuant to art. 13 of Legislative Decree 196/2003) – The personal data provided will be handled in accordance with the provisions of Legislative Decree 196/2003. Provision of the data, which will be processed by Intesa Sanpaolo S.p.A., is necessary for verifying possession of the above-mentioned requirements. The data will be processed solely for the above purposes, also by means of IT tools, with no prejudice to the possibility of checking its accuracy by contacting the competent Offices.

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You may exercise your rights under Section 7 of the above-mentioned Legislative Decree – which include the right to access your personal data, the right to, rectify, update, integrate or erase incorrect or incomplete data, and the right to object to the processing of personal data on legitimate grounds – vis-à-vis the data controller by contacting the Corporate Affairs Department .

You are required to promptly inform us of any changes or additions to the data provided, where relevant for verification of requirements.

## STEFANO CASELLI

Vice Rector for International Affairs and Full Professor of Banking and Finance  
Università Commerciale Luigi Bocconi - Milan, Italy  
<http://ssrn.com/author=374818>

**Place and date of birth** Chiavari (Ge), June 14, 1969.  
**Address (office)** Università Commerciale Luigi Bocconi, Via Sarfatti, 25  
20136 Milan, Italy  
**Address (home)** Via Tiziano, 18 - 20145 Milan, Italy  
**e-mail** stefano.caselli@unibocconi.it  
**Marital status** married (Two children)

Stefano Caselli is Vice Rector for International Affairs at Bocconi University whereas is a Full Professor of Banking and Finance at Department of Finance. He's also the Head of the start-up project of MISB Bocconi - Mumbai International School of Business, the Indian branch of Bocconi University whereas is the Director of the PGPB, Post Graduate Program in Business. At Bocconi he covered various roles, whereas he was the Academic Director of MSc in Finance and the Academic Director for Bocconi University of CEMS-MIM (Master in International Management of Community of European Management School) which is ranked n. 2 in the world for FT ranking. He's today member of the board of Directors of SDA Bocconi School of Management, whereas he has been the Director of Executive Education Custom Program for Banks and Financial Institutions from 2006 to 2012. He has been awarded with the "Bocconi Teaching Award" in 2005, 2006, 2008, 2009, 2010, 2011, 2012 and with "Bocconi Research Award" in 1997, 2004 and 2011.

He's conducting research at domestic and international level developing several publications on private equity, sme's and family business financing, corporate finance, corporate banking and banking strategy. He's member of the scientific committee of: CER (Centro Europa Ricerche in Rome), ECMI (European Capital Market Institute in Bruxelles), EVCA (European Private Equity and Venture Capital Association for PEREP Group in Bruxelles), ENTER (the research centre for entrepreneurship of Bocconi University) and CAREFIN (the research centre for financial innovation of Bocconi University).

He's serving as independent director in several boards of corporations and financial institutions: SIAS S.p.a. (company listed in the Italian Stock Exchange since April 2012); Manutencoop S.p.A. (since December 2008); MP Venture SGR S.p.A. (from May 2002 to April 2012); Intermonte BCC Private Equity SGR (since March 2012, President); Generali Immobiliare SGR (since April 2012); Santander Consumer Bank (since April 2012, as member of collegio sindacale). Moreover he has been supporting many companies and institutions as strategic consultant (among them, Unicredit Group, Cariparma Group, Duferco Group, Borsa Italiana for Elite Project, ABI - Associazione Bancaria Italiana, OCSE, Consob for the working group devoted to incentives for stock exchange)

He has been graduated in Business Administration at University of Genoa in 1993 and he had Ph.D Doctorate in Financial Markets at University of Siena.

## **PRESENT POSITION**

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**Vice Rector for International Affairs and Full Professor**, Department of Finance, Università Commerciale Luigi Bocconi, Milan, Italy.

Head of the start-up project of MISB Bocconi – Mumbai International School of Business, the Indian branch of Bocconi University whereas is the Director of the PGPB, Post Graduate Program in Business.

**Member of the Board of Directors of Enter**, the Research Centre on Entrepreneurship of Università Commerciale Luigi Bocconi, Milan, Italy.

**Research Fellow of Carefin**, Centre for Applied Reserach in Finance of Università Commerciale Luigi Bocconi, Milan, Italy.

## **EDUCATION**

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**IITP** – International Teachers Program, “Leonard N. Stern” University of New York (January, June, 2001)

**Ph.D Doctorate** in “Financial Markets and Financial Institutions”, University of Siena, Italy (January 1998)

**Degree in Economics** – University of Genoa, Italy. Grade: 110/110 cum laude. University Merit Scholar. Major: Banking and Finance (May 1993)

## **ACADEMIC POSITIONS HELD**

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From October 2007: Full Professor of Banking and Finance, Department of Finance, Università Commerciale Luigi Bocconi, Milan, Italy.

*Subjects:* Investment Banking; Private Equity and Venture Capital; Credit Risk Management; Entrepreneurial Finance; SMEs and Family Business Finance.

From September 2002 to October 2007: Associate Professor of Banking and Finance, Institute of “Economia dei Mercati e degli Intermediari Finanziari”, Università Commerciale Luigi Bocconi, Milan, Italy.

*Subjects:* Investment Banking; Private Equity and Venture Capital; Credit Risk Management; Entrepreneurial Finance; SMEs and Family Business Finance.

From September 2000 to September 2002: Assistant Professor of Banking and Finance, Institute of “Economia dei Mercati e degli Intermediari Finanziari”, Università Commerciale Luigi Bocconi, Milan, Italy.

*Subjects:* Banking Management; Financial Markets and Institutions.

From April 1995 to September 2000: Lecturer of Banking and Finance, Institute of “Economia dei Mercati e degli Intermediari Finanziari”, Università Commerciale Luigi Bocconi, Milan, Italy.

*Subjects:* Banking Management; Financial Markets and Institutions.

From May 1993 to April 1995: Lecturer of Banking and Finance, Department of Business Administration, Università of Genoa, Italy.

*Subjects:* Banking Management; Financial Markets and Institutions.

## **TEACHING EXPERIENCE**

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### ***Università Bocconi***

“International Finance” (English), Master of Science in International management, academic years 2007-2008, 2009-2010, 2010-2011, 2011-2012, 2012-2013.

“Investment Banking” course (Italian and English), Master of Science in Management, academic years 2004-2005, 2005-2006, 2006-2007, 2007-2008, 2008-2009, 2009-2010, 2011-2012, 2012-2013.

“Private Equity and Venture Capital” course (English), Master of Science in Finance, academic years 2005-2006, 2006-2007, 2007-2008 (with Roy Smith), 2008-2009, 2009-2010, 2011-2012 and 2012-2013; and “Campus Abroad” course at Austin (summer 2007), Hong Kong (summer 2008) and Taipei (summer 2009), Mumbai (fall 2012).

“Entrepreneurial Finance” course (English), Master of Science in Management, academic year 2006-2007.

“Entrepreneurship, Finance and Innovation” course (English), Master of Science in Management, academic year 2005-2006 (with Laura Bottazzi).

“Economia delle Aziende di Credito” course (Italian), Degree in Business Administration, academic years 2002-2003, 2003-2004

“Economia degli Intermediari Finanziari” course (Italian), Degree in Business Administration, academic years from 1997-1998 to 2003-2004

### ***SDA Bocconi School of Management***

From 1995 he has been teaching in several courses for executive and top managers, both in Italian and in English, about: Credit Risk Management, Private Equity and Venture Capital, Investment Banking, Leasing.

### ***CEMS Program***

He has directed and taught in the Block Seminar “Entrepreneurial Finance” at: Università Bocconi, academic years 2009-2010, 2008-2009, 2006-2007; London School of Economics, academic years 2008-2009 and 2007-2008; University of Prague, academic year 2007-2008.

## **MAIN NON-ACADEMIC EXPERIENCE**

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From May 2011: Independent member of the Board of Directors of SIAS S.p.a. (company listed in the Italian Stock Exchange)

From April 2012: Independent member of the Board of Directors and Chairman of Intermonte BCC Private Equity SGR.

From April 2012: Independent member of the Board of Directors of Generali Immobiliare SGR.

From April 2012: member of the Auditor Committee (Collegio Sindacale) of Santander Consumer Bank.

From December 2008: Independent Member of Board of Directors of Manutencoop S.p.A., as representative of institutional investor.

From January 2008: member of the scientific committee (for a three year mandate) of EVCA, European Venture Capital and Private Equity Association.

From June 2006: founder member of the board of IFON, Italian Family Office Network, Independent Association hosted by AIDAF, the Italian Association of Family Business.

From December 2003 to December 2007, Chair and Independent member of the steering committee for “Basle 2 Project” for Cariparma Bank S.p.A.

From December 2003 to December 2005, consultant of Credit Risk Management Department of Unicredit Group S.p.A. for the design of rating systems.

From April 2002 to April 2012: Independent Member of the Board of Directors of “MPS Venture SGR S.p.A.”. MPS Venture SGR is the closed-end funds management company of Monte dei Paschi di Siena Bank and the biggest player of private equity in volume in Italy. Within MPS Venture is independent member of “Conflict of Interest Committee” and “231 Law Committee”.

Served as consultant to various corporations, banks and governmental agencies within credit risk management, Basle II development and private equity process implementing.

## **HONORS AND AWARDS**

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### *Teaching*

“Excellence in Teaching Prize”, Università Commerciale Luigi Bocconi, Academic Year 2009, 2010, 2011, 2012.

“Best Block Seminar of the Year Award”, CEMS, academic year 2008-2009.

“Best Graduate Course Teacher” (First classified), Università Commerciale Luigi Bocconi, Academic Years 2004-2005, 2005-2006 and 2007-2008.

“Best Executive Teacher”, SDA Bocconi School of Management, 2005, 2004, 2003.

## *Research*

“Università Bocconi Research Award” (Indennità di eccellenza nella ricerca), 2005 and 2011.

“Università Bocconi Research Award” (Premio alla ricerca), 1997.

## **MEMBERSHIPS**

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- Academy of Management
- American Finance Association
- European Financial Management Association (President from 2005 to 2006 and from 2009 to 2010)
- International Council for Small Business
- Ned Community
- AIDEA, Associazione Italiana di Economia Aziendale
- ADEIMF, Associazione dei Docenti di Economia degli Intermediari e dei Mercati Finanziari

## **PAST SERVICE AND ADMINISTRATIVE EXPERIENCE**

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Director, Executive Education Custom Programs - Banks and Financial Institutions Division, SDA Bocconi School of Management, Università Commerciale Luigi Bocconi, Milan, Italy, from September 2006 to December 2012.

Academic Director of Master in International Management, Community of European Management Schools (CEMS), from September 2005 to December 2012. In 2009, CEMS-MIM program was ranked n.1 in the World by Financial Times Master of Sciences Ranking (n. 2 in 2007, n.3 in 2008).

Academic Director and founder of EMCFB, Executive Master in Corporate Finance and Banking of SDA Bocconi School of Management, Università Commerciale Luigi Bocconi, Milan, Italy, from July 2005 (first edition) to November 2009.

Member of the Board of Directors of Enter, the research centre on Entrepreneurship of Università Commerciale Luigi Bocconi, Milan, Italy, from the foundation in March 2003.

Director of “Credit market” sector within “Banking, Finance and Insurance Markets and Institutions” Department of SDA Bocconi School of Management, Università Commerciale Luigi Bocconi, Milan, Italy, from January 2000 to September 2006.

Academic director of many short and long term executive courses for top management of banking groups and financial institutions within “Banking, Finance and Insurance Markets and Institutions” Department of SDA Bocconi School of Management, Università Commerciale Luigi Bocconi, Milan, Italy, from June 1998.

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## **INTERNATIONAL EXPERIENCE**

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President of the European Financial Management Association, from 2009 to 2010.

European Financial Management Association, Chairman and Organizer of the Annual World Conference, Milan, June 2009.

EVCA, European Venture Capital and Private Equity Association, Member of the Scientific Committee (for a three year mandate).

European Financial Management Association, Chairman and Promoter of the "Corporate Governance and Shareholders' Activism" Symposium, Milan, May 3-5, 2007.

Founder and Director of the Research Interfaculty Group on "Entrepreneurial Finance", within CEMS - Community of European Management Schools, from February 2006.

Director of Master in International Management, CEMS - Community of European Management Schools, from September 2005.

Harvard Business School, Member of EECPCCL Group on Entrepreneurship, from Summer 2005.

President of the European Financial Management Association, from 2005 to 2006.

European Financial Management Association, Chairman and Organizer of the Annual World Conference, Milan, June 2005.

ITP - International Teachers Program, "Leonard N. Stern" University of New York (January, June, 2001)

International Finance Corporation, The World Bank Group, visiting fellowship within Eastern Europe Corporate Finance Department, Washington DC, US, March and June-July 2000.

Member of the International Faculty for TACIS Program in "Banking and Finance" for Eastern Europe countries, from March to May 2005.

Member of "Giordano Dell'Amore Foundation" Faculty of Master Course "Banking and Finance" for developing countries, from 1995 to 1999.

## **REFEREE**

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He's ad hoc referee for: European Financial Management Journal; Family Business Review; Corporate Governance: an International Review; Journal of Management and Governance; Journal of Corporate Ownership & Control; Journal of Small Business Management; European Journal of Law and Economics. Moreover, he's ad hoc referee in Italy for: Economia & Management; Finanza, Marketing & Produzione; Bancaria; Economia e Diritto del Terziario.

## INTERNATIONAL PUBLICATIONS

### PAPERS

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1. "Explaining returns in private equity investments", (with E. Garcia Appendini, F. Ippolito), *Journal of Financial Intermediation*, n.1, 2013.
2. "Are Small Family Firms Financially Sophisticated?", (with A. Di Giuli, S. Gatti), *Journal of Banking and Finance*, n. 4, 2012.
3. "Governance and Strategy within the financial system: tradition and innovation". *Journal of Management and Governance*, vol. 14, n.3, 2010.
4. "Project Finance collateralized debt obligations: an empirical analysis on spread determinants" (with V. Buscaino, F. Corielli, S. Gatti). *European Financial Management*, forthcoming.
5. "Conference Calls and Volatility. Evidence from US High Tech Market", (with A. Dell'Acqua and F. Perrini). *European Financial Management Journal*, n.2 March 2010.
6. "Pricing Final Indemnification Payments to Private Sponsors in Project-Financed Public-Private Partnerships: An Application of Real Options Valuation" (with S. Gatti and A. Marciante). *Journal of Applied Corporate Finance*, Volume 21, Issue 3, Summer 2009.
7. "Offtaking Agreements and How They Impact the Cost of Funding for Project Finance Deals. A Clinical Study of The Quezon Power Ltd. Co" (with S. Gatti and V. Bonetti). *Review of Financial Economics*, vol. 19, 2010.
8. "Does the CFO Matter in Family Firms? Evidence from Italy", (with A. Di Giuli). *European Journal of Finance*, vol. 6, 2010.
9. "Are Venture Capitalist a Catalyst for Innovation or Do They Simply Exploit It?" (with S. Gatti, F. Perrini). *European Financial Management Journal*, n.1 January, 2009.
10. "The Sensitivity of Loss Given Default Rate to Systematic Risk: New Empirical Evidence on Bank Loans" (with S. Gatti, F. Querci). *Journal of Financial Services Research*, n. 1 2008.
11. "What Role Do Financial Institutions Play for Family Firms? A Picture from the Italian Market" (with R. Giovannini). *Journal of Corporate Ownership & Control*, Volume 5, Issue 3, 2008.
12. "Family Firms' Performance and Agency Theory. What's going on from the Italian market?", (with S. Gatti, A. Di Giuli). *Icfai Journal of Corporate Governance*, January 2008.
13. "Dynamic MACD: Standard Deviation Embedded in the MACD Indicator for Accurate Adjustment to Financial Market Dynamics", (with G. Gandolfi, M. Rossolini, A. Sabatini), *IFTA Journal*, Special Issue, November 2007.
14. "Can agency theory recommendations affect family firms' performance? An evidence from the Italian market" (with S. Gatti), *Journal of Corporate Ownership & Control*, Volume 4, Issue 3, 2007.
15. "M&A risk management: A state-of-the-art review of tools and techniques", (with Gatti S, Visconti M.), *Journal of Applied Corporate Finance*, Volume 18, Number 4, Fall 2006.

16. "Dependent or Independent? The Performance Contribution of Board Members in Italian Venture-Backed Firms", *Journal of Corporate Ownership & Control*, Volume 4, Issue 3, 2006.
17. "The Competitive Models of Corporate Banking and the Relationship Towards SMEs", *Small Business*, Number 1, 2005.
18. "Family Small and Medium-Sized Firms' Finance and Their Relationship With The Banking System in Italy", *Small Business*, Number 1, 2001.

## **BOOKS**

1. "Private Equity and Venture Capital in Europe. Markets, Techniques and Deals" (preface by Roy Smith), Elsevier, Burlington, MA USA, 2010.

## **EDITOR**

1. "Structured Finance. Techniques, Products and market" (Editor with S. Gatti), Springer Verlag, Berlin, New York, 2005.
2. "Banking for Family Business. The New Challenge for Wealth Management", (Editor with S. Gatti), Springer, Verlag, Berlin, New York, 2004.
3. "Venture Capital. A Euro-System Approach", (Editor with S. Gatti), Springer Verlag, Berlin, New York, 2004. Preface by J. Lerner, Harvard Business School.

## **PAPERS PUBLISHED IN BOOKS AND RESEARCHES**

1. "Project Finance" (with S. Gatti, A. Steffanoni), in D. Cumming, "The Handbook of Entrepreneurial Finance", Oxford University Press, New York, 2011.
2. "Risk management in Project Finance" (with S. Gatti), in H.K. Baker, P. English (Editors) "Capital Budgeting valuation: financial analysis for today's evaluation project", John Wiley and Sons; New York, 2010.
3. "Long-Run Venture-Backed IPO Performance Analysis of Italian Family-Owned Firms: What Role Do Closed-End Funds Play?", in Gregoriou G.N., Kooli M., Kraussl M. (Editors), "Venture Capital: a European Perspective", Elsevier, 2006.
4. "Structured Leasing Deals", in Caselli S., Gatti S. (Editors) "Structured Finance. Techniques, Products and market", Springer Verlag, Berlin New York, 2005.
5. "Corporate Banking Strategies: Products, Markets and Channels", in G. De Laurentis, "Strategy and Organisation of Corporate Banking", Springer Verlag, Berlin, New York, 2004.
6. "The Map of Family Business Financial Needs", in S. Caselli, S.Gatti (Editors), "Banking for family business. The new challenge for wealth management", Springer Verlag, Berlin, New York, 2004.
7. "Synergies between Corporate and Private Banking", in S. Caselli, S.Gatti (Editors), "Banking for family business. The new challenge for wealth management", Springer Verlag, Berlin, New York, 2004.

8. "The special role of the venture capital industry", (with D. Ventrone) in S. Caselli, S. Gatti, "Venture Capital. A Euro-System Approach", Springer Verlag, Berlin, New York, 2004.
9. "Competitive models of corporate banking and venture capital", in S. Caselli, S. Gatti, "Venture Capital. A Euro-System Approach", Springer Verlag, Berlin, New York, 2004.

#### ***ENCYCLOPEDIAS***

1. "Corporate Venture Capital, Early-Stage Financing, Exit Strategy, Fund Raising, Incubator", Author of the mentioned entries for Gregoriou G.N., (Editor), "Encyclopedia of Alternative Investment" (Editorial board: C. Harvey, J. Lerner, A. Schoar, B. Fung, S. Irwin), Chapman Hall UK, London, 2008.

## ITALIAN PUBLICATIONS

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### EDITOR

1. "Private equity ed intervento pubblico", (con F.L. Sattin), Egea, Milano, 2011.
2. "Il settore della finanza strutturata in Italia", (con S. Gatti), Bancaria Editrice, Roma, 2005.
3. "Banking per il family business", (con S. Gatti), Bancaria Editrice, Roma, 2004.

### BOOKS

1. "Il corporate lending. Manuale della gestione del credito alle imprese: organizzazione, valutazione e contratti", II Edizione (con S. Gatti), Bancaria Editrice, Roma, 2006.
2. "Miti e verità di Basilea 2. Guida alle decisioni" II Edizione, (con G. De Laurentis), Egea, Milano, 2006.
3. "Miti e verità di Basilea 2. Guida alle decisioni", (con G. De Laurentis), Egea, Milano, 2004.
4. "PMI e sistema finanziario. Comportamento delle imprese e strategia delle banche", Egea, Milano, 2003.
5. "Il corporate lending. Manuale della gestione del credito alle imprese: organizzazione, valutazione e contratti", (con S. Gatti), Bancaria Editrice, Roma, 2003.
6. "La valutazione d'impresa per i fidi bancari", (con A. Alberici), Franco Angeli, Milano, 2003.
7. "Corporate Banking per le piccole e medie imprese. Il cambiamento delle strategie e dei processi gestionali della banca per lo sviluppo del rapporto con le PMI", Bancaria Editrice, Roma, 2001.
8. "Il modello di sviluppo dei consorzi fidi a sostegno delle scelte finanziarie delle piccole e medie imprese", Tesi per il conseguimento del titolo di Dottore di Ricerca in "Mercati e intermediari finanziari" (XII ciclo, anno accademico 1996-1997), discussa presso l'Università degli Studi di Siena il 17 febbraio 2000.
9. "Il leasing nel project finance", (con R. Ruozi, S. Gatti, S. Monferrà), Egea, Milano, 1997.
10. "Lo sviluppo del leasing nei paesi dell'est europeo: un modello di ingresso per gli operatori italiani", Rapporto Newfin n.58, Università Commerciale "L. Bocconi", Milano, marzo 1996.

### PAPERS PUBLISHED IN BOOKS AND RESEARCHES

1. "Il corporate banking e la relazione fra sistema bancario e sistema industriale: una sfida antica per tempi nuovi" in "Economia Aziendale & Management: Scritti in onore di Vittorio Coda" (a cura di G. Airoidi, G. Brunetti, G. Corbetta e G. Invernizzi), Università Bocconi Editore 2010, ISBN 978-88-8350-162-3.
2. "La gestione finanziaria di un intermediario del credito al consumo" (con A. Dell'Acqua), in "Manuale del Credito al Consumo", (U. Filotto, S. Cosma), Egea, Milano, 2010.

3. "L'evoluzione del credito e il rapporto tra banche e imprese nella provincia di Milano", in "Milano Produttiva 2010", Camera di Commercio di Milano, Bruno Mondadori Editore, Milano, 2010.
4. "L'evoluzione del corporate banking nel rapporto fra banche e imprese", in "Saggi in Onore di Tancredi Bianchi" (M. Brogi, M. Comana), Bancaria Editrice, Roma, 2009.
5. "La performance delle aziende familiari quotate italiane: quale ruolo per i fondi di private equity?", in "Dinamiche di sviluppo e internazionalizzazione del family business" (C. Devecchi, G. Fraquelli), Il Mulino, Bologna, 2008.
6. "La gestione integrata asset-liability e la mappatura dei bisogni dell'imprenditore", in "Manuale del Private Banking" (P. Musile Tanzi), Egea, Milano, 2007.
7. "Crescita aziendale e intermediari finanziari: opzioni di sviluppo e modelli di relazione", in Corbetta G. (Editor), "Nati per crescere", Egea, Milano, 2005.
8. "Le operazioni di structured leasing", in S. Caselli, S. Gatti, "Il settore della finanza strutturata in Italia", Bancaria Editrice, Roma, 2005.
9. "La mappa dei fabbisogni finanziari del family business", in S. Caselli, S. Gatti, "Banking per il family business", Bancaria Editrice, Roma, 2004.
10. "Lo sviluppo delle sinergie fra corporate e private banking", in S. Caselli, S. Gatti, "Banking per il family business", Bancaria Editrice, Roma, 2004.
11. "L'assegnazione del rating nel caso di imprese appartenenti a gruppi", in G. De Laurentis, F. Saita, A. Sironi, "Rating Interni e Controllo del Rischio di Credito. Esperienze, Problemi, Soluzioni", Bancaria Editrice, Roma, 2004.
12. "Tendenze evolutive del corporate banking", in "Nuove frontiere delle concentrazioni e ristrutturazioni. Concorrenza, crescita dimensionale e impatto strategico, gestionale e organizzativo nelle banche e assicurazioni", a cura di L. Anderloni, I. Basile, P. Schwizer, Bancaria Editrice, Roma, 2000.
13. "Lo sviluppo del corporate banking: profili strategici e organizzativi", in Forestieri G., "Corporate & Investment Banking", Egea, Milano, 2000.
14. "Il mercato dei servizi finanziari per le imprese: la struttura della domanda", in Forestieri G., "Corporate & Investment Banking", Egea, Milano, 2000.
15. "CSP International S.p.A.", in G. Forestieri, G. Invernizzi (a cura di), "Lo sviluppo delle imprese familiari: alla ricerca dei modelli di successo"; Mediocredito Lombardo, Milano, 1999.
16. "La finanza e il rapporto con gli intermediari finanziari", in G. Forestieri, G. Invernizzi (a cura di), "Lo sviluppo delle imprese familiari: alla ricerca dei modelli di successo"; Mediocredito Lombardo, Milano, 1999.
17. "L'analisi dei canali distributivi delle società di leasing in Gran Bretagna", in G. Tagliavini (a cura di), "I canali distributivi del leasing", Rapporto Newfin n.70, Università Commerciale "L. Bocconi", Milano, maggio 1998.
18. "La valutazione del costo", in A. Carretta-G. De Laurentis (a cura di), "Il manuale del leasing", Egea Milano 1998.
19. "Le politiche di prezzo", in A. Carretta-G. De Laurentis (a cura di), "Il manuale del leasing", Egea Milano 1998.
20. "I modelli di internazionalizzazione delle società di leasing", in A. Carretta-G. De Laurentis (a cura di), "Il manuale del leasing", Egea Milano 1998.
21. "Gli aspetti definitivi delle operazioni di project leasing", in R. Ruozi, S. Caselli, S. Gatti, S. Monferrà, "Il leasing nel project finance", Egea, Milano 1997.

22. "L'analisi competitiva del settore del project leasing", in R. Ruozi, S. Caselli, S. Gatti, S. Monferrà, "Il leasing nel project finance", Egea, Milano 1997.
23. "L'evoluzione del comportamento finanziario delle piccole e medie imprese: una lettura attraverso gli studi condotti in Italia e all'estero", in R. Ruozi (a cura di), "La diffusione dell'innovazione finanziaria presso imprese non finanziarie di medie dimensioni", Rapporto Newfin n.52, Università Commerciale "L. Bocconi", Milano, settembre 1995.
24. "Il comportamento di utilizzo delle imprese" (con A. Alberici e M. Di Antonio), in R. Ruozi (a cura di), "La diffusione dell'innovazione finanziaria presso imprese non finanziarie di medie dimensioni, Rapporto Newfin n.52, Università Commerciale "L. Bocconi", Milano, settembre 1995.

## PAPERS

1. "Capitale economico e capitale relazionale: la governance e il rapporto con le imprese", *Bancaria*, n. 2, 2012.
2. "Small Business e retail banking: la traiettoria evolutiva e le sfide future", in *MK*, n. 3, 2010.
3. "La performance del private equity: quale contributo della corporate governance e dei consiglieri indipendenti?", in *Economia e Diritto del Terziario*, n. 3, 2008.
4. "Il destino delle imprese italiane dopo Basilea 2: la sfide del riposizionamento della funzione finanziaria", in *Bancaria*, n.1, 2005.
5. "L'impatto del Nuovo Accordo di Basilea sui confidi: opportunità e minacce", in *Impresa & Stato*, n. 68, 2004.
6. "Unione monetaria, concentrazione del sistema bancario e attività di Corporate & Investment Banking", (con S. Gatti) in *Banche e Banchieri*, n. 2, 2002.
7. "Il comportamento finanziario delle PMI", in *Impresa & Stato*, n. 59, 2002.
8. "Borsa italiana, borse europee e sviluppo delle PMI: una relazione possibile", in *Impresa & Stato*, n. 54, 2000.
9. "Le sfide del Credit Risk Management: la visuale finanziaria o la visuale di relazione?", in *Bancaria*, n. 7/8 2000.
10. "Il posizionamento dei confidi nel sistema finanziario a servizio della finanza delle PMI", (con G. Forestieri), in *Relazione annuale dell'attività dei confidi. Anno 1997*, Federconfidi, Roma, 1998.
11. "L'impiego delle informazioni della nuova Centrale dei rischi per la diagnosi aziendale", in *Lettera Newfin*, n.3, 1998.
12. "L'utilizzo delle informazioni della Centrale dei rischi per la valutazione e il controllo del rischio di credito", in *Banche e Banchieri*, n.6, 1998.
13. "Segmentare per competere nel mercato dei servizi finanziari alle imprese", in *Economia & Management*, n.4 1998.
14. "Il capitale di rischio per le piccole e medie imprese. Il Metim fra esigenze di sviluppo e rischi di insuccesso", in *Economia & Management*, n.1 1997.
15. "Le tendenze evolutive della finanza agevolata nell'ambito delle relazioni fra banca e Pmi", in *Lettera Newfin*, n°2 aprile-giugno 1996.
16. "Il capitale di rischio per le PMI", in *Incontro*, n.1, 1996.
17. "Il comportamento di utilizzo dei prodotti finanziari innovativi delle PMI", in *Economia e Diritto del Terziario*, supplemento al n.1, 1996.

18. "Il comportamento finanziario delle piccole e medie imprese italiane ed estere", (con L. Anderloni), in "Economia e Diritto del Terziario", supplemento al n.1, 1996.
19. "Il Mercato Ristretto in Italia: una valutazione critica del ruolo svolto e delle prospettive future", in "Lettera Newfin", n°4 ottobre-dicembre 1995.
20. "Una valutazione critica delle politiche di investimento in prestiti: dall'approccio garantistico all'approccio manageriale", in "Il Risparmio", n°6, 1995.
21. "L'attività di investimento in prestiti e la valutazione delle strategie bancarie, in "Banche e Banchieri", n°2, 1995.

## **MEDIA COVERAGE**

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He acts as columnist and opinion makers on several newspapers and radio and television programs whereas the major ones are: Corriere Economia, TG1 Economa, Radio 1 Questioni di Borsa, Via Sarfatti 25, Class CNBC Network. He had also many interviews on Wall Street Journal, Der Spiegel, Bloomeberg Channel, Le Figaro.

***Candidature acceptance form***

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CARIPARO – ENTE CARIFIRENZE – FONDAZIONE CARISBO,

I, the undersigned MANNA MARINA (Fiscal Code MNNMRN60L66D643X) born in FOGGIA (FG) on 26 July 1960, resident in PADOVA, address VIA TRILUSSO no. 18, nationality ITALIAN, occupation CHARTERED ACCOUNTANT AND AUDITOR

**declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

**I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am
  - enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
  - enrolled with the Register of Statutory Auditors and have not practiced as an auditor for at least three years;
  - not enrolled with the Register of Statutory Auditors;
- I
  - meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
  - do not meet the above independence requirements;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am
  - not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
  - currently employed as a civil servant, but I benefit from exemptions pursuant to Legislative Decree 165/2001 as amended, for the purposes of holding the office of Supervisory Board member;
  - currently employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended and I specifically work as ..... for

- .....<sup>1</sup>. I shall request and obtain authorisation to hold the office of Supervisory Board member from my Public Administration employer (.....<sup>2</sup>);
- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011) that I:
    - (X) am not a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors;
    - ( ) am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - (X) banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - (X) dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - ( ) regulation of financial activities and markets, at national and international level, as a result of long-term experience acquired in positions of responsibility with supervisory authorities, international organisations, foreign institutions, companies or groups with an international scope or teaching in academic environments;
  - ( ) risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - (X) accounting or financial matters or remuneration policies, as a result of long-term experience with companies or private institutions of significant size, also as the Manager responsible for preparing the company's financial reports or practice of a profession or teaching in academic environments;

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<sup>1</sup> Indicate position and employer Administration.

<sup>2</sup> Add details of the authorisation, where already obtained.

(X) internal control and corporate organisation, as a result of long-term experience in auditing, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

**Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

Padova, 20 March 2013

MARINA MANNA  
*(signed)*

INFORMATION (pursuant to art. 13 of Legislative Decree 196/2003) – The personal data provided will be handled in accordance with the provisions of Legislative Decree 196/2003. Provision of the data, which will be processed by Intesa Sanpaolo S.p.A., is necessary for verifying possession of the above-mentioned requirements. The data will be processed solely for the above purposes, also by means of IT tools, with no prejudice to the possibility of checking its accuracy by contacting the competent Offices.

The Data controller is Intesa Sanpaolo S.p.A., with registered office in Torino (Italy), Piazza San Carlo 156.

You may exercise your rights under Section 7 of the above-mentioned Legislative Decree – which include the right to access your personal data, the right to, rectify, update, integrate or erase incorrect or incomplete data, and the right to object to the processing of personal data on legitimate grounds – vis-à-vis the data controller by contacting the Corporate Affairs Department.

You are required to promptly inform us of any changes or additions to the data provided, where relevant for verification of requirements.

I, the undersigned, Marina Manna, hereby declare that I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998, specifying that as regards the post of member of the Board of Statutory Auditors of Fondazione Cassa di Risparmio di Padova e Rovigo, I hereby pledge to resign therefrom in case of election as a member of the Supervisory Board.

Padova, 21 March 2013

(signed)  
Marina Manna

I, the undersigned, Marina Manna, born in Foggia on 26 July 1960, resident in Padua, Via Trilussa no. 18, chartered accountant with office in Padua, Via N. Tommaseo no. 52, enrolled with the Register of Chartered Accountants of the District of the Court of Padua under no. 374/A, enrolled with the Register of Auditors of the Ministry of Justice under no. 34702 (Ministerial Decree of 12 April 1995, published in the Official Journal of the Italian Republic no. 31 *bis* of 21 April 1995), tax code MNNMRN60L66D643X, VAT no. 01984040285, hereby submit my

### ***CURRICULUM VITAE***

1. High School Diploma in Classical Studies achieved in the 1978/1979 school year (grade: 60/60).
2. Degree in Business Economics at the Faculty of Business Economics of the University of Studies “Ca’ Foscari” of Venice achieved on 15 November 1984;
  - Specialization in law
  - Thesis on Tax Law (Supervisor: Prof. Francesco Moschetti) entitled “Household income taxation”
  - Full marks and honor (110/110 *summa cum laude*)
3. Qualification to the exercise of the profession of Chartered Accountant in 1988 and enrolment with the Register of Chartered Accountants of the Association of Padua on 18 January 1989.
4. Professional apprenticeship at the accounting firm of Dr. Paolo Mazzi from November 1984 to December 1988, mostly focusing on tax matters and bankruptcy proceedings.
5. In January 1989, I established a firm of my own to pursue my professional activity. My activity mainly focuses on the tax sector, with special reference to trials in a matter of tax law, in the sector of civil and criminal expert witness reporting, and bankruptcy proceedings.
6. Within the Association of Chartered Accountants of Padua, I have held the post of Auditor (1992-1995), member of the Board (1995-1998), member secretary of the Board (April 1998 – March 2001), and Deputy Chairwoman (April 2001 - March 2006).
7. These posts were coupled with appointments regarding the management and improvement of the relations with Financial Offices, professional training programs in tax matters (with reports to the Associates), participation in the study group for the analysis of the laws, whether tax-related or not, applicable to the companies of the EU and specifically in the UK.
8. Member of A.E.S.T. (European Association of Tax Studies), whose purpose is the promotion of the study, research and diffusion of legal and economic disciplines and in particular of tax law.
9. Member of A.N.T.I. (National Association of Italian Tax Advisers) – Veneto District.
10. Head of the study group on “Tax trials” of the Association of Public Accountants of Padua since 1998.
11. Representative of the Association of Chartered Accountants of Padua at the Provincial Observatory on Sector-related Studies instituted by the Directorate General of the Veneto region in 1999.
12. Coordinator of the work group in the Triveneto region on “Enrolment, removal from the register, roll and keeping of the register of trainees”.
13. Tutor at the University of Studies of Padua, Faculty of Law, University Degree for enterprise juridical operator – Office of Rovigo, from 1999 to 2004 - Subject: “Tax law”.
14. Consultant of local agencies on tax related matters.
15. Technical defense counsel of a few Municipalities of the provinces of Padua and Vicenza in tax trials on local taxes.

16. Auditor for the three-year period 2003-2005 of the Municipality of Cartura.
17. Chairwoman of the Board of Statutory Auditors of the companies Fabrizio Smania S.p.A. (Economic Administrative Index PD374652) since 2008 and until approval of the financial statements as of 31 December 2010, F.Ili Guerriero srl (Economic Administrative Index PD350251) since 2008 until 28 May 2012, Auxilia S.p.A. (Economic Administrative Index PD343080) since 2009, Soa Nord Alpi Organismo di Attestazione S.p.A. (Economic Administrative Index PD321143) since June 2012;
18. Standing Auditor of the company Celenit S.p.A. (Economic Administrative Index PD95190) since 1998, Morocolor Italia S.p.A. (Economic Administrative Index PD129144) since 1997, Superauto S.p.A. (Economic Administrative Index PD331558) since 2008, Pagnan srl (Economic Administrative Index PD75317) since 2010, Clodia Società Immobiliare S.p.A. (Economic Administrative Index PD101385) since 2010, Pagnan Finanziaria S.p.A. (abbreviated as Pa. Fin. S.p.A., Economic Administrative Index PD234067) since 2010, S.I.Lo. Pagnan srl in liquidazione (Economic Administrative Index PD359189) since 2010, Carraro S.p.A. (Economic Administrative Index PD84033) since April 2012, FPT Industrie S.p.A. (Economic Administrative Index PD224386) since July 2012;
19. Standing Auditor of Fondazione Cassa di Risparmio di Padova e Rovigo since 2008, Casa di Riposo di Noventa Padovana since 2010, and the Hospital of Padua since 2011;
20. Sole Auditor of the company Veneto Logistica srl (Economic Administrative Index RO137120) since April 2012;
21. Alternate auditor of the company Munari F.Ili S.p.A. (Economic Administrative Index PD8387) since 2008, Immobiliare Costruttori Edili Padovani s.r.l. (Economic Administrative Index PD157346) since 2009, Carraro S.p.A. (Economic Administrative Index PD84033) since 2009 and until April 2012, Banca di credito Cooperativo di Cartura S.c.r.l. (Economic Administrative Index PD108643) since 2006 and until 22 April 2012, Vimet S.p.A. (Economic Administrative Index PD133570) since 2008 and until approval of the financial statements as of 31 December 2010, Nuclear Medica S.p.A. (Economic Administrative Index PD167790) since 2008 and until approval of the financial statements as of 31 December 2010, Estate s.r.l. (Economic Administrative Index PD346080) since 2007, savings management company Gradiente SGR S.p.A. (Economic Administrative Index PD388901) since 2009;
22. Sole Administrator of the company Cavour srl (Economic Administrative Index PD363207) since 2006 and of the company Miami srl (Economic Administrative Index PD374699) since 2007;
23. Member of the Board of Directors of the company Delta Erre S.p.A. (Economic Administrative Index PD114596) since 1999, Delta Erre Trust Company srl (Economic Administrative Index PD370974) since 2009;
24. Managing Director of Delta Erre Trust Company srl (Economic Administrative Index PD370974) since 2010;
25. Expert witness appointed by the Court in the following proceedings at the Court of Padua – Civil Division
  - 311/00 – liability of administrators
  - 1495/01 – liability of administrators

- 2001/A/5473 – marital separation
- 2001/A/4345 – marital separation
- 654/03 – company assessment for liquidation of the share of a disqualified member
- 164/04 – company assessment for transfer of shares
- 1077/02 – company assessment
- 4156/02 – marital separation
- 926/97 – division of estate
- 499/02 – marital separation
- 4602/99 – bank relations
- 446/06 – marital separation
- 10826/06 - marital separation
- 5181-1/06 - marital separation
- 4378/07 - marital separation
- 8956/10 – assessment of credit/debt position
- 40188/C/07 and 40272/C/08 – Local division of Este – bank relations
- 40404/C/02 – Local division of Este – bank relations
- 40078/C/02 – Local division of Este – professional liability
- 40355/C/03 – Local division of Este – assessment of professional activity
- 40454/C/02 – Local division of Este – verification of existence of credit between parties to a franchise contract
- 40450/04 – Local division of Este - assessment of credit/debt position
- 40167/C/06 – Local division of Este – breach of contract
- 40302/C/07 – Local division of Este – bank relations and usury
- 40330/C/03 – Local division of Este – professional liability
- 40186/C/07 – Local division of Este - assessment of credit/debt position
- 40044/C/07 – Local division of Este – marital separation
- 40198/C/07 – Local division of Este – assessment of professional competences
- 40089/C/06 – Local division of Este – bank relations
- 40502/C/07 – Local division of Este – breach of contract
- 40006/C/08 – Local division of Este – succession
- 40409/C/06 – Local division of Este – succession
- 40170/C/08 – Local division of Este – bank relations and usury
- 40096/C/08 – Local division of Este – assessment of illegally collected payments
- 40527/C/05 – Local division of Este – bank investigation for the identification of subjects operating on bank accounts
- 40033/C/06 – Local division of Este – bank relations
- 40022/C/06 – Local division of Este – bank relations, compound interest and usury

26. Expert witness for the Public Prosecutor in the following proceedings at the Court of Padua – Criminal Division

- 806/01 – invoicing of non-existing services
- 2622/98 – usury
- 732/08 – verification of unpaid taxes and tax-related crimes
- 5247/05 – verification of fraudulent accounting
- 6994/09 – assessment of reliability of entries in the accounts and misappropriation of movable assets and cash
- 10/3518 – 10/4918 – bank relations
- 6927/10 – reconstruction of taxable income and verification of the existence of tax-related crimes
- 7068/10 – bank relations
- 7792/10 – bank relations

- 7797/10 – bank relations
- 1060/11 – bank relations
- 11722/11 – usury
- 8538/11 – bank relations
- 8287/10 – bank relations
- 3742/11 – usury
- 1737/12 – misappropriation
- 11739/11 – usury

27. Expert witness of the Court in the following proceedings at the Court of Padua – Voluntary Jurisdiction

- 154/07 – review of marital separation conditions
- 5146 protection – non-payment of dividends in relation to a company share

28. Expert witness in the following proceedings at the Court of Padua – Criminal Division:

- 2079/04 – evaluation of real estate purchase and sale operations

29. Expert witness for the Preliminary Investigations Judge in the following proceedings at the Court of Padua – Criminal Division:

- 15811/07 and 1124/10 – invoicing of non-existing services

30. Expert witness in the following proceedings at the Court of Appeal of Venice – Criminal Division:

- 2441/06 – Investigations aiming at verifying the existence of misappropriation of financial resources of a bankrupt company;
- 2831/04 – bank relations, compound interest and usury

#### *PUBLICATIONS AND COLLABORATIONS TO PERIODIC PUBLICATIONS*

1. “The business company in England” in: E. Busato (edited by), Business company law in the European countries – civil and fiscal aspects with standard articles of association and conventions in order to avert double taxation, Cedam Editore – Padua, 1998
2. From 1985 to 1990 “Tax jurisprudence of the Veneto Region”, magazine edited by Delta Erre Padova.
3. From 1992 to 1996, EUTEKNE “Update sheets” by the Study Group, edited by IPSOA on the subject of tax litigation and verification of direct taxes.

#### *TEACHING ACTIVITY AND PARTICIPATION IN CONFERENCES AND CONVENTIONS*

1. Since 1998, I have held classes at the Professional Training School for Accountants Trainees in view of the State Examination for admission to the exercise of the profession of chartered accountant, on the following subjects:
  - Tax litigation: tax commissions; tax appeal; contestable acts; relations between tax, civil and administrative litigations; litigation of minor taxes
  - Regulatory authority and imposition power of local Entities in the light of the “Visco reform”
  - Tax implications on public accounting

2. Since 1989, I have participated as a speaker in the night professional update meetings held at the Association of Chartered Accountants of Padua on the following subjects:
  - Tax settlement – juridical, technical and operational aspects
  - Bank verifications and controls in the light of the recent ministerial interpretations
  - Tax settlement and court settlement
  - Review of local Entities – litigation management and fulfillment of tax obligations
  
3. Since 1993, I have participated as a speaker in update meetings organized by ANDI (National Association of Italian Dentists) on tax-related issues applicable to the profession, and specifically:
  - Accounting parameters
  - New institutions on verification and litigation
  - Fulfillment of tax obligations
  - 1997 Finance Act
  - Questionnaires and the Regional Tax on Productive Activities
  
4. Since 1993, I have participated as a speaker in update initiatives organized by the Medical Association of Padua on the following subjects:
  - Physicians and the minimum tax
  - Fiscal aspects of general practice surgeries
  - Tax settlement or class closing agreement and amnesty of formal irregularities
  
5. Since 1996, I have taught at training classes organized by Delta Erre spa of Padua the following subjects:
  - Tax law and practices, “Income tax” (1996-1997-1998)
  - Sections of Forms 740/750/760 (April-May 1997)
  - Tax law and practices, “IRAP – Regional Tax on Productive Activities” (29 January 1998)
  - Annual tax returns for the year 1997 (15 May 1998)
  - 1999 tax law and practices: verification and collection (25 January 1999 – 20 April 1999)
  - 1999 tax law and practice: tax sanctions
  - New aspects in the annual tax return for the year 1998 (8-10-15 June 1999)
  
6. From 1998 to 2002, I have held specialization courses organized by Cuoia “University Center for Business Organization” on the following subjects:
  - Amnesty for local Entities and new aspects relative to municipal taxes as provided for by the 1998 Finance Act
  - Personnel administration: accounting, welfare and fiscal aspects
  - Regulatory authority of municipalities
  - Local Entities, municipalities, control and litigation phase
  - The new regulation governing tax revenues of local entities: the regulations implementing the authority
  - Local Health Units – commercial operations and not for VAT and direct taxes purposes
  - Municipality of Venice: regulatory authority
  - Municipalities: implementing regulations
  - Local Health Units – tax sanctions
  - Local Health Units: topical tax problems

- Veneto Region: salaried employment and self-employment – withholding agents
  - Tax accounting in local Entities
  - Local Education Authority: salaried employment and self-employment
  - Local Health Units – Tax sanctions regarding direct taxes and voluntary correction of tax returns.
7. I have participated as a speaker at the Conventions organized by the Engineers Association of Padua on 13 November and 6 December 1995 on “Tax settlement”.
  8. I have participated as a speaker in the update meeting held on 11 April 1996 and organized by the Association of Chartered Accountants of Padua on “New tax litigation: transitional regulations and early obligations of professionals”.
  9. I have participated as a speaker in the update meeting held on 4 December 2006 and organized by the Association of Chartered Accountants of Padua on “The remedies against first-degree rulings and the enforcement of rulings: the role of the defense counsel”.
  10. I have participated as a speaker in the Convention organized by “Il Gazzettino” on 21 May 1993 on “Aspects of novelty in Form 760 and property tax”.
  11. I have participated as a speaker in the meetings organized by Centro Produttività Veneto on 9 September 1995 on “Tax settlement – class closing agreement”
  12. I have participated as a teacher in the classes organized by CNA – National Craftsmanship Confederation – Provincial Association of Padua on “Value-added tax”
  13. I have participated as a teacher in the training course organized by the Junior Chartered Accountants Association of Padua on “Management and review of local Entities – Local Entities and management of tax litigations” on 20 April 1998.
  14. I have participated as a teacher in the training course organized by the Chartered Accountants Foundation of Padua on the subject of public accounting in 2003 and 2005.
  15. I have participated as a teacher in the training course organized by the Chartered Accountants Association of Padua on the arrangement with creditors in March 2004.
  16. I have participated as a teacher in the VAT course organized by ASCOM of Padua in the month of October 1997.
  17. I have participated as a speaker in the Convention organized by ANDI (National Association of Italian Dentists) in May 1998 on the subject “IRAP (Regional Tax on Productive Activities): how the tax system changes for professionals and self-employed workers”.
  18. I have participated as a speaker in the Convention organized by ANDI (National Association of Italian Dentists) in September 2001 on the subject “Application of Business Sector Analyses to Dental Clinics”.
  19. I have participated as a speaker in the Convention organized by ANDI (National Association of Italian Dentists) in November 2002 on the subject “Business Sector Analyses and new tax aspects for dental clinics”.

20. I have participated as a speaker in the Convention organized by AIO (Italian Association of Odontologists) in September and October 2007 on the subject “Economic and tax aspects of direct conventions”.
21. I have participated as a speaker in the Convention organized by AIO (Italian Association of Odontologists) in December 2007, February and April 2008 and June 2009 on business sector analyses.
22. I have participated as a speaker in the Convention organized by AIO (Italian Association of Odontologists) in February 2008 on the 2008 Finance Act.
23. I have participated as a teacher in the training course organized by the Foundation of Chartered Accountants of Padua on the subject “Direct taxes verification” in March 2008.
24. I have participated as a teacher in the training course organized by the Foundation of Chartered Accountants of Padua, with drills on tax litigation, held in June 2008.
25. I have participated as a speaker in the Convention organized by the Association of Chartered Accountants and Accounting Professionals of Tre Venezie on the subject “Marketing, organization and communication – Fiduciary services” held in October 2009.
26. I have participated as a speaker in the Convention organized by Delta Erre Spa on the subject “Fiduciary company and trust – applications and professional opportunities” held in October 2009.
27. I have participated as a teacher of the Training School for Professional Apprenticeship established by the Foundation of Chartered Accountants and Accounting Professionals of Padua in the drills for trainees on the subject: “The enterprise tax system: preliminary authority, general outline of notices of assessment and assessment methodologies, the tax litigation”, in March-April 2010.
28. I have participated as a speaker in the e-learning class organized by Delta Erre Spa on the subject “The new income-meter” held in December 2010.
29. I have participated as a speaker in the convention organized by AIO Bolzano (Italian Association of Odontologists – Bolzano division) held in March 2011 on Income-meter, business sector analyses and convention agreements.
30. I have participated as a speaker in the convention organized by AIO Bolzano (Italian Association of Odontologists – Bolzano division) held in February 2012 on Tax aspects of dental clinics.
31. I have participated as a speaker in the convention organized by the Foundation of Chartered Accountants and Accounting Professionals of Tre Venezie held in March 2012 on Family holdings and trusts: comparison and generational planning.

Padua, 20 March 2013

(signed)  
Dr. Marina Manna

***Candidature acceptance form***

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CASSA DI RISPARMIO DI PADOVA E ROVIGO – ENTE CASSA DI RISPARMIO DI FIRENZE – FONDAZIONE CASSA DI RISPARMIO IN BOLOGNA,

I, the undersigned GIUSEPPE ROGANTINI PICCO (Fiscal Code RGNGPP55D18D612X), born in FLORENCE on 18 April 1955, resident in FLORENCE, address VIA DELLA MATTONAIA N. 40, nationality ITALIAN, occupation CHARTERED ACCOUNTANT

**declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

**I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
- I meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011)
- I am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - internal control and corporate organisation, as a result of long-term experience in *auditing*, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

### **Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

Florence, 19 March 2013

GIUSEPPE ROGANTINI PICCO  
(signed)

INFORMATION (pursuant to art. 13 of Legislative Decree 196/2003) – The personal data provided will be handled in accordance with the provisions of Legislative Decree 196/2003. Provision of the data, which will be processed by Intesa Sanpaolo S.p.A., is necessary for verifying possession of the above-mentioned requirements. The data will be processed solely for the above purposes, also by means of IT tools, with no prejudice to the possibility of checking its accuracy by contacting the competent Offices.

The Data controller is Intesa Sanpaolo S.p.A., with registered office in Torino (Italy), Piazza San Carlo 156.

You may exercise your rights under Section 7 of the above-mentioned Legislative Decree – which include the right to access your personal data, the right to, rectify, update, integrate or erase incorrect or incomplete data, and the right to object to the processing of personal data on legitimate grounds – vis-à-vis the data controller by contacting the Corporate Affairs Department .

You are required to promptly inform us of any changes or additions to the data provided, where relevant for verification of requirements.

I, the undersigned, Giuseppe Rogantini Picco, hereby declare that I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998, specifying that as regards the post of member of the Board of Directors of Fondazione Ente Cassa di Risparmio di Firenze, I hereby pledge to resign therefrom in case of election as a member of the Supervisory Board.

Firenze, 21 March 2013

Giuseppe Rogantini Picco  
(signed)

STUDIO ROGANTINI  
50123 FLORENCE – VIA DEI CONTI, 3  
TELEPHONE +39 055 219908 – 212763  
FAX +39 055 216597

GIUSEPPE ROGANTINI PICCO  
Chartered Accountant  
Tax code RGNGPP55D18D612X  
VAT NO. 03182650481

### **CURRICULUM VITAE**

of **GIUSEPPE ROGANTINI PICCO** born in Florence on 18 April 1955 and domiciled therein at Via dei Conti 3, tax code RGNGPP55D18D612X

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- Earned a Degree in Business Economics at the University of Florence on 24 April 1981;
- Enrolled with the Register of Chartered Accountants for the jurisdiction of the Court of Florence since 6 March 1984;
- Enrolled with the Roll of Technical Consultants of the Court of Florence since 11 December 1985;
- Enrolled with the Roll of Independent Auditors since 3 July 1991;
- Independent Auditor following the publication of Ministerial Decree dated 12/4/1995 (regarding the creation of the first Roll of Auditors);
- Pursues the professional activity of Chartered Accountant in Florence, Via dei Conti no. 3;
- Specialized in business consulting and in contractual matters;
- Married since 1984 with Maria Patrizia Pera, full Professor of Mathematical Analysis at the Faculty of Engineering of Florence, and father of two daughters, Anna, born in Florence on 6 November 1988, and Lucilla, born in Florence on 13 March 1992.

#### **He currently holds the following posts:**

- Chairman of the Board of Directors of “STELLA S.p.A.” with registered office in Florence, Via dei Conti 3;
- Member of the Board of Directors of “ENTE CASSA DI RISPARMIO DI FIRENZE” with registered office in Florence, Via Bufalini 6;
- Member of the Board of Directors as an independent director of “CASSA DI RISPARMIO DI RAVENNA S.p.A.” with registered office in Ravenna, Piazza Garibaldi 6;
- Member of the Board of Directors of “CA.RO.SA. S.r.l.” with registered office in Florence, Via dei Conti 3;
- Chairman of the Board of Statutory Auditors of “CARICENTRO SERVIZI S.r.l.”, with registered office in Florence, Via Generale Dalla Chiesa 13;
- Standing Auditor of “OFFICINE MARIO DORIN S.p.A.”, with registered office in Fiesole (Florence), Via Aretina 388;
- Chairman of the Board of Statutory Auditors of “UNIMATICA S.p.A.” with registered office in Bologna, Via Cristoforo Colombo 21;
- Independent Auditor of the Association “ATT ASSOCIAZIONE TOSCANA TUMORI” with registered office in Florence, Via Benedetto Varchi 63;
- Member of the Board of Directors of “FONDAZIONE CESIFIN Center for the Study of Financial Institutions” with registered office in Florence, Via dei Servi 41;
- Independent Auditor of “FONDAZIONE ALFREDO AURELIO E LEONIDA ALITTI” with registered office in Florence, Via Puccinotti 65;

- Independent Auditor of “FONDAZIONE LA TOSCANA E IL MEZZOGIORNO D’ITALIA E D’EUROPA” with registered office in Portoferraio (Elba Island) – Livorno, Piazza Cavour 60;
- Chairman of the Board of Statutory Auditors of “FONDAZIONE FLORENS FIRENZE”, with registered office in Florence, Via Valfonda 9;
- Deputy Chairman of the Board of Directors of “FONDAZIONE RINASCIMENTO DIGITALE”, with registered office in Florence, Via Bufalini 6;
- Member of the Board of Directors of “FONDAZIONE HORNE” with registered office in Florence, Via de’ Benci 6;
- Member of the Advisory Board of the Fund “F2i – FONDI ITALIANI DI INVESTIMENTO” with registered office in Milan, Via San Prospero 1;
- Standing Auditor of “MARINA DI VIAREGGIO S.p.A.”, with registered office in Florence, Via della Colonna 6;
- Member of the Steering Committee of “FONDAZIONE CON IL SUD” with registered office in Rome, Corso Vittorio Emanuele II 184;
- Member of the Assembly of Delegates of “REALE MUTUA ASSICURAZIONI TORINO”.

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Throughout his professional career, he has held many other posts, such as:

- Member of the Board of Directors of “Cassa di Risparmio di Firenze S.p.A.”;
- Deputy Chairman of “Cassa di Risparmio di Orvieto S.p.A.”;
- Chairman of the Board of Statutory Auditors of “Centro Leasing Banca S.p.A.”;
- Member of the Board of Directors and of the Executive Committee of “Centro Leasing Banca S.p.A.”;
- Chairman of the Board of Statutory Auditors of “Holding Casse Toscane S.p.A.”;
- Statutory Auditor of “Centrovita Assicurazioni S.p.A.”;
- Independent Auditor of “Istituto Diocesano per il Sostentamento del Clero della Diocesi di Firenze”;
- Chairman of the Board of Statutory Auditors and member of the Surveillance Body pursuant to Legislative Decree no. 231/2001 of “Centro Factoring S.p.A.”;
- Chairman of the Board of Statutory Auditors of “Infogroup S.p.A.”;
- Chairman of the Board of Statutory Auditors of “Producer S.p.A.”;
- Member of the Board of Directors of “Serleasing S.p.A.” (ENI Group);
- Standing Auditor of “Arval S.p.A.”;
- Chairman of the Board of Statutory Auditors of “Immobiliare Novoli S.p.A.”;
- Liquidator of “Casa di Cura Santa Chiara S.p.A.” in liquidation.

Florence, 19 March 2013

***Candidature acceptance form***

In relation to the Ordinary Shareholders' Meeting of Intesa Sanpaolo S.p.A. – with registered office in Torino (Italy), Piazza San Carlo 156 – summoned for 22 April 2013 on single call and having regard to my candidature to the post of member of the Supervisory Board of Intesa Sanpaolo S.p.A. for the financial years 2013/2014/2015, as per the list submitted by FONDAZIONE CASSA DI RISPARMIO DI PADOVA E ROVIGO – ENTE CASSA DI RISPARMIO DI FIRENZE – FONDAZIONE CASSA DI RISPARMIO IN BOLOGNA,

I, the undersigned ANDREA CAMMELLI (Fiscal Code CMMNDR43C04D704X), born in FORLÌ on 4 March 1943, resident in BOLOGNA, address VIA DEI CARRETTIERI 8, nationality ITALIAN, occupation PROFESSOR.

**declare**

- I accept to stand as a candidate to the post of Supervisory Board member of Intesa Sanpaolo S.p.A.
- I am not a candidate in any other list submitted to the above-mentioned Shareholders' Meeting.

Under my responsibility

**I also declare**

- I meet the requirements of the post as set out by law and by the Articles of Association of Intesa Sanpaolo S.p.A.;
- I am
  - ( ) enrolled with the Register of Statutory Auditors and have practiced as an auditor for at least three years;
  - ( ) enrolled with the Register of Statutory Auditors and have not practiced as an auditor for at least three years;
  - (X) not enrolled with the Register of Statutory Auditors;
- I
  - (X) meet the independence requirements provided for by the Corporate Governance Code promoted by the Italian Stock Exchange;
  - ( ) do not meet the above independence requirements;
- I am not subject to causes of ineligibility, incompatibility or suspension provided for by law, regulations or the Articles of Association, with specific reference to the conditions of ineligibility and disqualification from office set forth in articles 2382 of the Italian Civil Code and 148, paragraph 3, of Legislative Decree 58/1998;
- I am
  - (X) not currently employed and have never been employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended;
  - ( ) currently employed as a civil servant, but I benefit from exemptions pursuant to Legislative Decree 165/2001 as amended, for the purposes of holding the office of Supervisory Board member;
  - ( ) currently employed as a civil servant, pursuant to and for the purposes of Legislative Decree 165/2001, as amended and I specifically work as .....<sup>1</sup> for .....<sup>1</sup>. I shall request and obtain authorisation to hold

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<sup>1</sup> Indicate position and employer Administration.

the office of Supervisory Board member from my Public Administration employer (.....<sup>2</sup>);

- I am aware of the contents of art. 23.10 of the Articles of Association of Intesa Sanpaolo S.p.A. and of the laws, regulations and the Articles of Association in force concerning the limits to the number of offices that may be held by Supervisory Board members and, with specific regard to the interlocking ban set forth under art. 36 of Decree Law 201/2011 (converted by Law 214/2011) that I:
  - (X) am not a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors;
  - ( ) am a member of management, supervisory or control boards of competitor companies or groups operating in the credit, insurance and financial sectors and, if appointed, I reserve the right to communicate within 90 days from the date of appointment that I have exercised the applicable option to comply with the foregoing ban or, where not exercised, to provide detailed evidence that such offices are not incompatible with the appointment in issue.

### **In particular, I declare**

- I meet the integrity requirements set forth for members of managing or supervisory bodies and general managers of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.2 of the Articles of Association;
- I meet the professional requirements set forth for the members of the Board of Directors of banks in the Regulation adopted by Ministerial Decree 161 of 18 March 1998, as well as those set forth for the Statutory Auditors of listed companies in the Regulation adopted by Ministerial Decree 162 of 30 March 2000, in accordance with art. 34.3 of the Articles of Association;
- having regard to the professional requirements and the relevant recommendations made by the current Supervisory Board in the document “Assessment of the qualitative and quantitative composition of the Supervisory Board” published on 13 March 2013, that I have the necessary skills in the following fields:
  - ( ) banking and/or insurance and/or financial business, as a result of long-term experience in administration, management and control acquired in medium/large companies in economic terms, operating in the specific sectors;
  - ( ) dynamics of the economic-financial system, as a result of specific, long-term experience acquired at levels of responsibility in companies or public or private institutions or through studies or surveys conducted with research centres or through teaching in academic environments;
  - ( ) regulation of financial activities and markets, at national and international level, as a result of long-term experience acquired in positions of responsibility with supervisory authorities, international organisations, foreign institutions, companies or groups with an international scope or teaching in academic environments;
  - ( ) risk management and control methods, as a result of long-term experience in a profession or teaching in academic environments;
  - (X) accounting or financial matters or remuneration policies, as a result of long-term experience with companies or private institutions of significant size, also as the Manager responsible for preparing the company's financial reports or practice of a profession or teaching in academic environments;

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<sup>2</sup> Add details of the authorisation, where already obtained.

( ) internal control and corporate organisation, as a result of long-term experience in *auditing*, corporate management and organisation in significantly large companies or groups of companies in economic terms, or practise of a profession or teaching in academic environments.

**Lastly, I declare**

- I have read the information provided pursuant to art. 13 of Legislative Decree 196 of 30 June 2003, reproduced at the end of this statement;
- I authorise this Company, pursuant to and for the purposes of art. 71, paragraph 4, of Presidential Decree 445 of 2000, to verify with the competent Offices the truthfulness of my statements;
- I authorise this Company to publish the above information, together with the detailed information on my personal and professional characteristics.

I also pledge to produce, on the Company's request, documents supporting my statements.

I attach a duly signed summary of my personal and professional characteristics, and pledge to deliver, pursuant to art. 2400, paragraph 4, of the Italian Civil Code, the list of the management and supervisory positions held in other companies as at the date of the Shareholders' Meeting.

Bologna, 21 March 2013

ANDREA CAMMELLI  
(*signed*)

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established, for which Andrea Cammelli is currently holding the post of Director of the Consortium.

Since 2006, he has been Managing Director of ALMALAUREA S.r.l.

From September 1992 to February 1995, he has served as Deputy Chairman of Finanziaria Fiere S.p.A., and later on, until 2000, as member of the Board of Directors of Finanziaria Bologna Metropolitana S.p.A.

He is a member of the Scientific Committee of CRISP (Interuniversity Research Center for Services of Public Utility), Head of the division “Methodology for the analysis of offer and demand of education”.

He is the Deputy Chairman of the NPO “Opera Fraternità Bahiana”.

Bologna, 20 March 2013