# Intesa Sanpaolo S.p.A. – Shareholders' Meeting April 29<sup>th</sup>, 2022

## Proxy form and Voting instructions to Computershare S.p.A. pursuant article 135-undecies of Italian Legislative Decree no. 58/98

**Intesa Sanpaolo S.p.A. (the Company) has appointed Computershare S.p.A.**, through its employee or duly entrusted staff member, acting as **Appointed Representative** pursuant to article 135-*undecies* of Italian Legislative Decree no. 58/98 (TUF) and to article 106 of Law Decree on March 17<sup>th</sup>, 2020 no. 18, converted with amendments by Law no. 27 of April 24<sup>th</sup>, 2020, whose provisions have been extended by Law Decree December 31<sup>st</sup>, 2021 no. 228 and converted into Law No. 15 of February 25<sup>th</sup>, 2022, to collect proxies for the Shareholders' Ordinary and Extraordinary Meeting convened on **April 29<sup>th</sup>, 2022** in single call, in accordance with the terms and conditions stated in the Notice of the Meeting published on the company's website *group.intesasanpaolo.com* ("Governance"/"Shareholders Meeting").

The proxy and voting instructions, to be conferred by **April 27<sup>th</sup>**, **2022**, may be revoked within the same date with the procedures used for the conferral. **Conferral of proxy and voting instructions by signing and submitting this form is free of charge, except where transmission or postal charges apply.** 

## Art. 135-decies of Legislative Decree 58/98 (Conflicts of interest of representative and substitute)

Computershare S.p.A., acting as Appointed Representative, is not subject to any conflicts of interest as defined under Article 135-decies of Legislative Decree 58/98. However, in the event of unknown circumstances or in the event of amendment or integration to the motions presented to the meeting, Computershare does not intend to vote in a manner incompatible with the instructions received.

## PROXY FORM Fill in the requested information on the basis of the Instructions below. The Company will be notified by Computershare S.p.A. (1)

	Place of birth*				
le *	Resident in <i>(town/city)</i> *				
	e-mail				
	April 20 <sup>th</sup> , 2022	(record date) as (2):	🔲 re	gistered shareholder	
authority to sub-delegate	🔲 pledgee	🔲 pledgee 👘 🗍 Taker in 📄 beneficiary interest holder 🛛 offi		erest holder 🛛 official receiver	
a Sanpaolo Ordinary Shares					
	Pla	ce of birth*			
ode *	Resident in (town/city)	)*			
o. at			ABI	CAB	
M	ade by ( <i>Bank)</i>				
	authority to sub-delegate <b>Sanpaolo</b> Ordinary Shares ode * o. at	e * Resident in <i>(town/city)</i> * e-mail April 20 <sup>th</sup> , 2022 authority to sub-delegate Sanpaolo Ordinary Shares Pla ode * Resident in <i>(town/city)</i>	e * Resident in <i>(town/city)</i> * e-mail April 20 <sup>th</sup> , 2022 (record date) as (2): authority to sub-delegate  Taker in a Sanpaolo Ordinary Shares Place of birth* place of birth* o. at	e * Resident in (town/city) * e-mail April 20 <sup>th</sup> , 2022 (record date) as (2): record date) as (2): record date) as (2): record date) as (2): Place of birth * authority to sub-delegate Place of birth* Place of birth* o. at ABI	

**DELEGATES** the above Appointed Representative to attend and vote at the abovementioned meeting, with reference to the above shares, in accordance with the instructions provided and

**DECLARES** that he/she is aware that the proxy to the Appointed Representative may contain voting instructions even on just a number of proposals on the agenda and that, in this event, the vote shall be exercised only for the proposals in relation to which voting instructions have been conferred.

DATE Form of identification (6) (type)\* Issued by \* no.\*

SIGNATURE

NOTE: It is not possible to grant this proxy form without the voting instructions form reported below. The proxy form can be downloaded from the Intesa Sanpaolo's website (group.intesasanpaolo.com "Governance"/"Shareholder Meeting") and/or can be requested by phone at nn. +39 011 0923200, +39 011 0923227.

# Intesa Sanpaolo S.p.A. – Shareholders' Meeting April 29<sup>th</sup>, 2022

# Proxy form and Voting instructions to Computershare S.p.A. pursuant article 135-undecies of Italian Legislative Decree no. 58/98

**VOTING INSTRUCTIONS** 

# (For use of Appointed Representative only - tick relevant boxes and send to Computershare S.p.A. as per the instructions for filling in)

## The undersigned (7)

**INSTRUCTS** the Appointed Representative to vote at the above indicated shareholders' meeting as follow (8)

	VOTING
RESOLUTIONS TO BE VOTED	INSTRUCTIONS
	F(for), C (against),
	A (abstain)

## **ORDINARY PART**

<i>1</i> - Item 1 a) Approval of the Parent Company's 2021 financial statements		Voting instruc	
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	Α

2 – Item 1 b) Allocation of net income for the year and distribution to shareholders of dividend and part of the Share Premium Reserve		Voting instruction		
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А	

3 – Item 2 a) Determination of the number of Board Directors for the financial years 2022/2023/2024		Voting instructions		
Section A2 – vote for proposal presented by Shareholders marked with the number 1 (10)	F	С	А	
(submitters: Compagnia di San Paolo, Fondazione Cariplo, Fondazione Cassa di Risparmio di Padova e Rovigo, Fondazione Cassa di Risparmio di Firenze e Fondazione Cassa di Risparmio in Bologna)				

<ul> <li>4 – Item 2 b) Appointment of Board Directors and members of the Management Control Committee for the financial years 2022/2023/2024, on the basis of the slates of candidates submitted by shareholders</li> </ul>		Voting instruc	
Section A – vote for (F) the list with the number to be fill in the side box or vote Against (C)/Abstention (A) to all lists (11)	N	С	А

5 – Item 2 c) Election of the Chairman and one or more Deputy Chairpersons of the Board of Directors for the financial years 2022/2023/2024		Voting instructions	
Section A2 – vote for proposal presented by Shareholders marked with the number 2 (10)	F	С	Α
(submitters: Compagnia di San Paolo, Fondazione Cariplo, Fondazione Cassa di Risparmio di Padova e Rovigo, Fondazione Cassa di Risparmio di Firenze e Fondazione Cassa di Risparmio in Bologna)			

6 – Item 3 a) Remuneration policies in respect of Board Directors	Voting instructions		ctions
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А

7 – Item 3 b) Determination of the remuneration of Board Directors pursuant to Articles 16.2 and 16.3 of the Articles of Association			tions
Section A2 – vote for proposal presented by Shareholders marked with the number 3 (10)	F	С	А
(submitters: Compagnia di San Paolo, Fondazione Cariplo, Fondazione Cassa di Risparmio di Padova e Rovigo, Fondazione Cassa di Risparmio di Firenze e Fondazione Cassa di Risparmio in Bologna)			

8 – Item 3 c) Report on remuneration policy and compensation paid: Section I - Remuneration and incentive policies of the Intesa Sanpaolo Group for 2022	Voting instruct		ctions	
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А	

9 – Item 3 d) Report on remuneration policy and compensation paid: non-binding resolution on Section II - Disclosure on compensation paid in the financial year 2021		Voting instruct	
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А

- Item 3 e) Approval of the 2022 Annual Incentive Plan based on financial instruments		Voting instruction		
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	Α	

11 – Item 3 f) Approval of the 2022-2025 Performance Share Plan Long-term Incentive Plan reserved for the Management of the Intesa Sanpaolo Group	Voting instruction		ctions	
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А	

2 - Item 3 g) Approval of the 2022-2025 LECOIP 3.0 Long-term Incentive Plan reserved for the Professionals of the Intesa Sanpaolo Group		Voting instructions		
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А	

13 – Item 4 a) Authorisation to purchase own shares for the annulment of a maximum number of 2,615,384,615 own shares	Voting instruction		tions	
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А	

14 – Item 4 b) Authorisation to purchase and dispose of own shares to serve Incentive Plans	Voting instruction		tions	
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	Α	

15– Item 4 c) Authorisation to purchase and dispose of own shares for trading purposes	Voting instruction		tions
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	Α

## **EXTRAORDINARY PART**

16 – Item 1 Annulment of own shares with no reduction of the share capital and consequent amendment to Article 5 (Share Capital) of the Articles of Association	Votin	Voting instructions		
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А	

17 – Item 2 Mandate to the Board of Directors, pursuant to Article 2443 of the Italian Civil Code, to approve a share capital increase with payment and with payment pursuant, respectively, to Article 2349, paragraph 1, and Article 2441, paragraph 8, of the Italian C Code for the purpose of implementing the 2022-2025 LECOIP 3.0 Long-term Incentive Plan based on financial instrumer referred to under item 3g) of the ordinary part, and consequent amendment to Article 5 (Share Capital) of the Articles Association	ivil ts, Vo	ting instru	ctions	
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А	

18 – Item 3 Mandate to the Board of Directors, pursuant to Article 2443 of the Italian Civil Code, to approve a share capital increase without payment pursuant to Article 2349, paragraph 1, of the Italian Civil Code for the purpose of implementing the 2022-2025 Performance Share Plan Long-term Incentive Plan based on financial instruments, referred to under item 3f) of the ordinary part, and consequent amendment to Article 5 (Share Capital) of the Articles of Association.	Votin	g instruc	tions	
Section A – vote for resolution proposed by the Board of Directors (9)	F	С	А	

# Possible derivative action against Directors

Vote for derivative action against Directors in case it would be proposed by shareholders pursuant art. 2393, subsection 2, of Italian civil code	F	С	А

# Instructions for filling in and submitting the form

1.	<b>The Proxy form</b> must be notified to the Company, together with a valid ID document and, in case, the documentation providing proof of the signatory power, via the Appointed Representative together with the <b>Voting Instructions</b> reserved to him within <b>April 27<sup>th</sup>, 2022</b> , using one of the following methods:
	<ol> <li>By internet: completing the online form available on the Company's website, assuming that the Proxy Grantor (as Individual or as Legal Entity), in order to receive the credential ID, is enabled to identify himself with the required documentation or is a Registered Email Holder; in this case the above deadline is extended to 12 noon of the April 28<sup>th</sup>, 2022;</li> <li>Registered Email Holders (PEC): as an attachment document (PDF format) sent to intesasanpaolo@pecserviziotitoli.it in the event that the Proxy Grantor (as Individual or as Legal Entity) is a Registered Email Holder;</li> </ol>
	3) Digital Signature Holders (FEA): as an attachment document with digital signature sent to intesasanpaolo@pecserviziotitoli.it that the Proxy Grantor (as Individual or as Legal
	<ul> <li>Entity) is a Digital Signature Holder;</li> <li>4) Common Email address Holders: as an attachment document (PDF format) anticipated to <u>intesasanpaolo@pecserviziotitoli.it</u>. In this case, the hard copy of the proxy shall be sent via ordinary mail service to Computershare S.p.A. via Nizza 262/73, 10126 Turin;</li> </ul>
2	5) Via FAX to the number: 011 0923202.
2. 3.	Specify the capacity of the proxy signatory and, where applicable, attach documentary proof of his power. To be completed only if the registered shareholder is different from the proxy signatory; mandatory indications on relevant personal details must be included.
3. 4.	Provide the securities account number, Bank Codes and Branch Codes of the Depository, or in any case its name, available in the securities account statement.
5.	Reference to the communication made by the intermediary and its name.
6.	Provide details of a valid form of identification of the proxy signatory.
7.	Provide the name and surname of the signatory of the Proxy form and Voting instructions.
8.	Pursuant to article 135-undecies, subsection 3, of Italian Legislative Decree no. 58/1998, "Shares for which full or partial proxy is conferred are calculated for the purpose of determining due constitution of the shareholders' meeting. With regard to proposals for which no voting instructions are given, the shares of the shareholder concerned are not considered in calculating the majority and the percentage of capital required for the resolutions to be carried".
9.	The resolutions proposed to the shareholders' meeting, which are briefly referred to herein, are reported in the Reports published on the company website "group intesasanpaolo.com ("Governance"/"Shareholders' Meeting)".
	Computershare S.p.A., as Appointed Representative, has not personal interest or on behalf of third party in the proposals mentioned, however, in the event of unknown circumstances or in the event of amendment or integration to the motion presented to the meeting, Computershare does not intend to vote in a manner incompatible with the instructions received in Sections A and A2. The vote is expressed by ticking the relevant box between the following: <b>F</b> (for), <b>C</b> (against) or <b>A</b> (abstention).
10.	There is the Section A2 to receive instructions when an alternative, complementary or additional resolution to the motion proposed by the Board of Directors had been presented and published pursuant to art. 126-bis of the TUF, within the term and in the cases provided. The Appointed Representative shall vote on each motion in accordance with the instructions and
	the delegating party shall give instructions consistent with the type of proposals (alternative or complementary) published.
11.	Indicate the number of the list (as provided on the Company website) that you want to vote "for" or indicate your preference to vote against (C) or to abstain (A) which will apply to all lists. If only one list is presented, the voting instructions will relate to that one.

Intesa Sanpaolo S.p.A. – Shareholders' Meeting April 29th, 2022

## Proxy form and Voting instructions to Computershare S.p.A. pursuant article 135-undecies of Italian Legislative Decree no. 58/98

Italian Legislative Decree no. 58/98 (T.U.F)

Article 135-decies

(Conflict of interest of the representative and substitutes)

1. Conferring proxy upon a representative in conflict of interest is permitted provided that the representative informs the shareholder in writing of the circumstances giving rise to such conflict of interest and provided specific voting instructions are provided for each resolution in which the representative is expected to vote on behalf of the shareholder. The representative shall have the onus of proof regarding disclosure to the shareholder of the circumstances giving rise to the conflict of interest. Article 1711, second subsection of the Italian Civil Code does not apply.

2. In any event, for the purposes of this article, conflict of interest exists where the representative or substitute:

a) has sole or joint control of the company, or is controlled or is subject to joint control by that company;

b) is associated with the company or exercises significant influence over that company or the latter exercises significant influence over the representative;

c) is a member of the board of directors or control body of the company or of the persons indicated in paragraphs a) and b);

d) is an employee or auditor of the company or of the persons indicated in paragraph a);

e) is the spouse, close relative or is related by up to four times removed of the persons indicated in paragraphs a) to c);

f) is bound to the company or to persons indicated in paragraphs a), b), c) and e) by independent or employee relations or other relations of a financial nature that compromise independence.

3. Replacement of the representative by a substitute in conflict of interest is permitted only if the substitute is indicated by the shareholder. In such cases, subsection 1 shall apply. Disclosure obligations and related onus of proof in any event remain with the representative.

4. This article shall also apply in cases of share transfer by proxy.

### Article 135-undecies

## (Appointed representative of a listed company)

1. Unless the Articles of Association decree otherwise, companies with listed shares designate a party to whom the shareholders may, for each shareholders' meeting and within the end of the second trading day prior to the date scheduled for the shareholders' meeting, including for callings subsequent to the first, a proxy with voting instructions on all or some of the proposals on the agenda. The proxy shall be valid only for proposals on which voting instructions are conferred.

2. Proxy is conferred by signing a proxy form, the content of which is governed by a Consob regulation. Conferring proxy shall be free of charge to the shareholder. The proxy and voting instructions may be cancelled within the time limit indicated in subsection 1.

3. Shares for which full or partial proxy is conferred are calculated for the purpose of determining due constitution of the shareholders' meeting. With regard to proposals for which no voting instructions are given, the shares are not considered in calculating the majority and the percentage of capital required for the resolutions to be carried.

4. The person appointed as representative shall any interest, personal or on behalf of third parties, that he or she may have with respect to the resolution proposals on the agenda. The representative must also maintain confidentiality of the content of voting instructions received until scrutiny commences, without prejudice to the option of disclosing such information to his or her employees or collaborators, who shall also be subject to confidentiality obligations. The party appointed as representative may not be assigned proxies except in compliance with this article.

5. By regulation pursuant to subsection 2, Consob may establish cases in which a representative failing to meet the indicated terms of Article 135-decies may express a vote other than that indicated in the voting instructions.

## Law-Decree nr. 18 on March 17th, 2020

### Art. 106 (Rules relating to the conduct of Company Shareholders' meetings)

...omissis

4. To attend ordinary or extraordinary Shareholders' Meetings, Companies with listed shares can designate the Representative pursuant to article 135-undecies of Italian Legislative Decree nr. 58 on 24 February 1998, even if the Articles of Association decree otherwise. The Companies can also provide in the notice calling the Shareholders' meeting that the Appointed Representative pursuant to article 135-undecies of the Italian Legislative Decree n. 58, on 24 February 1998, will be the only subject entitled to attend the Meeting; to the aforementioned Appointed Representative may also be confer proxies or sub-delegations pursuant to article 135-novies of the Italian Legislative Decree n. 58, on 24 February 1998, on 24 February 1998, notwithstanding the provision of art. 135-undecies, paragraph 4, of the same Decree. ...omissis...

Italian Civil Code - Art. 2393 (Derivative action)

1. A derivative action may be brought against directors pursuant to a resolution approved by shareholders, even if the company is in liquidation.

2. A resolution relating to the responsibility of directors may be put to the vote at a general meeting called for approval of the annual financial statements, even if such resolution is not on the meeting agenda, provided that it relates to matters occurring within the period to which the financial statements relate.

3. A derivative action may also be brought by a resolution of the board of statutory auditors passed by a two-thirds majority of its members.

4. Such action may be brought within five years of the expiry of the director's term of office.

5. The approval of a resolution to bring derivative action shall result in the removal of the director against whom such action is brought provided that votes representing at least one fifth of share capital are in favour. In such an event, shareholders shall provide for the replacement of that director.

6. The company may waive its right to bring derivative action and accept a settlement, subject to the waiver and settlement having been approved by shareholders, and provided that such motion is not opposed by minority shareholders representing at least one fifth of share capital, or, for listed companies, at least one-twentieth of share capital, or such percentage as may be established in the company's by-laws in relation to derivative actions brought by the company pursuant to Article 2393-*bis*.

## INFORMATION ON PERSONAL DATA PROCESSING

Pursuant to the Regulation (EU) 2016/679 (the "Regulation")

### **Personal Data Controller**

Computershare S.p.A., with registered office in Milan, Via Lorenzo Mascheroni, 19 (hereinafter, "**Computershare**" or the "**Controller**"), Appointed Representative of the company pursuant to article 135-*undecies* of Italian Legislative Decree no. 58/98 (TUF), as controller of "**Processing**" (as defined in article 4 of the Regulation) of Personal Data (as defined below) provides the present "Information on Personal Data Processing", in compliance with the provisions of the applicable law (article 13 of Regulation and subsequent national legislation)

## **Object and methods of processing**

The personal data of the shareholder and of his possible representative (hereinafter, the "**Delegating party**"), as well as the residence, the tax code, the details of the identification document, the email address, the telephone number and the shareholding (hereinafter "**Personal Data**") are communicated by the Delegating party, even by electronic means, to Computershare through this form, in order to grant the proxy to attend and to vote at the shareholders' meeting on behalf of the Delegating party according his voting instructions

The Controller process the Personal Data of the Delegating party reported in this form, lawfully, fairly and limited to what is necessary in relation to the purposes for which they are processed. The processing - as collection or any other operation as set forth in the definition of "processing" pursuant article 4 of the Regulation – shall be performed by papery or automated means, implementing the appropriate organizational and logical measures required by the purposes here above mentioned.

## Purpose and legal basis of the Processing

The purpose of the Processing by the Controller is to allow the correct expression of voting instruction by the Appointed Representative in the shareholders' meeting on behalf of the Delegating Party, in compliance with the provisions of the aforementioned art. 135-*undecies* of TUF.

The legal basis of the Processing is represented by:

- contractual obligations: to comply with the obligations arising from the agreement between the Delegating Party and the Appointed Representative;
- legal obligations: to comply with the legal obligations the Appointed Representative shall fulfil towards the company and the Authorities.

The collection and the Processing of Personal Data is necessary for the purposes indicated above. Failure to provide the aforementioned Personal Data implies, therefore, the impossibility to establish and manage the above agreement.

## Recipients, storage and transfer of Personal Data

The Personal Data will be made accessible, for the purposes mentioned above - before, during and after the shareholders' meeting - to the employees and collaborators of the Controller who are in charge of Processing.

The Personal Data provided will be kept for a period of at least 1 year, in accordance with current legislation and will be disclosed to third parties only in compliance with legal obligations or regulations or at the request of the Authorities. This period is consistent with the provisions of current legislation.

Personal Data will be processed within the European Union and stored on servers located within the European Union. The Personal Data will be communicated to the Company to comply with the obligation under the law regarding the shareholders meeting's minutes, updating of shareholders' register and to third parties only if required by the Authorities.

## **Rights of the Delegating party**

The Delegating Party has the right to ask, in every moment, which Personal Data and how they are processed. The Delegating party may ask to update, complete, correct or even erase the Personal Data. The Delegating party can also ask to restrict the use of his Personal Data or withdraw the consent to use them, but in such case it will be impossible to attend and vote at the shareholders' meeting. The Personal Data and the voting instructions will be kept for 1 year at disposal of the Authorities.

For the exercise of the aforementioned rights, the Delegating party can write to Computershare to the address reported in the form or to the following email address <u>dataprotection@computershare.it</u>. For the Privacy Policy and all Computershare activities, please visit our website <u>https://www.computershare.com/it/Pages/Privacy.aspx</u>.

Computershare S.p.A.