# Part F – Information on consolidated capital

#### **SECTION 1 – CONSOLIDATED CAPITAL**

#### A. Qualitative information

The control of capital adequacy both at consolidated level and at single entities level is ensured by capital management which defines the size and optimum combination of the different capital instruments in accordance with regulatory constraints and consistently with the risk exposure taken on by the Group.

The Intesa Sanpaolo Group assigns a primary role to the management and allocation of capital resources, considering this to be an instrument for strategic leverage, as well as a way to ensure consistency of the operating plans of the business units.

Once the Group's strategic profitability, capital soundness and liquidity objectives have been defined, capital and financial resources are allocated to the business units through a process that evaluates their growth potential, capacity to generate value and financial autonomy.

The capital at risk considered is twofold:

- regulatory capital covering Pillar 1 risks;
- overall internal capital covering Pillar 2 risks, for ICAAP purposes.

Regulatory capital and overall internal capital differ from each other by definition and by their coverage of risk categories. The first arises from formats defined in supervisory provisions, the second from operational measurements.

Hence, the capital management activity comprises the management of current and prospective capital adequacy through careful control of both regulatory Pillar 1 constraints (in compliance with Basel 3 rules, effective from 1 January 2014) and operational Pillar 2 constraints. Projections are also produced under stress conditions in order to ensure that the available resources are adequate to cover all risks, even in adverse conditions. Furthermore, since 2013, the Group has been drawing up a Recovery Plan, in line with regulatory indications ("Bank Recovery and Resolution Directive – BRRD" - 2014/59/EU transposed in Italy through Legislative Decree 180 and 181 on 16 November 2015), with international practice and in compliance with both the Group Risk Appetite Framework and the crisis management model adopted by the Bank.

As part of the process of defining budget targets, a projection compatibility analysis is conducted annually at Group level and at the level of individual entities in the Group. Depending on the expected performance of balance sheet and income statement aggregates, the appropriate capital management measures to ensure the required financial resources for the individual business units are already identified in this phase, if necessary.

Compliance with the target levels of capitalisation is monitored on a quarterly basis, taking appropriate action when necessary. Compliance with capital adequacy is sought via various levers, such as the dividend distribution policy, the definition of strategic finance operations (capital increases, issue of convertible loans and subordinated bonds, disposal of non-core assets, etc.) and the management of investments, particularly loans, on the basis of counterparty risk.

Further analyses for preliminary assessment of capital adequacy are performed during extraordinary operations (mergers, acquisitions, disposals, etc.) whether internal to the Group or changing the scope of consolidation of the Group.

Following the Supervisory Review and Evaluation Process (SREP), the ECB annually makes a final decision on the capital requirement that Intesa Sanpaolo must comply with at consolidated level.

Starting from 1 January 2016 (ECB decision of 27 November 2015) the Common Equity Tier 1 ratio to be met was set at 9.5%. This requirement was the result of: a) the SREP requirement comprising a minimum Pillar 1 capital requirement of 4.5% and an additional Pillar 2 requirement of 2.5%, entirely in terms of Common Equity Tier 1 ratio; and b) the additional requirement of the Capital Conservation Buffer, equal to 2.5%.

On 12 December 2016 Intesa Sanpaolo received the ECB's final decision concerning the capital requirement that it has to meet, as of 1 January 2017. The overall capital requirement the Bank has to meet in terms of Common Equity Tier 1 ratio is 7.25% under the transitional criteria for 2017 and 9.25% under the standard criteria.

This is the result of: a) the SREP requirement in terms of Total Capital ratio of 9.5%, comprising a minimum Pillar 1 capital requirement of 8%, of which 4.5% is Common Equity Tier 1 ratio, and an additional Pillar 2 capital requirement of 1.5%, entirely in terms of Common Equity Tier 1 ratio; b) additional requirements, made up entirely of Common Equity Tier 1 ratio, relating to a Capital Conservation Buffer of 1.25% under the transitional criteria for 2017 and 2.5% the standard criteria in 2019, and an O-SII Buffer (Other Systemically Important Institutions Buffer) of zero under the transitional criteria for 2017 and 0.75% under the standard criteria in 2021.

#### **B.** Quantitative information

## B.1. Consolidated shareholders' equity: breakdown by type of company

(millions of euro) Banking Other **Netting and** Insurance **TOTAL** companies companies adiustments aroup of which: on consolidation minority interests Share capital 9,106 290 -290 9,106 374 Ordinary shares 8,621 289 -289 8,621 374 Savings shares 485 485 27.375 -1 27.375 26 Share premium reserve 1 Reserves 9.525 -705 -386 1,091 9.525 -3 Legal reserve 2,065 2,065 Extraordinary reserve 1,130 1,130 Concentration reserve 232 232 (as per Art. 7, par. 3 of Law 218 of 30/7/1990) 302 302 Concentration reserve (as per Art. 7 of Law 218 of 30/7/1990) Consolidation reserve 5,709 -705 -386 1,091 5,709 -3 Other reserves 87 87 2,117 **Equity instruments** 2,117 -72 -2 -2 (Treasury shares) -74 -1.930 Valuation reserves: 502 6 -508 -1,930 -76 Financial assets available for sale -42 503 461 8 Property and equipment Intangible assets Hedges of foreign investments -1.143 -1.143 Cash flow hedges Foreign exchange differences -1,050 6 -6 -1,050 -78 Non current assets held for sale Actuarial gains (losses) on defined benefit plans -652 -1 -653 -6 Share of valuation reserves connected with investments 609 -502 107 carried at equity Legally-required revaluations 348 348 3,200 3,200 Parent Company's net income (loss) and minority interest 523 -138 -385 89 Shareholders' equity 49,321 318 -227 49,319 408

The table above indicates the components of net book value, adding those of the Group to those of third parties, broken down by the type of consolidated company. In further detail, the column for the Banking group indicates the amount resulting from the consolidation of the companies belonging to such group, gross of the effects on the income statement of transactions with other companies within the scope of consolidation. Subsidiaries other than those belonging to the Banking group and consolidated on a line-by-line basis are stated here at equity. The columns Insurance companies and Other companies contain the amounts resulting from consolidation, gross of the effects on the income statement of transactions with companies belonging to the Banking group. The columns Netting and Adjustments on consolidation show the adjustments required to obtain the figure represented in the financial statements.

## B.2. Valuation reserves of financial assets available for sale: breakdown

(millions of euro)

		Banking group		Insurance companies		Other companies		djustments dation	TOTAL 31	1.12.2016
	Positive reserve	Negative reserve	Positive reserve	Negative reserve	Positive reserve	Negative reserve	Positive reserve	Negative reserve	Positive reserve	Negative reserve
1. Debt securities	642	-535	472	-11	-	-	-472	11	642	-535
2. Equities	285	-42	27	-4	-	-	-27	4	285	-42
3. Quotas of UCI	137	-8	25	-6	-	-	-25	6	137	-8
4. Loans	-	-	-	-	-	-	-	-	-	-
Total as at 31.12.2016	1,064	-585	524	-21	-	-	-524	21	1,064	-585
Total as at 31.12.2015	1,455	-473	715	-33	98	-	-813	33	1,455	-473

Approximately 18 % of the positive reserve on equities is attributable to quoted securities classified as level 1, while the remaining 82 % is attributable to securities classified as level 2 and 3.

# B.3. Valuation reserves of financial assets available for sale: annual changes

(millions of euro)

	Debt securities	Equities	Quotas of UCI	Loans
1. Initial amount	475	420	85	2
2. Positive fair value differences	426	188	147	1
2.1 Fair value increases	340	141	109	1
2.2 Reversal to the income statement of negative reserves	66	26	11	-
- impairment	-	25	7	-
- disposal	66	1	4	-
2.3 Other changes	20	21	27	-
3. Negative fair value differences	-794	-365	-103	-3
3.1 Fair value decreases	-581	-150	-79	-3
3.2 Impairment losses	-2	-1	-	-
3.3 Reversal to the income statement of positive				
reserves: disposal	-153	-202	-6	_
3.4 Other changes	-58	-12	-18	-
4. Closing amount	107	243	129	-

## Trading on treasury shares

During the year, Intesa Sanpaolo and Group companies – on the basis of specific Shareholders' Meeting authorisations – carried out the following transactions on treasury shares:

# Ordinary shares:

 Initial number
 no.
 20,605,530

 Purchases
 no.
 9,358,959

 Sales
 no.
 - 6,604,165

 End-of-year number
 no.
 23,360,324

## Non-convertible savings shares:

During the year no transactions on savings shares were recorded.

# B.4. Valuation reserves relating to the defined benefit plans: annual changes

During the year the reserves in question recorded a negative change of 170 million euro (119 million euro of which referring to pension funds and 51 million euro to employee termination indemnities). As at 31 December 2016 there is an overall negative reserve equal to approximately 653 million euro for defined benefit plans.

#### SECTION 2 - OWN FUNDS AND CAPITAL RATIOS FOR BANKS

#### 2.1. Scope of application of regulations

The "Banking Group" differs from the scope of consolidation for the purposes of the financial statements prepared in accordance with the IAS/IFRS. The differences essentially relate to:

- the line-by-line consolidation in the IAS/IFRS financial statements of non-banking, financial and instrumental companies (primarily the insurance segment) not included in the "Banking group";
- the proportional consolidation in the "Banking Group" of the jointly controlled entities conducting banking, financial and
  instrumental business that are consolidated at equity in the financial statements.

Own funds and capital ratios were calculated on the basis of the provisions in force (Circulars 285 and 286, both issued during 2013, and the update to Circular 154 of 22 November 1991) issued by the Bank of Italy following the implementation of Directive 2013/36/EU (CRD IV) and Regulation (EU) 575/2013 (CRR) of 26 June 2013, which transpose the banking supervision standards defined by the Basel Committee (the Basel 3 Framework) to European Union laws.

#### 2.2. Own funds of banks

#### A. Qualitative information

The new regulatory framework requires that Own Funds (or regulatory capital) are made up of the following tiers of capital:

- Tier 1 capital, in turn composed of:
  - Common Equity Tier 1 Capital (CET1);
  - Additional Tier 1 Capital (AT1);
- Tier 2 capital (T2)

Tier 1's predominant element is Common Equity, mainly composed of equity instruments (e.g. ordinary shares net of treasury shares), share premium reserves, profit reserves, valuation reserves and eligible minority interests, plus deducted elements. In order to be eligible for Common Equity, the equity instruments issued must guarantee absorption of losses on going concern, by satisfying the following characteristics:

- maximum level of subordination;
- option for suspending the payment of dividends/coupons at the full discretion of the issuer and in a non-cumulative manner;
- unredeemability;
- absence of redemption incentives.

At present, with reference to the Intesa Sanpaolo Group, no equity instrument other than ordinary shares is eligible for inclusion in Common Equity.

A number of prudential filters are also envisaged with effects on Common Equity:

- filter on profits associated with future margins deriving from securitisations;
- filter on cash flow hedge (CFH) reserves;
- filter on profits or losses on liabilities designated at fair value (derivatives or otherwise) associated with changes in own credit rating;
- adjustments to fair value assets associated with the "prudent valuation".

The regulations also envisage a series of elements to be deducted from Common Equity Tier 1:

- goodwill, intangible assets and residual intangible assets;
- deferred tax assets (DTA) associated with future income not deriving from temporary differences (e.g. DTA on losses carried forward);
- expected losses exceeding total adjustments (the shortfall reserve) for positions weighted according to IRB approaches;
- net assets deriving from defined benefit plans;
- exposures for which it is decided to opt for deduction rather than a 1.250% weighting among RWA;
- minor investments in CET1 instruments issued by companies operating in the financial sector (less the amount exceeding the thresholds envisaged in the regulations);
- deferred tax assets (DTA) that rely on future profitability and arise from temporary differences (deducted for the amount exceeding thresholds envisaged in the regulations);
- significant investments in CET1 instruments issued by companies operating in the financial sector (less the amount exceeding the thresholds envisaged in the regulations).

In general, the AT1 category includes equity instruments other than ordinary shares, meeting the regulatory requirements for inclusion in that level of own funds (e.g. savings shares or the specific issues of Additional Tier 1 instruments).

Tier 2 capital is mainly composed of eligible subordinated liabilities and any excess of adjustments over and above expected losses (the excess reserve) for positions weighted according to IRB approaches.

In addition the introduction was foreseen of the new regulatory framework (so-called Basel 3) gradually over a transitional period, generally through 2017, during which several elements that, when the framework is in full effect, will be eligible for full inclusion in or deduction from common equity, will only have a partial percent effect on common equity tier 1 capital. Generally, the residual percentage, after the applicable portion, is included in/deducted from additional tier 1 capital (AT1) or tier 2 capital (T2), or is considered among risk-weighted.

Specific transitional provisions have also been established for subordinated instruments that do not meet the requirements envisaged in the new regulatory provisions, aimed at the gradual exclusion of instruments no longer regarded as eligible from own funds (over a period of eight years).

The main contractual characteristics of the financial instruments included in Common Equity Tier 1 - CET 1, in the Additional Tier 1 - AT1 and in the Tier 2 - T2, respectively, are summarised below. A distinction is also made between the financial instruments that are subject to grandfathering and other eligible financial instruments.

For a detailed analysis of the contractual characteristics of the issued subordinated instruments such as, for example, the duration, remuneration, etc., please see the information in the document "Basel 3 Pillar 3".

# 1. Common Equity Tier 1 Capital (CET1)

The Common Equity Tier 1 only includes listed ordinary shares, for an amount equal to 35,596 million euro, including 8,247 million euro of share premium reserve.

# 2. Additional Tier 1 Capital (AT1)

The Additional Tier 1 includes listed savings shares for 485 million euro, in addition to the subordinated liabilities listed below.

## Additional Tier 1 Capital (AT1) equity instruments eligible for grandfathering

lssuer	Interest rate	S t e p - u p	Issue date	Expiry date	Early redemption as of	C u r e n c	Subject to grandfathering	Original amount in currency	Contribution to regulatory capital (millions of euro)
Intesa Sanpaolo	up to 14/10/2019: 8.375% fixed rate; thereafter 3-month Euribor + 687 bps/year	YES	14-Oct-2009	perpetual	14-Oct-2019	Eur	YES	1,500,000,000	580
Intesa Sanpaolo	up to 20/6/2018 (excluded): 8.047%; thereafter 3-month Euribor + 4.10%	YES	20-Jun-2008	perpetual	20-Jun-2018	Eur	YES	1,250,000,000	454
Intesa Sanpaolo	up to 24/9/2018 (excluded): 8.698%; thereafter 3-month Euribor + 5.05%	YES	24-Sep-2008	perpetual	24-Sep-2018	Eur	YES	250,000,000	196
Total Additional Tier 1 in	nstruments subject to transitional provisions								1,230
Intesa Sanpaolo	7% fixed rate	NO	19-Jan-2016	perpetual	19-Jan-2021	Eur	NO	1,250,000,000	1,250
Intesa Sanpaolo	7.70% fixed rate (up to the first call date)	NO	19-Sep-2015	perpetual	17-Sep-2025	Usd	NO	1,000,000,000	871
Total Additional Tier 1 in	nstruments not subject to transitional provisions								2,121
Total Additional Tier 1 e	equity instruments								3,351

# 3. Tier 2 capital (T2).

Issuer	Interest rate	S t e p - u p	Issue date	Expiry date	Early redemption as of	C u r e n c	Subject to grandfathering	Original ( amount in currency	Contribution to regulatory capital (millions of euro)
Intesa Sanpaolo (*)	8.375% fixed rate up to 14/10/2019; thereafter 3-month Euribor + 687 bps/p.a.	YES	14-Oct-2009	perpetual	14-Oct-2019	Eur	YES	1,500,000,000	150
Intesa Sanpaolo (*)	up to 20/6/2018 excluded: 8.047%; thereafter 3-month Euribor + 4.10%	YES	20-Jun-2008	perpetual	20-Jun-2018	Eur	YES	1,250,000,000	118
Intesa Sanpaolo (*)	8,698% up to 24/9/2018 excluded; thereafter 3-month Euribor 3 $\pm$ 5.05%	YES	24-Sep-2008	perpetual	24-Sep-2018	Eur	YES	250,000,000	50
Intesa Sanpaolo	quarterly interests according to the formula (3-month Euribor + 2%)/4	NO	31-Mar-2011	31-Mar-2018	NO	Eur	YES	373,400,000	37
Intesa Sanpaolo	quarterly interests according to the formula (3-month Euribor + 1,6%)/4	NO	30-Sep-2010	30-Sep-2017	NO	Eur	YES	805,400,000	24
Intesa Sanpaolo	quarterly interests according to the formula (3-month Euribor + 1,60%)/4	NO	10-Nov-2010	10-Nov-2017	NO	Eur	YES	479,050,000	17
Intesa Sanpaolo	up to 18/3/2019 excluded: 5.625% p.a.; thereafter: 3-month Sterling Libor + 1.125 p.a.	YES	18-Mar-2004	18-Mar-2024	18-Mar-2019	Gbp	YES	165,000,000	14
Total Tier 2 capital instrume	ents subject to transition requirements								410
Intesa Sanpaolo	5.017% fixed rate	NO	26-Jun-2014	26-Jun-2024	NO	Usd	NO	2,000,000,000	1,865
Intesa Sanpaolo	5,71% fixed	NO	15-Jan-2016	15-Jan-2026	NO	Usd	NO	1,500,000,000	1,423
Intesa Sanpaolo	6,6625% fixed rate	NO	13-Sep-2013	13-Sep-2023	NO	Eur	NO	1,445,656,000	1,408
Intesa Sanpaolo	3.928% fixed rate	NO	15-Sep-2014	15-Sep-2026	NO	Eur	NO	1,000,000,000	980
Intesa Sanpaolo	3-month Euribor + 237 bps/4	NO	30-Jun-2015	30-Jun-2022	NO	Eur	NO	781,962,000	721
Intesa Sanpaolo	5.15% fixed rate	NO	16-Jul-2010	16-Jul-2020	NO	Eur	NO	1,250,000,000	652
Intesa Sanpaolo	5% fixed rate	NO	23-Sep-2009	23-Sep-2019	NO	Eur	NO	1,500,000,000	571
Intesa Sanpaolo	2,855% fixed rate	NO	23-Apr-2015	23-Apr-2025	NO	Eur	NO	500,000,000	480
Intesa Sanpaolo	6.625% fixed rate	NO	08-May-2008	08-May-2018	NO	Eur	NO	1,250,000,000	226
Intesa Sanpaolo	5.75% fixed rate; from 28/05/2013 3- month Euribor +1.98%	YES	28-May-2008	28-May-2018	NO	Eur	NO	1,000,000,000	71
Intesa Sanpaolo	6.16 % fixed rate	NO	27-Jun-2008	27-Jun-2018	NO	Eur	NO	120,000,000	36
Intesa Sanpaolo	up to 20/2/2013 excluded: 3-month Euribor + 0.25% p.a.; thereafter: 3-month Euribor + 0.85% p.a.	YES	20-Feb-2006	20-Feb-2018	NO	Eur	NO	750,000,000	34
Intesa Sanpaolo	up to 26/6/2013 excluded: 4.375% p.a.; thereafter: 3-month Euribor + 1.00% p.a.	YES	26-Jun-2006	26-Jun-2018	NO	Eur	NO	500,000,000	32
Intesa Sanpaolo	3-month Euribor + 0.85%	NO	17-Jul-2007	17-Jul-2017	NO	Eur	NO	30,000,000	3
Intesa Sanpaolo	6.375% fixed rate ; from 12 Nov 2012 3- month gpb libor	YES	12-Oct-2007	12-Nov-2017	NO	Gbp	NO	250,000,000	1
Total Tier 2 capital instrume	ents not subject to transition requirements								8,503
Total Tier 2 capital instrume	ents								8,913

(\*) Instrument subject to "Grandfathering" in Additional Tier 1 capital, portion subject to cap pursuant to Art. 486 of EU Regulation 575/2013 (CRR).

# **B.** Quantitative information

		(millions of euro)
	31.12.2016	31.12.2015
A. Common Equity Tier 1 (CET1) before the application of prudential filters of which CET1 instruments subject to transitional adjustments	43,298	44,134
B. CET1 prudential filters (+ / -)	-808	-743
C. CET1 before items to be deducted and effects of transitional period (A +/- B)	42,490	43,391
D. Items to be deducted from CET 1	-7,670	-7,940
E. Transitional period - Impact on CET1 (+/-), including minority interests subject to transitional adjustments	1,106	1,457
F. Total Common Equity Tier 1 (CET1) (C-D +/-E)	35,926	36,908
G. Additional Tier 1 (AT1) before items to be deducted and effects of transitional period of which AT1 instruments subject to transitional adjustments	<b>3,842</b> 1,230	<b>2,799</b> 1,435
H. Items to be deducted from AT1	-	-
I. Transitional period - Impact on AT1 (+/-), including instruments issued by subsidiaries and included in AT1 pursuant to transitional adjustments	-309	-497
L. Total Additional Tier 1 (AT1) (G - H +/- I)	3,533	2,302
M. Tier 2 (T2) before items to be deducted and effects of transitional period of which T2 instruments subject to transitional adjustments	<b>9,154</b> 410	<b>8,480</b> 877
N. Items to be deducted from T2	-152	-152
O. Transitional period - Impact on T2 (+ / -), including instruments issued by subsidiaries and included in T2 pursuant to transitional adjustments	-187	-239
P. Total Tier 2 (T2) (M - N +/- O)	8,815	8,089
Q. Total own funds (F + L + P)	48,274	47,299

Consolidated own funds benefited from the regulation which permits the gradual recognition in the regulatory capital of the effects deriving from application of the new IAS 19.

The amount of the "prudential filter" under the actuarial profits (losses) reserve on the defined benefit pension plans, negative for about 648 million euro, equals around 226 million euro.

Following the process conducted by the ECB on the harmonisation of the national discretion adopted by the competent authorities in the different EU countries, with effect from 1 October 2016, the date when Regulation (EU) 2016/445 of the ECB came into force, the prudential filter was eliminated; this filter had been aimed at excluding unrealised gains or losses on exposures to central administrations classified in the category Financial assets available for sale (AFS).

The effect on Common Equity Tier 1 Capital as at 31 December 2015 was one basis point negative, equal to 40 million euro.

The tables below show the changes in Own Funds

# **Common Equity Tier 1 Capital and Additional Tier 1 Capital**

common Equity field a capital and readitional field a capital	(million	(millions of euro)		
INFORMATION	31.12.2016	31.12.2015		
Common Equity Tier 1 capital (CET1) - Beginning of the period <sup>(a)</sup>	36,908	36,547		
Common Equity Tier 1 capital (CET1) before regulatory adjustments (beginning of the period)	44,134	43,067		
Common Equity Tier 1 capital (CET1)				
Share capital - ordinary shares	-	7		
Share premium reserve	-	-		
Reserves <sup>(a)</sup>	-4	-1,089		
Accumulated other comprehensive income	-836	604		
Allocation of previous period loss  Net income for the year <sup>(b)</sup>	- 2.444	- 2.720		
	3,111	2,739		
Non-eligible net income for the year <sup>(b)</sup> Dividends distributed during the period	-3,111	1,195		
Dividends to be distributed <sup>(b)</sup>	_	-2,383		
Minority interests	4	-6		
Common Equity Tier 1 capital (CET1) before regulatory adjustments (end of the period)	43,298	44,134		
Total regulatory adjustments to Common Equity Tier 1 capital (CET1) - (beginning of the period)	-8,683	-8,307		
Common Equity Tier 1 capital (CET1): Regulatory adjustments				
Treasury shares	-30	-5		
Goodwill (c)	66	-12		
Other intangible assets <sup>(c)</sup>	-31	70		
Deferred tax assets that rely on future profitability and do not arise from temporary differences	60	58		
Negative amounts resulting from the calculation of expected losses (shortfall reserve)	276	-187		
Defined benefit pension funds assets Prudential filters	-	-		
- of which Cash Flow Hedge Reserves		247		
- of which Gains or Losses due to change in own credit risk (DVA)	1 13	-217 79		
- of which Prudent valuation adjustements	-12	79 37		
- of which Other prudential filters	-12	<i>31</i>		
Exposures to securitisations deducted rather than risk weighted at 1250%	-115	_		
CET1 instruments of financial sector entities where the institution does not have a significant investment, held directly, indirectly and				
synthetically	-	-		
Deductions with 10% threshold - of which Deferred tax assets (DTA) that rely on future profitability and arise from temporary differences	48	-177		
- of which CET1 instruments of financial sector entities where the institution has a significant investment, held directly, indirectly and	-	-		
synthetically	48	-177		
Deductions with 17.65% threshold <sup>(d)</sup>	40	-1//		
Positive or negative items - other	-71	-22		
Total regulatory adjustments to Common Equity Tier 1 capital (CET1) - (end of the period)	-8,478	-8,683		
Total adjustments in the transitional period (CET1) - (beginning of the period)	1,457	1,787		
Changes in adjustments in the transitional period	-351	-330		
Total adjustments in the transitional period (CET1) - (end of the period)	1,106	1,457		
Common Equity Tier 1 capital (CET1) - (end of the period)	35,926	36,908		

Additional Tion 1 conital (AT1) beginning of the project	2 202	1,700
Additional Tier 1 capital (AT1) - beginning of the period	2,302	•
Additional Tier 1 capital (AT1) before regulatory adjustments - (beginning of the period)	1,364	491
Additional Tier 1 capital (AT1)		
Savings shares	-	-
Other AT1 instruments	1,250	871
Minority interests	-2	2
Additional Tier 1 capital (AT1) before regulatory adjustments - (end of the period)	2,612	1,364
Fotal regulatory adjustments to Additional Tier 1 capital (AT1) - (beginning of the period)	-	-
Additional Tier 1 capital (AT1): Regulatory adjustments		
AT1 instruments of financial sector entities where the institution does not have a significant investment, held directly, indirectly and synthetically	_	_
AT1 instruments of financial sector entities where the institution has a significant investment, held directly, indirectly and synthetically	_	-
Positive or negative items - other	-	_
Total regulatory adjustments to Additional Tier 1 capital (AT1) - (end of the period)	-	-
Total adjustments in the transitional period including minority interests (AT1) - (beginning of the period)	-497	-431
Changes in adjustments in the transitional period	188	-66
Total adjustments in the transitional period including minority interests (AT1) - (end of the period)	-309	-497
AT1 instruments eligible for grandfathering - (beginning of period)	1,435	1,640
Change in AT1 instruments eligible for grandfathering	-205	-205
AT1 instruments eligible for grandfathering - (end of period)	1,230	1,435
Additional Tier 1 capital (AT1) - end of the period	3,533	2,302
FIER 1 CAPITAL (Tier 1 = CET1 + AT1)	39,459	39,210

 $<sup>^{\</sup>rm (a)}$  Net of the distribution of reserves approved by the Shareholders' Meeting on 8 May 2014.

<sup>(</sup>b) In the calculation of Common Equity Tier 1 at 31 December 2016 no account has been taken of profit for 2016, or - for consistency - of the proposed dividend and distribution of reserves.

 $<sup>^{\</sup>rm (c)}$  Net of related deferred tax liabilities.

 $<sup>^{(</sup>d)}$  The deductions reported refer solely to DTAs and significant investments not deducted in the 10% threshold.

## **Development of Own Funds - Tier 2 Capital**

		(millions of euro)
INFORMATION	31.12.2016	31.12.2015
Tier 2 Capital (T2) - beginning of the period	8,089	8,043
Tier 2 Capital (T2) before regulatory adjustments - (beginning of the period)	7,603	6,890
Tier 2 Capital (T2)		
T2 instruments	906	712
Minority interests	-4	1
Excess of provisions over expected losses eligible (excess reserve)	239	-
Tier 2 capital (T2) before regulatory adjustments - (end of the period)	8,744	7,603
Total regulatory adjustments to Tier 2 capital (T2) - (beginning of the period)	-152	-178
Tier 2 capital (T2): Regulatory adjustments		
T2 instruments of financial sector entities where the institution does not have a significant investment, held directly, indirectly and synthetically	-	-
T2 instruments of financial sector entities where the institution has a significant investment, held directly, indirectly and synthetically	-	26
Positive or negative items - other	-	-
Total regulatory adjustments to Tier 2 capital (T2) - (end of the period)	-152	-152
Total adjustments in the transitional period including minority interests (T2) - (beginning of the period)	-239	-133
Changes in adjustments in the transitional period	52	-106
Total adjustments in the transitional period including minority interests (T2) - (end of the period)	-187	-239
T2 instruments eligible for grandfathering - (beginning of period)	877	1,464
Change in T2 instruments eligible for grandfathering	-467	-587
T2 instruments eligible for grandfathering - (end of period)	410	877
Tier 2 Capital (T2) - (end of the period)	8,815	8,089
TOTAL CAPITAL (TC = T1 + T2)	48,274	47,299

#### 2.3. Capital adequacy

#### A. Qualitative information

According to the regulations for the prudential supervision of banks (Bank of Italy Circular 285 of 17 December 2013 and subsequent amendments), which adopt the provisions on capital measurement and capital ratios (Basel 3), the Banking Group's total own funds must amount to at least 10.5% of total risk-weighted assets (total capital ratio including the minimum requirement and capital conservation buffer) arising from the risks typically associated with banking and financial activity (credit, counterparty, market and operational risk), weighted according to the regulatory segmentation of borrowers and considering credit risk mitigation techniques and the decrease in operational risks following insurance coverage. The competent authorities, as part of the Supervisory Review and Evaluation Process (SREP), may require higher capital requirements compared to those resulting from the application of the regulatory provisions.

With respect to credit risks, the Group received authorisation to use internal ratings-based approaches effective from the report as at 31 December 2008 on the Corporate portfolio for a scope extending to the Parent Company, network banks in the Banca dei Territori Division and the main Italian product companies. Progressively, the scope of application has been gradually extended to include the SME Retail and Mortgage portfolios, as well as other Italian and international Group companies.

For additional information reference should be made to Part E of these Notes, paragraph "Basel 3 regulations and the Internal Project".

As already illustrated in Section 2.2 on "Own funds of banks" above, the total regulatory capital is made up of the algebraic sum of the elements specified below:

- Tier 1 Capital (capable of absorbing losses under going concern conditions). This capital is divided into Common Equity Tier 1
  Capital and Additional Tier 1 Capital;
- Tier 2 Capital (capable of absorbing losses in the event of a crisis).

The elements indicated above are subject to the following limits:

- Common Equity Tier 1 must at all times be equal to at least 4.5% of risk-weighted assets;
- Tier 1 Capital must at all times be equal to at least 6% of risk-weighted assets;
- Own funds (i.e. the total regulatory capital), equal to Tier 1 plus Tier 2 capital, must at all times be equal to at least 8.0% of risk-weighted assets.

Following the Supervisory Review and Evaluation Process (SREP), the ECB annually makes a final decision on the capital requirement that Intesa Sanpaolo must comply with at consolidated level.

Starting from 1 January 2016 (ECB decision of 27 November 2015) the Common Equity Tier 1 ratio to be met was set at 9.5%. This requirement was the result of: a) the SREP requirement comprising a minimum Pillar 1 capital requirement of 4.5% and an additional Pillar 2 requirement of 2.5%, entirely in terms of Common Equity Tier 1 ratio; and b) the additional requirement of the Capital Conservation Buffer, equal to 2.5%.

On 12 December 2016 Intesa Sanpaolo received the ECB's final decision concerning the capital requirement that it has to meet, as of 1 January 2017. The overall capital requirement the Bank has to meet in terms of Common Equity Tier 1 ratio is 7.25% under the transitional criteria for 2017 and 9.25% under the standard criteria.

This is the result of: a) the SREP requirement in terms of Total Capital ratio of 9.5%, comprising a minimum Pillar 1 capital requirement of 8%, of which 4.5% is Common Equity Tier 1 ratio, and an additional Pillar 2 capital requirement of 1.5%, entirely

in terms of Common Equity Tier 1 ratio; b) additional requirements, made up entirely of Common Equity Tier 1 ratio, relating to a Capital Conservation Buffer of 1.25% under the transitional criteria for 2017 and 2.5% the standard criteria in 2019, and an O-SII Buffer (Other Systemically Important Institutions Buffer) of zero under the transitional criteria for 2017 and 0.75% under the standard criteria in 2021.

For the sake of completeness, please note that Directive 2013/36/EU (CRD IV) establishes the obligation for the designated national authorities to activate an operational framework for the definition of the ratio of the countercyclical capital buffer (CCyB) starting from 1 January 2016. The ratio is subject to review on a quarterly basis. The European regulation was implemented in Italy with Bank of Italy circular no. 285, which contains suitable regulations concerning CCyB. Based on the analysis of the reference indicators, the Bank of Italy decided to set the countercyclical ratio (relating to the exposures towards Italian counterparties) for the first three months of 2017 at 0%.

#### **B.** Quantitative information

	31.	12.2016	31.1	2.2015
	Unweighted amounts (*)	Weighted amounts/ requirements	Unweighted amounts (*)	Weighted amounts/ requirements
A. RISK ASSETS				
A.1 Credit and counterparty risk	571,335	242,312	541,351	244,760
1. Standardised approach	270,507	114,333	246,977	117,528
2. Internal rating based approach	291,705	123,656	289,159	122,807
2.1 Basic	2,842	6,622	2,391	4,917
2.2 Advanced	288,863	117,034	286,768	117,890
3. Securitisations	9,123	4,323	5,215	4,425
B. CAPITAL REQUIREMENTS				
B.1 Credit and counterparty risks		19,385		19,581
B.2 Credit valuation adjustment risk		83		83
B.3 Settlement risk		-		-
B.4 Market risk		1,536		1,326
1. Standardised approach		130		228
2. Internal models		1,406		1,098
3. Concentration risk		-		-
B.5 Operational risk		1,563		1,652
Basic indicator approach		39		45
2. Standardised approach		224		232
3. Advanced measurement approach		1,300		1,375
B.6 Other calculation elements		146		103
B.7 Total capital requirements		22,713		22,745
C. RISK-WEIGHTED ASSETS AND CAPITAL RATIOS				
C.1 Risk-weighted assets		283,918		284,319
C.2 Common Equity Tier 1 /Risk-weighted assets (CET1 capital ratio)		12.7%		13.0%
C.3 Tier 1 Capital / Risk-weighted assets (Tier 1 capital ratio)		13.9%		13.8%
C.4 Total own funds / Risk-weighted assets (Total capital ratio)		17.0%		16.6%

(\*) In the case of the standardised approach, "unweighted amounts" correspond – in accordance with regulatory provisions – to the exposure value, which takes into account prudential filters, risk mitigation techniques and credit conversion factors. In the case of the internal rating based approach, "unweighted amounts" correspond to "exposure at default" (EAD). For guarantees given and commitments to disburse funds, credit conversion factors are also included when determining EAD.

The validated risk profiles for market risks are: (i) generic/specific on debt securities and on equities for Intesa Sanpaolo and Banca IMI, (ii) position risk on quotas of UCI underlying CPPI (Constant Proportion Portfolio Insurance) products for Banca IMI, (iii) position risk on dividend derivatives and (iv) position risk on commodities for Banca IMI, the only legal entity in the Group authorised to hold open positions in commodities.

The Supervisory Authority authorised the Group to extend the internal model to specific risk on debt securities from the third quarter of 2012.

Effective from June 2014, market risks are to be reported according to the internal model for capital requirements for the Parent Company's hedge fund portfolios.

Starting from 1 July 2014, the capital requirements deriving from the use of internal models will benefit from the reduction in the prudential multipliers established by the Surveillance Body following completion of the previously recommended corrective actions.

In compliance with the recommendation of the Financial Stability Board, the Basel Committee on Banking Supervision developed a methodology to identify the Global Systemically Important Banks ("G-SIBs") subject to additional requirements to absorb the losses starting from 1 January 2016.

The Committee has included since 2013 a new obligation of minimum disclosure of the 12 indicators used in the assessment methodology for the banks with a leverage ratio exposure measure at the end of the year exceeding 200 billion euro and for those which though being below this threshold - were designated as G-SIBs in the year before the reference one, or were added based on the judgement of the national Supervisory Authority.

Based on the provisions of the Financial Stability Board, for Italian banks with a leverage ratio exposure measure exceeding 200 billion euro – like the Intesa Sanpaolo Group - the Bank of Italy has envisaged the obligation of publication on their website of the information concerning the 12 significant indicators. The publication will take place within the terms provided at the link <a href="https://www.group.intesasanpaolo.com">www.group.intesasanpaolo.com</a>

#### SECTION 3 - REGULATORY CAPITAL AND CAPITAL RATIOS FOR INSURANCE COMPANIES

The insurance companies controlled solely by the Intesa Sanpaolo Group and subject to insurance supervision are:

- Intesa Sanpaolo Vita;
- Intesa Sanpaolo Life;
- Intesa Sanpaolo Assicura;
- Fideuram Vita.

The new Solvency II framework of prudential supervision regulations, applicable to the entire European insurance segment, came into force on 1 January 2016. The new regulatory framework completely revised the calculation method for synthetic indicators to measure the solvency of insurance companies.

Thus, the Group's insurance companies implemented all the new obligations required in that regard by the new calendar for sending data reports to the Supervisory Authorities IVASS. The main data included in these reports concerned Eligible Own Funds, the Solvency Capital Requirement (SCR) and the Solvency Ratio.

Intesa Sanpaolo Vita calculates the aggregate Solvency Ratio for the insurance companies as the Parent Company of the Insurance Group within the Intesa Sanpaolo Banking Group. Based on Art. 96 of Legislative Decree 209/2005 (the Insurers' Code), Intesa Sanpaolo Vita is also required to prepare the "consolidated aggregate" financial statements of the Insurance Group that includes Intesa Sanpaolo Assicura, Intesa Sanpaolo Life and Intesa Sanpaolo Smart Care, inasmuch as they are 100% subsidiaries, and Fideuram Vita, inasmuch as it is subject to unitary management in accordance with the insurers' code.

As at 31 December 2016, the Intesa Sanpaolo Vita Group had a solvency ratio of 182.6%, understood as the ratio of Group eligible own funds to the solvency capital requirement, both calculated according to Solvency II.

According to Art. 62 – Transitional provisions of IVASS Measure no. 53/2016, the figures regarding the Solvency Capital Requirement and the Minimum Capital Requirement indicated above are to be understood as estimates. The final figures will be reported to the supervisory authority and included in the Solvency and Financial Condition Report (SFCR) drawn up by the Parent Company of the Insurance Group Intesa Sanpaolo Vita according to the timeline set out in the IVASS regulation on Solvency II.

Lastly, on 30 August 2016, the Ordinary Shareholders' Meeting of Intesa Sanpaolo Vita resolved to distribute a portion of other shareholders' equity reserves in the amount of around 504 million euro. The dividends were paid on 7 September 2016, according to the terms decided.

## SECTION 4 - THE CAPITAL ADEQUACY OF THE FINANCIAL CONGLOMERATE

(millions of euro)

Amounts

A. Financial conglomerate amount

B. Capital requirements for banking elements

C. Solvency margins for insurance elements

D. Total capital requirements of the financial conglomerate (B+C)

E. Financial conglomerate surplus (defincit) (A-D)

(millions of euro)

Amounts

29,161

29,161

3,755

3,755

18,133

The Intesa Sanpaolo Group operates as a financial conglomerate that engages in universal banking activity and insurance services. As at 31 December 2016 the capital of the Intesa Sanpaolo financial conglomerate exceeded its capital requirements, defined as the conglomerate's capital needs, by 18,133 million euro. For the purpose of calculating the capital requirements of the banks, a Total Capital Ratio of 10.5% was considered, as taken from the outcomes of the Supervisory Review and Evaluation Process (SREP) for financial year 2016.

According to Art. 62 – Transitional provisions of IVASS Measure no. 53/2016, the figures regarding the Solvency Capital Requirement and the Minimum Capital Requirement used to calculate the Solvency Ratio are to be understood as estimates. The final figures will be reported to the supervisory authority and included in the Solvency and Financial Condition Report (SFCR) drawn up by the Parent Company of the Insurance Group Intesa Sanpaolo Vita according to the timeline set out in the IVASS regulation on Solvency II.