

Final Terms dated 29 November 2012

Intesa Sanpaolo S.p.A.

Issue of Euro 1,250,000,000 3.625 per cent. Fixed Rate Covered Bonds (*obbligazioni bancarie garantite*)  
due 5 December 2022

Guaranteed by  
ISP CB Ipotecario S.r.l.

under the €20,000,000,000 Programme

PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the **Conditions**) set forth in the prospectus dated 21 November 2012 which constitutes a base prospectus (the **Base Prospectus**) for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the **Prospectus Directive**) which includes the amendments made by Directive 2010/73/EU (the **2010 Amending Directive**), to the extent that such amendments have been implemented in a relevant Member State. This document constitutes the Final Terms of the Covered Bonds described herein for the purposes of Article 5.4 of the Prospectus Directive. These Final Terms, published on 29 November 2012, contain the final terms of the Covered Bonds and must be read in conjunction with such Base Prospectus. Full information on the Issuer, the Covered Bond Guarantor and the offer of the Covered Bonds described herein is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing at the website of the Issuer ([www.intesasanpaolo.com](http://www.intesasanpaolo.com)) and during normal business hours at the Specified Office of the Luxembourg Listing Agent and copies may be obtained from the registered office of the Issuer.

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|----|---|---|
| 1. | (i) Series Number:  | 13  |
|    | (ii) Tranche Number:  | 1   |
| 2. | Specified Currency or Currencies:   | Euro ("€")  |
| 3. | Aggregate Nominal Amount:   | €1,250,000,000  |
|    | (i) Series:   | €1,250,000,000  |
|    | (ii) Tranche:   | €1,250,000,000  |
| 4. | Issue Price:  | 99.030 per cent. of the Aggregate Nominal Amount  |
| 5. | (i) Specified Denominations:  | €100,000 (as referred to under Condition 3)   |
|    | (ii) Calculation Amount:  | €100,000  |
| 6. | (i) Issue Date:   | 3 December 2012   |
|    | (ii) Interest Commencement Date:  | Issue Date  |
| 7. | Maturity Date:  | 5 December 2022   |
| 8. | Extended Maturity Date of Guaranteed Amounts corresponding to Final Redemption Amount under the Covered Bond Guarantee: | 5 December 2023 (as referred to under Condition 9(b))   |
| 9. | Interest Basis:   | For the period from and including the Issue Date to but excluding the Maturity Date (the <b>Original Maturity Period</b> ), a Fixed Rate of 3.625 per cent. per annum.<br><br>If payment of the Final Redemption Amount on the Maturity Date is deferred in whole or in part pursuant to Condition 9(b) ( <i>Extension of</i> |



*maturity*), for the period from and including the Maturity Date to, but excluding, the Extended Maturity Date or, if earlier, the date on which the Covered Bonds are redeemed in full (the **Extended Maturity Period**), a Floating Rate of 3 month EURIBOR plus 2.00 per cent. per annum.

(further particulars specified in 15 and 16 below)

10. Redemption/Payment Basis: Redemption at par (as referred to under Condition 9(a))
11. Change of Interest or Redemption/Payment Basis: Change of interest rate may be applicable in case an Extended Maturity Date is specified as applicable, as provided for under Condition 9(b)
12. Put/Call Options: Not Applicable
13. Date of Board approval for issuance of Covered Bonds and Covered Bond Guarantee, respectively, obtained: 22 June 2010 and 6 September 2012, respectively
14. Method of distribution: Syndicated

#### **PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE**

15. **Fixed Rate Provisions** Applicable in respect of the Original Maturity Period (as referred to under Condition 5)
- (i) Rate(s) of Interest: 3.625 per cent. per annum payable annually in arrears
- (ii) CB Payment Date(s): 5 December of each year, starting from, and including, 5 December 2013 and ending on, and including, the Maturity Date, adjusted in accordance with the Following Business Day Convention.
- There will be a long first coupon in respect of the first interest period, from, and including, the Interest Commencement Date up to, but excluding, 5 December 2013.
- (iii) Fixed Coupon Amount: €3,625 per Calculation Amount (as referred to under Condition 5), subject to the provisions of the paragraph "Broken Amount(s)" below.
- (iv) Broken Amount(s): In respect of the first CB Payment Date: € 3,644.86 per Calculation Amount.
- (v) Day Count Fraction: Actual/Actual (ICMA)
16. **Floating Rate Provisions** Applicable in respect of the Extended Maturity Period if payment of the Final Redemption Amount is deferred pursuant to Condition 9(b) (*Extension of maturity*) (as referred to under Condition 6)
- (i) CB Interest Period(s): Each period from, and including, a CB Payment Date to, but excluding, the next succeeding CB Payment Date starting from, and including, the

		Maturity Date up to, but excluding, the Extended Maturity Date or, if earlier, the date on which the Covered Bonds are redeemed in full.
(ii)	Specified Period:	Not Applicable
(iii)	CB Payment Dates:	5 March, 5 June, 5 September and 5 December falling during the Extended Maturity Period, subject to the Business Day Convention under item 16(v) below
(iv)	First CB Payment Date:	The CB Payment Date falling on or about 5 March 2023
(v)	Business Day Convention:	Following Business Day Convention
(vi)	Manner in which the Rate(s) of Interest is/are to be determined:	Screen Rate Determination
(vii)	Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the Paying Agent):	Not Applicable
(viii)	Screen Rate Determination:	
	• Reference Rate:	3 month EURIBOR
	• Interest Determination Date(s):	The second TARGET Settlement Day prior to, respectively, 12 October 2022 (relating to the CB Payment Date falling in March 2023), 12 January 2023 (relating to the CB Payment Date falling in June 2023), 12 April 2023 (relating to the CB Payment Date falling in September 2023), 12 July 2023 (relating to the CB Payment Date falling in December 2023), adjusted in accordance with item 17(v).
	• Relevant Screen Page:	Reuters EURIBOR 01
	• Relevant Time:	11.00 a.m. Luxembourg time
	• Relevant Financial Centre:	Euro-zone (where Euro-zone means the region comprised of the countries whose lawful currency is the euro)
(ix)	ISDA Determination:	Not Applicable
(x)	Margin(s):	+ 2.00 per cent. per annum
(xi)	Minimum Rate of Interest:	Not Applicable
(xii)	Maximum Rate of Interest:	Not Applicable
(xiii)	Day Count Fraction:	Actual/360
(xiv)	Rounding provisions and denominator, if different from those set out in the Conditions:	Not Applicable
17.	Zero Coupon Provisions	Not Applicable (as referred to under Condition 7)

#### PROVISIONS RELATING TO REDEMPTION

18.	Call Option	Not Applicable (as referred to under Condition 9(d))
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| 19. | Put Option  | Not Applicable (as referred to under Condition 9(f))               |
| 20. | Final Redemption Amount of Covered Bonds  | €100,000 per Calculation Amount (as referred to under Condition 9) |
| 21. | Early Redemption Amount   | Not Applicable (as referred to under Condition 9)                  |
|     | Early redemption amount(s) payable on redemption for taxation reasons or on acceleration following a Covered Bond Guarantor Event of Default or other early redemption and/or the method of calculating the same (if required or if different from that set out in the Conditions): |  |

**GENERAL PROVISIONS APPLICABLE TO THE COVERED BONDS**

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|-----|---|----------------|
| 22. | Additional Financial Centre(s) or other special provisions relating to payment dates:   | Not Applicable |
| 23. | Details relating to Covered Bonds for which principal is repayable in instalments: amount of each instalment, date on which each payment is to be made:   | Not Applicable |
| 24. | Details relating to Covered Bonds issued on a partly paid basis: amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences (if any) of failure to pay, including any right of the Issuer to forfeit the Covered Bonds and interest due on late payment: | Not Applicable |
| 25. | Details relating to Covered Bonds which are amortising and for which principal is repayable in instalments: amount of each instalment, date on which each payment is to be made:  | Not Applicable |

**DISTRIBUTION**

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| 26. | (i) If syndicated, names of Managers:    | Banca IMI S.p.A., Barclays Bank PLC, Deutsche Bank Aktiengesellschaft, Société Générale |
|     | (ii) Stabilising Manager(s) (if any):    | Barclays Bank PLC   |
|     | (iii) If non-syndicated, name of Dealer: | Not Applicable  |
|     | (iv) U.S. Selling Restrictions:          | Compliant with Regulation S under the U.S. Securities Act of 1933.                      |

**RESPONSIBILITY**

The Issuer and the Covered Bond Guarantor accept responsibility for the information contained in these Final Terms.

Signed on behalf of Intesa Sanpaolo S.p.A.

By:

Duly authorised STEFANO PATRINO  
ASTORVIZI

Signed on behalf of ISP CB Ipotecario S.r.l.

By: \_\_\_\_\_  
Duly authorised

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## PART B – OTHER INFORMATION

### 1. LISTING AND ADMISSION TO TRADING

- (i) Listing Official list of the Luxembourg Stock Exchange
- (ii) Admission to trading Application has been made by the Issuer (or on its behalf) for the Covered Bonds to be admitted to trading on the regulated market of the Luxembourg Stock Exchange with effect from the Issue Date.

### 2. RATING

- Rating: The Covered Bonds to be issued are expected to be rated at the Issue Date as follows:
- Moody's: A2
- Moody's is established in the European Union and is registered under Regulation (EC) No 1060/2009, as amended ("**CRA Regulation**"). As such Moody's is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website <http://www.esma.europa.eu/page/List-registered-and-certified-CRAs> in accordance with such Regulation.

### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

The Issuer and the Dealer, Banca IMI S.p.A., have a conflict of interest with respect to the Covered Bondholders, as they both belong to the Gruppo Bancario Intesa Sanpaolo.

### 4. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

- (i) Reasons for the offer The proceeds of the Covered Bonds will be used by the Issuer for general funding purposes
- (ii) Estimated net proceeds: €1,233,812,500
- (iii) Expenses related to the admission to trading: €8,000
- (iv) Estimated total expenses: €4,062,500

### 5. YIELD

- Indication of yield: 3.743 per cent. per annum
- Calculated as the annual expected return on the Issue Date.

### 6. HISTORIC INTEREST RATES

Details of historic EURIBOR rates can be obtained from Reuters.

### 7. OPERATIONAL INFORMATION



ISIN Code:	IT0004872328
Common Code:	086035251
Any Relevant Clearing System(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, société anonyme and the relevant identification number(s):	Monte Titoli
Delivery:	Delivery against payment
Names and Specified Offices of additional Paying Agent(s) (if any):	Not Applicable
Intended to be held in a manner which would allow Eurosystem eligibility:	Yes

Note that the designation "yes" simply means that the Covered Bonds are intended upon issue to be deposited with one of the ICSDs as common safekeeper and does not necessarily mean that the Covered Bonds will be recognized as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.

