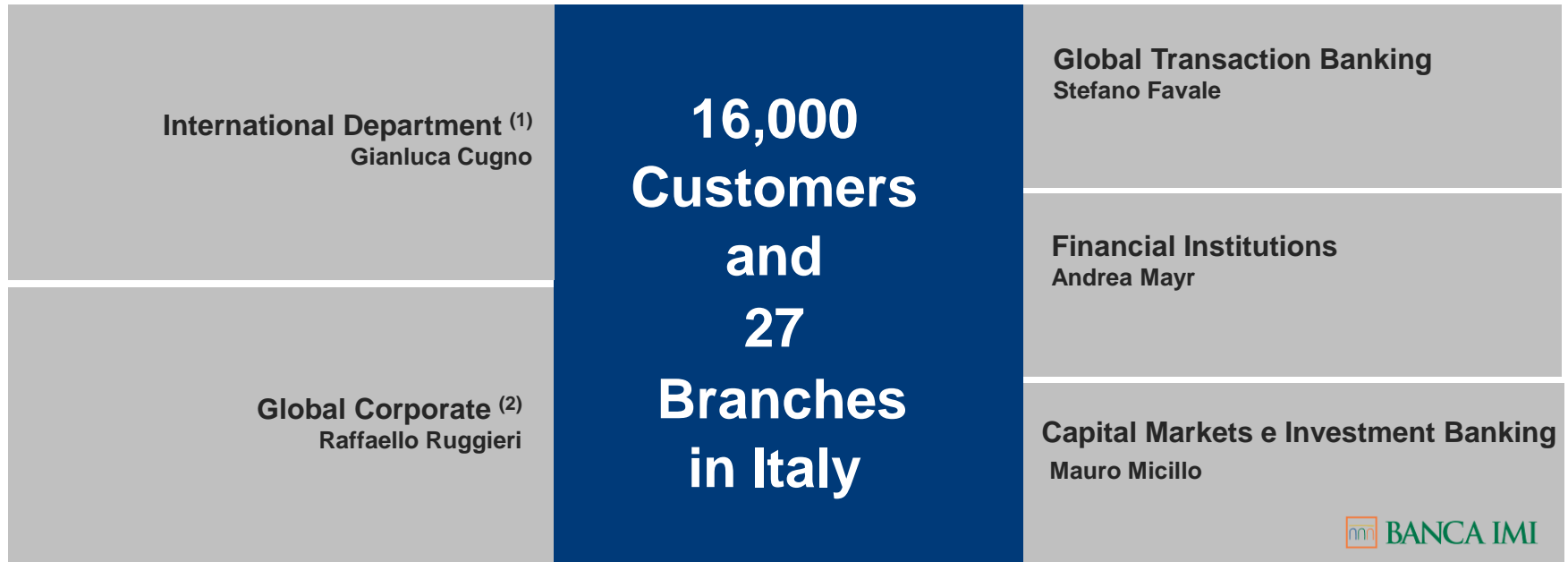


The Corporate and Investment Banking Division



Global partner for corporates and financial institutions, also internationally through a specialist network of branches, representative offices, and subsidiaries focused on corporate banking, and for public administration

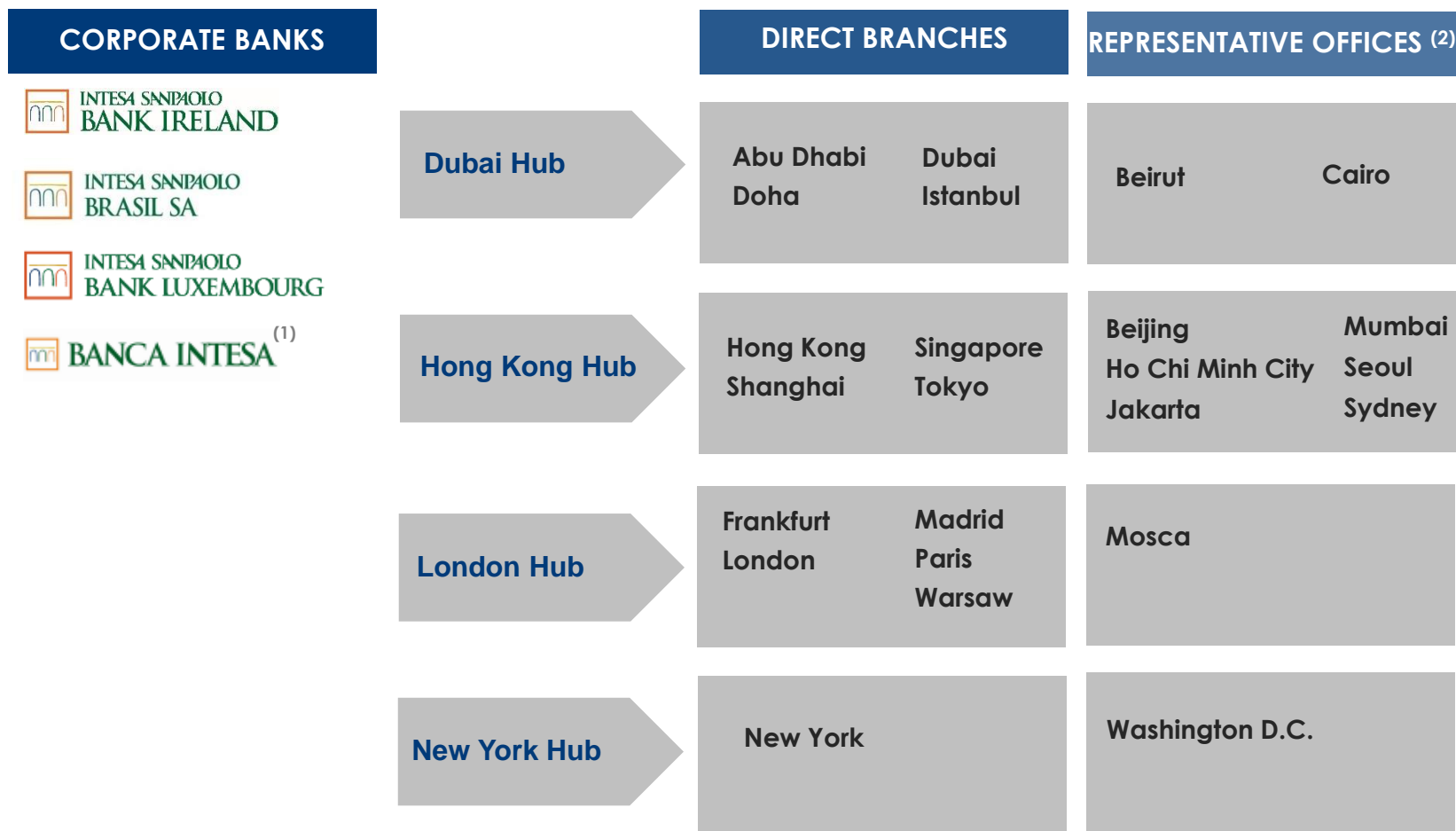
Figures as at 30 September 2019

(1) Foreign branches, representative offices and corporate banks

(2) Corporates with a turnover higher than 350 million euro and grouped, in accordance with a sector-based model, in the following 9 industries: Automotive & Industrials; Basic Materials & Healthcare; Food & Beverage and Distribution; Retail & Luxury; Infrastructure & Real Estate Partners; Public Finance; Energy; Telecom, Media & Technology; Business Solutions

The Corporate and Investment Banking Division

The international network of specialists spread across 25 countries serving corporate customers



Figures as at 30 September 2019

(1) Russian Federation

(2) The Representative Offices include European Regulatory & Public Affairs in Brussels.

The Corporate and Investment Banking Division

Complete solutions for global needs of Financial Institutions and Corporate clients

Global Relationship	Transaction Banking	Trade & Export Finance
Banks	Cash Management Trade Services	Export Trade
Insurances and Financial Institutions Non- Banks	Agency Services	Structured Trade
Funds	Local Custody	ECAs

The Corporate and Investment Banking Division

 **BANCA IMI** Capital Markets e Investment Banking

Capital Markets

Global Markets Securities

Global Markets Solutions & Financing

Finance & Investments

Investment Banking & Structured Finance

M&A

Corporate Finance BdT ⁽¹⁾

Equity Capital Markets

DCM & Debt Syndication

Structured Finance

(1) Origination and execution activities for SME customers of the Banca dei Territori Division