

PRESS RELEASE

INTESA SANPAOLO AND ENEL GREEN POWER JOIN FORCES TO IMPROVE ENERGY EFFICIENCY

- **Intesa Sanpaolo confirms its commitment to environmental sustainability**
- **Enel.si, a subsidiary of Enel Green Power, will work on a series of programmes for the banking group's energy efficiency**

Milan, Rome, 17th January 2013 – **Intesa Sanpaolo** and **Enel Green Power Retail - Enel.si** have signed a **framework agreement** for a programme which will enable the banking group to achieve its energy efficiency targets.

Intesa Sanpaolo was ranked the world's third "green" bank on Bloomberg's list of the World's Greenest Banks in March 2012. It is the only Italian firm to feature on the list of the world's top 100 companies compiled by *Corporate Knights*, the prestigious Canadian magazine for sustainable capitalism.

As part of the agreement, **the subsidiary of Enel Green Power which specialises in green products for the retail and business sectors will work with Intesa Sanpaolo to draw up a programme for its energy efficiency project (PPPM) and all associated activities. The aim is to obtain "White Certificates" (Titoli di Efficienza Energetica – TEE - or Energy Efficiency Certificates) certifying the energy savings made through specific areas of intervention. Enel.si will provide its know-how to help Intesa Sanpaolo with its programme of energy-saving projects, in four areas in particular: improving the energy efficiency of buildings; increasing the efficiency of Data Centres; interior LED lighting and improving Branch Energy Efficiency.** The latter involves the automatic switching off of branch computers, replacing office machinery and optimising management procedures.

Alongside procurement safety and reducing greenhouse gas emissions, energy efficiency is a priority of Italy's national energy policy. The National Plan of Action for Energy Efficiency (PAEE) published in 2011 confirms that energy efficiency plays a fundamental role in reducing Italy's greenhouse gas emissions, as part of the targets set out for the whole of the European Union in the 2009 Climate and Energy Package. White Certificates are a cornerstone of these targets.

In this context, **Intesa Sanpaolo is a leader in the strategic sector for energy saving and the use of renewable sources.** Its internal commitment has earned it prestigious awards and enabled it to obtain ISO UNI CEI EN 50001 certification – the first bank and one of the first companies to do so in Italy. The Group has drawn up an Environment and Energy Policy which sets out its approach to preventing, managing and reducing the environmental impacts of its business (direct impacts) and of its customers and suppliers (indirect impacts). It has also appointed an Energy Manager, who guarantees control of the Group's energy policy, produces a corporate energy statement (included in the Social Report) and identifies and promotes projects which rationalise consumption and therefore reduce polluting emissions. **Intesa Sanpaolo** abides by the Equator Principles, voluntary guidelines created to ensure that project finance transactions, particularly

those with a greater environmental impact, meet sustainability targets (protecting human health and safety, working conditions, preserving cultural heritage and biodiversity, socio-economic impacts on local communities, preventing and reducing pollution).

With a **wide range of ad hoc loans**, Intesa Sanpaolo offers solutions to suit all types of customer. The loans are part of its **Ecocredito** range, which is divided into “Family”, “Business” and “Companies”. It includes loans for solar panels and new formulas to support the uptake of renewable energies.

Enel Green Power Retail – Enel.si, a subsidiary of Enel Green Power, is the leader in the Italian market for renewable energy sources, as well as systems and services for energy efficiency and saving for the retail and business sectors. Its mission is to offer everyone cutting-edge products and services for energy production, consumption and management. It acts as a unique consultant for energy efficiency, basing its policy on three essential points: promoting an understanding of energy; the rational use of energy sources; and the adoption of more efficient technologies.

The Intesa Sanpaolo Group and Enel both feature in the **Dow Jones Sustainability World Index** (DJSI World) and the prestigious **Dow Jones Europe** index. The World index is made up of only 340 companies; they are selected from the world’s top 2,500 for their outstanding results in terms of sustainability. This year the companies have also joined the **Carbon Disclosure Leadership Index Italy** (CDLI): they are top performers in Italy as regards the disclosure of their greenhouse gas emissions.

Enel Green Power

Enel Green Power (EGP) is the subsidiary of the Enel Group which focuses exclusively on developing and managing power generation internationally using renewable sources, both in Europe and on the American continent. With a production capacity for hydroelectric, solar, wind and geothermal energy equivalent to 22.5 billion kWh in 2011 – enough to meet the power needs of over 8 million families, saving more than 16 million tonnes of CO₂ from being released into the atmosphere – Enel Green Power is a world leader in the sector. It boasts a well-balanced mix of technologies and its output far exceeds the average for the sector. The company has an installed capacity of some 7,900 MW, with a mix of sources including wind, solar, hydroelectric, geothermal and biomass. EGP currently operates almost 700 plants in 16 countries across Europe and the American continent.

Intesa Sanpaolo

With 10.8 million customers and around 5,500 branches in Italy, Intesa Sanpaolo is the country’s leading financial services group for the retail and business sectors and one of the most important banking groups in Europe. It has a strategic presence in central-western Europe, the Middle East and North Africa, with over 1,500 branches and 8.3 million customers through its retail and commercial banking subsidiaries in 12 countries. The Group also boasts a specialist international network providing support for corporate customers, operating in 29 different countries including the US, Russia, China and India.

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