

**PRESS RELEASE**

**INTESA SANPAOLO: APPOINTED THE NEW REGIONAL MANAGERS  
OF THE BANCA DEI TERRITORI**

***Carlo Messina: “A major generational renewal that enhances the Group’s in-house professional resources”***

- **The new managers will be the “territorial general managers”**
- **Average age of the “territorial general managers” down by around 10 years**
- **Appointment of the first woman as regional manager ever since the birth of the Group**

*Turin - Milan, 22 October 2014* – Intesa Sanpaolo announces the appointment of the new managers of the Banca dei Territori, who are:

- **Cristina Balbo**, previously manager of the Valle d’Aosta and North East Piedmont Area, will be the new manager of the **Regional Governance Centre of Piedmont, Valle d’Aosta and Liguria** (effective 11 November 2014);
- **Paolo Giuseppe Graziano**, previously manager of the North Lombardy Area, will be the new manager of the **Regional Governance Centre of Lombardy** (effective 1 January 2015);
- **Alessandro D’Oria**, previously manager of the Puglia Area, will be the new manager of the **City and Province of Milan Regional Governance Centre** (effective 1 January 2015);
- **Luca Severini**, previously General Manager of Banca CR Firenze and in charge of the CR Firenze Area, will be the new manager of the **Regional Governance Centre of Emilia Romagna, Marche, Abruzzo and Molise** (effective 1 January 2015);
- **Pierluigi Monceri**, previously General Manager of Banca di Credito Sardo, will be the new manager of the **Regional Governance Centre of Tuscany, Umbria, Lazio and Sardinia** and **General Manager of Banca CR Firenze** (effective 1 February 2015);

- **Francesco Guido**, previously General Manager of Cassa di Risparmio di Venezia, will be the new manager of the **Regional Governance Centre of Campania, Basilicata, Calabria, Puglia and Sicily** and **General Manager of Banco di Napoli** (effective 1 July 2015).

**Renzo Simonato** continues to be in charge of the **Regional Governance Centre of Veneto, Friuli Venezia Giulia and Trentino Alto Adige**, and retains his position as General Manager of **Cassa di Risparmio del Veneto**.

The appointment of the new regional managers, acting to all effects and purposes as “territorial general managers”, indicates a distinct generational renewal, with a reduction of around ten years in the average age of these top managers.

Moreover, for the first time in the history of the Group, a woman has been appointed as head of a Regional Governance Centre.

The Bank should like to express its thanks to the outgoing managers of the Regional Governance Centres, Pier Aldo Bauchiero (Lombardy), Franco Ceruti (City and Province of Milan), Franco Gallia (Campania, Basilicata, Calabria, Puglia and Sicily), Adriano Maestri (Emilia Romagna, Marches, Abruzzo and Molise), Luciano Nebbia (Tuscany, Umbria, Lazio and Sardinia), Antonio Nucci (Piedmont, Val d’Aosta and Liguria), for the important contribution they have made over these years; they will be offered positions as members of the Boards of Directors of the Banks and other subsidiaries of the Group.

*“Starting today,” said Carlo Messina, managing director and CEO of Intesa Sanpaolo, “Intesa Sanpaolo’s Banca dei Territori has equipped itself with a new set of managers of the Regional Governance Centres. We have appointed young people in possession of conspicuous capacities and the required experience. We wished to valorise the professional expertise existing within the Group while also implementing a significant generational change. I am confident that the new managers will harvest the best possible legacy from their predecessors and successfully address the major professional challenges that lie ahead of them. I should like to express my thanks to the outgoing managers of the Regional Governance Centres, who over the last year and a half have worked alongside me in the Banca dei Territori Division, for the excellent results achieved by the Division under their leadership. Their precious contribution will continue to be appreciated in their new roles.”*

*For information:*

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