

JOINT PRESS RELEASE

INTESA SANPAOLO AND RUBICON CAPITAL ADVISORS SIGN MOU AIMED AT ENHANCING CORE BUSINESS ACTIVITIES IN GLOBAL INFRASTRUCTURE AND ENERGY MARKETS

Milan/Dublin, 11th June 2019 – The **Intesa Sanpaolo Group** and **Rubicon Capital Advisors**, a leading independent global investment banking advisory firm, have signed a Memorandum of Understanding to jointly develop opportunities within the global infrastructure and energy markets.

The collaboration forms a part of a broader strategy of the Corporate & Investment Banking Division (CIB) of Intesa Sanpaolo, to strengthen the Group's origination and distribution platform.

Mauro Micillo, Head of the CIB Division of Intesa Sanpaolo and Chief Executive Officer of Banca IMI commented: - *“As part of the Group’s 2018-2021 Business Plan, we have begun to transform our traditional business model towards a model which will allow us to enhance our effectiveness abroad, expanding our customer base and improving our commercial offering, while maintaining strong control over risk. This collaboration with Rubicon, a leading international player, supports these objectives as well as our ambitions to grow in the world of structured finance.”*

“We are delighted to partner with Intesa Sanpaolo, one of Europe’s largest and most entrepreneurial banks, in this exciting new initiative. This strategic partnership will enable Rubicon to provide its global network of clients with balance sheet capacity and further enhances our product offering within the global infrastructure, energy and utilities markets” stated Rubicon CEO **Conor Kelly**.

Intesa Sanpaolo

Intesa Sanpaolo is the banking group which was formed by the merger of Banca Intesa and Sanpaolo IMI. The merger brought together two major Italian banks with shared values so as to increase their opportunities for growth, enhance service for retail customers, significantly support the development of businesses and make an important contribution to the country's growth. Intesa Sanpaolo is among the top banking groups in the euro zone, with a market capitalisation of 32.1 billion euro (1). Intesa Sanpaolo is the leader in Italy in all business areas (retail, corporate, and wealth management). The Group offers its services to 11.8 million customers through a network of approximately 4,100 branches well distributed throughout the country with market shares no lower than 12% in most Italian regions. Intesa Sanpaolo has a strategic international presence, with approximately 1,100 branches and 7.3 million customers, comprising subsidiaries operating in commercial banking in 12 countries in Central Eastern Europe and Middle Eastern and North African areas and an international network of specialists in support of corporate customers across 25 countries, in particular in the Middle East and North Africa and in those areas where Italian companies are most active, such as the United States, Brazil, Russia, India and China.

(1) As at 31 May 2019

Rubicon Capital Advisors

Rubicon is one of the world's leading investment banking firms focused solely on the infrastructure, energy & utilities sectors. With offices in Europe, the Americas and Asia, along with further expansion plans in 2019, the firm has a truly global reach. Since inception in 2011, Rubicon has closed on the sale, acquisition or refinancing of over 100 essential infrastructure, energy & utilities assets located across Europe, North America, Latin America and Asia with a combined enterprise value in excess of USD \$50 billion. The firm is regulated by the Central Bank of Ireland and is EEA Authorised to carry out regulated activities in the U.K. under the Financial Conduct Authority and operates on a freedom of services basis in the EU. Its U.S. affiliate is a member of FINRA and SIPC and registered as a broker-dealer with the SEC. Learn more about the firm at: www.rubiconcapitaladvisors.com and by following Rubicon Capital Advisors on LinkedIn.

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