

PRESS RELEASE

INTESA SANPAOLO: 25 SMEs IN THE FIRST ELITE LOUNGE 2022

- From today 25 companies from 11 regions on the path of financial acceleration in collaboration with ELITE
- Focus on business growth and development opportunities offered by globalisation, strategic innovation, business culture and good governance
- In 4 years, more than 250 enterprises chosen

Milan, 30 May 2022 - The **first Intesa Sanpaolo ELITE Lounge of 2022** kicks off today, testifying to the dynamic nature of Italian business amidst a continuously changing market context. The initiative is part of the wider partnership between Italy's leading banking group and ELITE, the private market of integrated services and multi-stakeholder network that is part of the Euronext Group, to support SMEs in training programmes, growth in size and opening to the capital market. In the **four years** since the first Lounge, Intesa Sanpaolo has supported **more than 250 companies** in this process, from all over Italy and operating in every sector.

25 small and medium-sized **companies** have been **selected** by Intesa Sanpaolo in this new edition of the programme, a sign of the confidence and willingness to undertake solid training courses to deal with the new economic scenario, also in light of the resources made available through the NRRP, and be supported by the expert and technical advice of the strongest and most important partners in Italy. The SMEs come from **11 regions** of Italy, of which around **30% are from the south** and different industrial sectors of excellence of the economy, including electric, technological, agricultural food and construction. By taking part in the programme, the companies involved will have the possibility to access integrated services and a network of international professionals and investors to make it easy for them to access to the capital market.

The training programme includes transversal teaching modules linked to **business growth and development paths** through globalisation, strategic innovation, business culture, good governance and obtaining the right financial resources, also in line with the areas of intervention of **Motore Italia**, the strategic programme run by Intesa Sanpaolo to re-launch small and medium enterprises and with the more than €410 billion to be made available by Intesa Sanpaolo from now to 2026, of which €120 billion intended precisely for SMEs.

Anna Roscio, Executive Director Sales&Marketing Imprese Intesa Sanpaolo: *“Today marks the start of the first edition of 2022, which includes SMEs from all over Italy and various different sectors. A significant number of adhesions bears witness to the lively approach taken by our enterprises, driven by a desire to grow and innovate. Together with ELITE, we aim to support this lively approach, flanking them with this training course aiming to expand sustainable growth opportunities on a structural, organisational and product level to make them more competitive on the international markets too, and assuring dimensional growth and investments to assist them during times of discontinuity. It is in this context, in fact, that we make consultancy available to the SMEs for extraordinary transactions and investment banking, with a dedicated structure under the scope of IMI CIB, offering, therefore, them the same solutions that are generally only available to large enterprises. today, we have significant resources made available thanks to the NRRP and Intesa Sanpaolo intends to guide enterprises to optimise projects and achieve the relevant objectives. To this end, in fact, we have already prepared a free digital platform giving information on the measures and tenders published by Italian and European institutional entities.*

Marta Testi, CEO, ELITE: *“The new companies that today join ELITE thanks to the strategic partnership with Intesa Sanpaolo represent a great many sectors of excellence of Italy’s entrepreneurial fabric. Competences, relations and capital for growth. This is what we are together offering these businesses to help them make the most of the new sustainable growth opportunities. This year, we are celebrating ELITE’s tenth anniversary and, since the very beginning, our mission has always been to create an inclusive ecosystem, facilitating SME growth and access to the capital market”.*

The 25 companies in the first Intesa Sanpaolo ELITE Lounge 2022:

COMPANY	WEBSITE	SECTOR	REGION
REYNALDI SRL	www.reynaldi.it	Cosmetics	Piedmont
DUE TORRI SPA	www.duetorrispa.com	Logistics	Emilia Romagna
DULCOP INTERNATIONAL SPA	www.dulcop.com	Manufacture of plastic materials	Emilia Romagna
ENERGIA ITALIA SRL	www.energiaitalia.info	Manufacture of semiconductors for the renewable energy sector	Sicily
WE CAN CONSULTING SPA	www.wecanconsulting.it	IT services and IT consultancy	Veneto
A29 SRL	www.a29srl.it	Solar electricity production	Sicily
MATERASSIFICIO MONTALESE SPA	www.materassificiomontalese.com	Manufacture of furniture and furnishings for the home	Tuscany
SOLANIA SRL	www.solaniasrl.it	Wholesale trade of preserved fruit and vegetables	Campania
SMV COSTRUZIONI SRL	www.smvcostruzioni.it	Construction	Lombardy
VISOTTICA INDUSTRIE SPA	www.visotticagroup.com	Retail sale of clothing and fashion items	Veneto
BEANTECH SRL	www.beantech.it	IT services and IT consultancy	Friuli Venezia Giulia

GE.CA LEGUMI SPA	www.gecalegumi.it	Food	Campania
MARTINUCCI SRL	www.martinucci1950.com	Industrial goods and services	Apulia
CEDAT 85 SRL	www.cedat85.com	IT services and IT consultancy	Apulia
STAR ITALIA SPA	www.staritalia.net	Construction	Emilia Romagna
T.C.A. - TRATTAMENTI CENERI AUROARGENTIFERE - SPA	www.tcaspa.com	Mining activities	Tuscany
CATTEL SPA	www.cattel.it	Catering services	Veneto
VI.V.O. CANTINE SAC	www.vivocantine.it	Vine-growing and wine-making	Veneto
ZENATO AZIENDA VITIVINICOLA SRL	www.zenato.it	Vine-growing and wine-making	Veneto
ZILIO INDUSTRIES SPA	www.zilioindustries.it	Production of machines	Veneto
RIF LINE ITALY SPA	www.riflinegroup.com	Warehousing and storage	Lazio
FARCHIONI OLII SPA	www.oliofarchioni.com	Agricultural food	Umbria
CERTIFIED ORIGINS ITALIA SRL	www.certifiedorigins.com	Agricultural food	Tuscany
HINOWA SPA	www.hinowa.com	Production of machines	Veneto
CONSIDI SRL	www.considi.it	Consultancy	Veneto

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About Intesa Sanpaolo

Intesa Sanpaolo is Italy's leading banking group – serving families, businesses and the real economy – with a significant international presence. Intesa Sanpaolo's distinctive business model makes it a European leader in Wealth Management, Protection & Advisory, highly focused on digital and fintech. An efficient and resilient Bank, it benefits from its wholly-owned product factories in asset management and insurance. The Group's strong ESG commitment includes providing €115 billion in impact lending by 2025 to communities and for the green transition, and €500 million in contributions to support people most in need, positioning Intesa Sanpaolo as a world leader in terms of social impact. Intesa Sanpaolo is committed to Net Zero by 2030 for its own emissions and by 2050 for its loan and investment portfolios. An engaged patron of Italian culture, Intesa Sanpaolo has created its own network of museums, the *Gallerie d'Italia*, to host the bank's artistic heritage and as a venue for prestigious cultural projects.

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