

PRESS RELEASE

INTESA SANPAOLO: ITALIAN EXCELLENCES MEET INTERNATIONAL INVESTORS IN PARIS

- **The Italian Excellences 2025 event in Paris brought together 100 investors representing 60 investment houses**
- **Andrea Falchetti, Head of Corporate Finance Mid Cap, IMI CIB Division, Intesa Sanpaolo: *“Italian Excellences continues to be a unique opportunity for visibility and engagement for Italian companies on international markets. The Italian entrepreneurial fabric – and in particular its mid-sized companies – remains vibrant, dynamic and internationally oriented.”***

Milan, 23 October 2025 - The **fourth edition of Italian Excellences – Mid Corporate Conference**, Intesa Sanpaolo’s event connecting top Italian companies with the international financial community, took place in Paris. It has become a key forum for dialogue between leading Italian businesses and global investors.

The event opened with a meeting at the **Italian Embassy in Paris** and serves as a unique platform to promote the competitive potential of Italian companies and support their internationalisation. This year’s edition welcomed around **100 institutional investors** from **60 leading investment houses**, who met with the participating Italian companies in over **500 scheduled meetings**, including one-to-one sessions and group discussions.

The figures reflect the growing interest in Italy’s entrepreneurial fabric and the ability of Italian companies to attract capital even in a challenging macroeconomic context.

Organised in collaboration with **Borsa Italiana** (part of Euronext Group), the event was promoted by the **IMI Corporate & Investment Banking Division** of Intesa Sanpaolo, led by **Mauro Micillo**, with the support of the Bank’s **Research Department**. Its goal is to offer listed companies a direct channel to engage with foreign investors, supporting the development of new opportunities and international growth paths.

Andrea Falchetti, Head of Corporate Finance Mid Cap at Intesa Sanpaolo’s IMI CIB Division, stated: *“Italian Excellences continues to be a unique opportunity for visibility and engagement for Italian companies on international markets. Dialogue with investors remains strong and steady, confirming Italy’s appeal and the continued trust in our country, even in an evolving global context. Italy’s entrepreneurial fabric – particularly among mid-sized companies – remains vibrant, dynamic and oriented*

towards foreign markets. This initiative is part of a broader strategy the Division has pursued for years, aiming to create opportunities for Italian excellence to engage with the international financial community and to support mid-caps in their growth and development plans.”

The conference is part of Intesa Sanpaolo’s 2022–2025 Business Plan, which places a strong focus on supporting the growth and international development of Italian companies through dedicated advisory and support tools.

The 2025 edition featured the following companies, representing a wide range of industrial sectors and the best of Italian excellence worldwide: **Banca Ifis, Brembo, De Longhi, Elica, Enav, Esprinet, Ferretti Group, Fila, Generalfinance, I.CO.P., IGD SIIQ, Interpump, LU-VE, MARR, Multiply, Mondadori, Nextgeo, Pattern, Sanlorenzo, SECO, Sogefi, SOL, Technogym, Wiit, Zignago Vetro.**

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Intesa Sanpaolo

Intesa Sanpaolo, with €419 billion in loans and €1.4 trillion in customer financial assets at the end of June 2025, is the largest banking group in Italy, with a significant international presence. It is a European leader in wealth management, with a strong focus on digital and fintech. Intesa Sanpaolo has developed a large-scale Artificial Intelligence program, currently involving around 150 use cases and delivering strong benefits for the Group. By 2025, the Group will provide €115 billion of Impact lending to support communities and the green transition, together with a €1.5 billion program (2023–2027) to help people in need. The Bank’s network of museums, the Gallerie d’Italia, hosts its owned artistic heritage and cultural projects of recognized value.

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