

Google Cloud Fact Sheet

Basic Facts

(as of 4/25/23)

- Headquarters: Sunnyvale, CA
- 190,711 Alphabet employees

Strategy

- Our mission: Accelerate organizations' ability to digitally transform their business
- We serve customers in over 200 countries and territories.
- Focused on 10 priority industries:
 - Financial Services; Telco; Media & Entertainment; Gaming; Retail; CPG; Healthcare & Life Sciences; Manufacturing & Industrial; Supply Chain & Logistics; and Public Sector

Financials

Revenue History:

- **2022:** \$26.3B
- **2021:** \$19.2B
- **2020:** \$13.1B
- **2019:** \$8.9B

Q1 2023 Results

- Revenues were \$7.5 billion for Q1 2023, up 28% year-over-year.

Recent M&A

- [Mandiant](#): cyber threat intelligence
- [Simplifly](#): security orchestration, automation and response platform

Industry Analyst Recognition

- More than 10x the number of "Leader" placement recognition in competitive cloud evaluations by Gartner, Forrester & IDC since 2017.
- Current Gartner Leader recognitions include: [Cloud Infra Platform Services](#), [Cloud Database Management Systems](#), [Cloud AI Developer Services](#), [Enterprise Conversational AI](#) and [Full Life Cycle API Management](#)

Google Cloud

- Google has been operating securely in the Cloud for more than 20 years
- Our product leadership continues - in 2022, we delivered over 2,000 new Cloud products and feature releases.

Industry Leadership

(As of 9/14/22. Customers with strategically significant spend based on 2022 Fortune Global 500 list; excluding China)

X of Top 10 are Google Cloud customers...

[Printable PDF: go/top-industries](#)

- 10 of Top 10 Technology companies
- 9 of Top 10 Media & Entertainment companies
- 9 of Top 10 Retail companies
- 9 of Top 10 Telecom companies
- 8 of Top 10 Healthcare & Life Sciences companies
- 8 of Top 10 Automotive companies
- 8 of Top 10 Banks
- 6 of Top 10 Consumer Packaged Goods (CPG) companies

Global Infrastructure

(as of 5/11/23)

- We have 37 cloud regions, 112 zones, 187 network edge locations
- 23 subsea cable investments announced
- 55+ renewable energy project locations

Sustainability

(as of 7/26/22)

- [2022 Environmental Report](#)
- Cleanest Cloud in the Industry:
 - In 2017, we became the first major company to match 100% of our annual electricity use with renewable energy, which we've achieved every year since - this establishes Google Cloud as the "cleanest cloud in the industry."
- 24/7 Carbon Free Energy
 - We aim to run our data centers and campuses worldwide on 24/7 carbon-free energy by 2030.
 - Our progress: In 2021, we matched 66% of our data center electricity use with regional carbon-free sources, on an hourly basis.
- On average, a Google data center is twice as energy efficient as a typical enterprise data center.

Google Cloud Cybersecurity

(as of 9/13/22)

- >6M websites are protected from fraud and bots by reCAPTCHA
- >40,000 vulnerabilities have been found by Google in Open Source Software Projects
- Google Cloud Armor mitigated the [largest reported DDoS attack](#) @ 46M requests per second

Google Workspace

- Google Workspace has more than 9M paying customers (3/15/23)
- There are more than 5,200 public apps in the Google Workspace Marketplace (>5B apps installed)
- Google Workspace is the world's most popular productivity tool with more than 3 billion monthly active users across the globe.

Go-to-Market & Partner

(as of 4/25/23)

- Customers use on average >13 products
- We achieved 3x expansion of sales organization from 2019 to 2021
- >100K companies in the Google Cloud Partner Advantage Program
- 70% of the top 100 unicorns utilize Google Cloud services
- More than 60% of the world's 1000 largest companies are Google Cloud customers

Useful Links

[Why Google Cloud](#) - [Executives](#) - [Industry Solutions](#) - [Products](#) - [Financials](#)