

Strengthened ESG commitment

Strengthened ESG commitment with a world-class position in Social Impact...

NOT EXHAUSTIVE

x Result achieved vs BP target

2022-2025 Business Plan main ESG initiatives		Results achieved as at 30.9.23 (2022-9M23) 	2022-2025 Business Plan targets	
Unparalleled support to address social needs 	Expanding food and shelter program for people in need	32m interventions	50m	64%
Strong focus on financial inclusion 	New social lending ⁽¹⁾	€13.5bn	€25bn	54%
Continuous commitment to culture 	Gallerie d'Italia museums 	30,000sqm across 4 venues with ~1,000,000 visitors	30,000sqm	100%
Promoting innovation 	Promoting innovation	€79m investments in startups 336 innovation projects financed  	€100m 800	79% 42%

World-class position in Social Impact further strengthened with ~€1.5bn contribution⁽²⁾ and ~1,000 dedicated People




(1) New lending to support non-profit activities, vulnerable and young people and urban regeneration
(2) In the 2023-2027 period, as a cost for the Bank (including ~€0.5bn structure costs related to the ~1,000 People dedicated to sustain the initiatives/projects), already taken into account in the 2023-2024-2025 guidance

Strengthened ESG commitment

... and a strong focus on climate

NOT EXHAUSTIVE

x Result achieved vs BP target

2022-2025 Business Plan main ESG initiatives		Results achieved as at 30.9.23 (2022-9M23) 	2022-2025 Business Plan targets
<div>Supporting clients through the ESG/climate transition</div> 	New lending to support the green economy, circular economy and ecological transition (Mission 2 NRRP ⁽¹⁾)	~€41bn ⁽⁴⁾	€76bn ⁽⁶⁾ 54%
	of which circular economy new lending ⁽²⁾	€7.5bn	€8bn 94%
	New green lending to individuals	€3.7bn	€12bn 31%
	ESG Labs	12 opened	>12 ~100%
<div>Accelerating on commitment to Net-Zero</div> 	AuM invested in ESG products in % of total AuM ⁽³⁾	73%	60% >100%
	Energy acquired from renewable sources	91% ⁽⁵⁾	100% ⁽⁷⁾ 91%

- **Financed emissions reduction:**
 - 62% absolute reduction in 2022 vs 2021 for the 4 high-emitting NZBA sectors with disclosed 2030 targets (Oil & Gas, Power generation, Automotive, Coal mining)
 - SBTi documentation for validation to be presented by March 2024
- €7.8bn green and social bonds (8 issuances, more than one-third of total issued in 2022-9M23 period)

(1) National Recovery and Resilience Plan
(2) Including green and circular criteria
(3) Eurizon perimeter – funds and AM products pursuant to art.8 and 9 SFDR 2019/2088
(4) 2021-30.9.23
(5) As at 30.6.23 – calculated in June and December
(6) In the 2021-2026 period
(7) At Group level in 2030