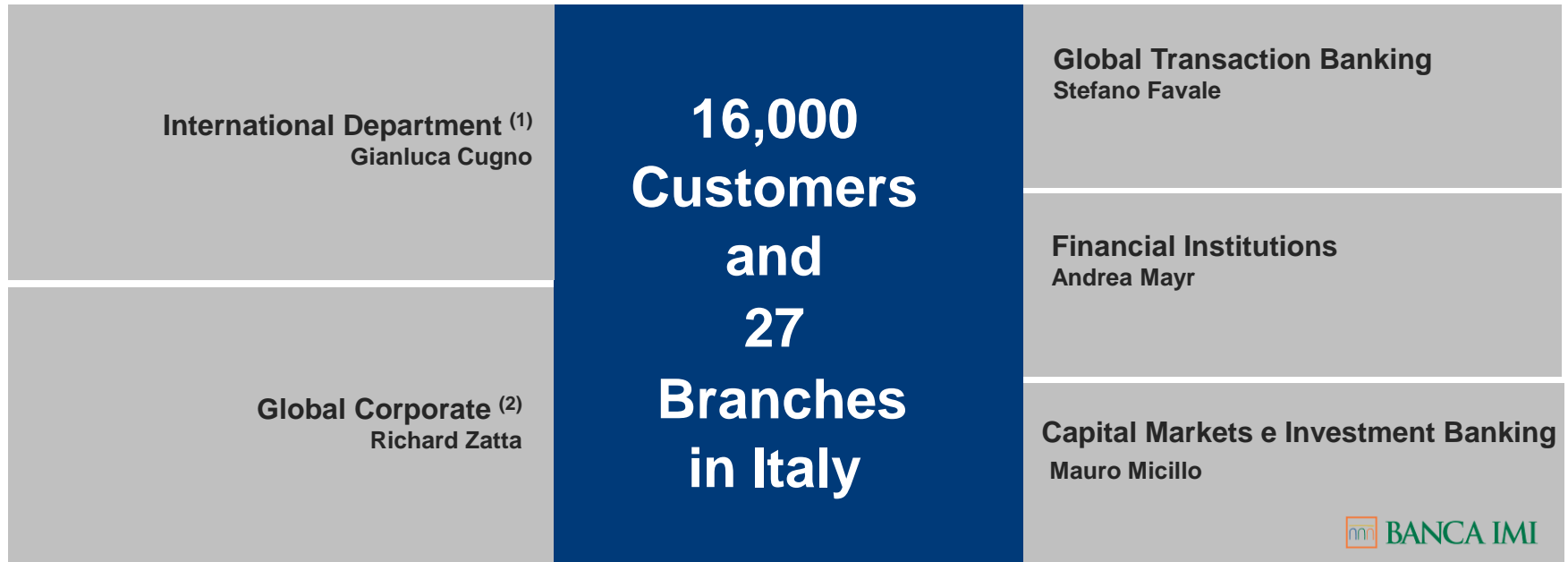


# The Corporate and Investment Banking Division



**Global partner for corporates and financial institutions, also internationally through a specialist network of branches, representative offices, and subsidiaries focused on corporate banking, and for public administration**

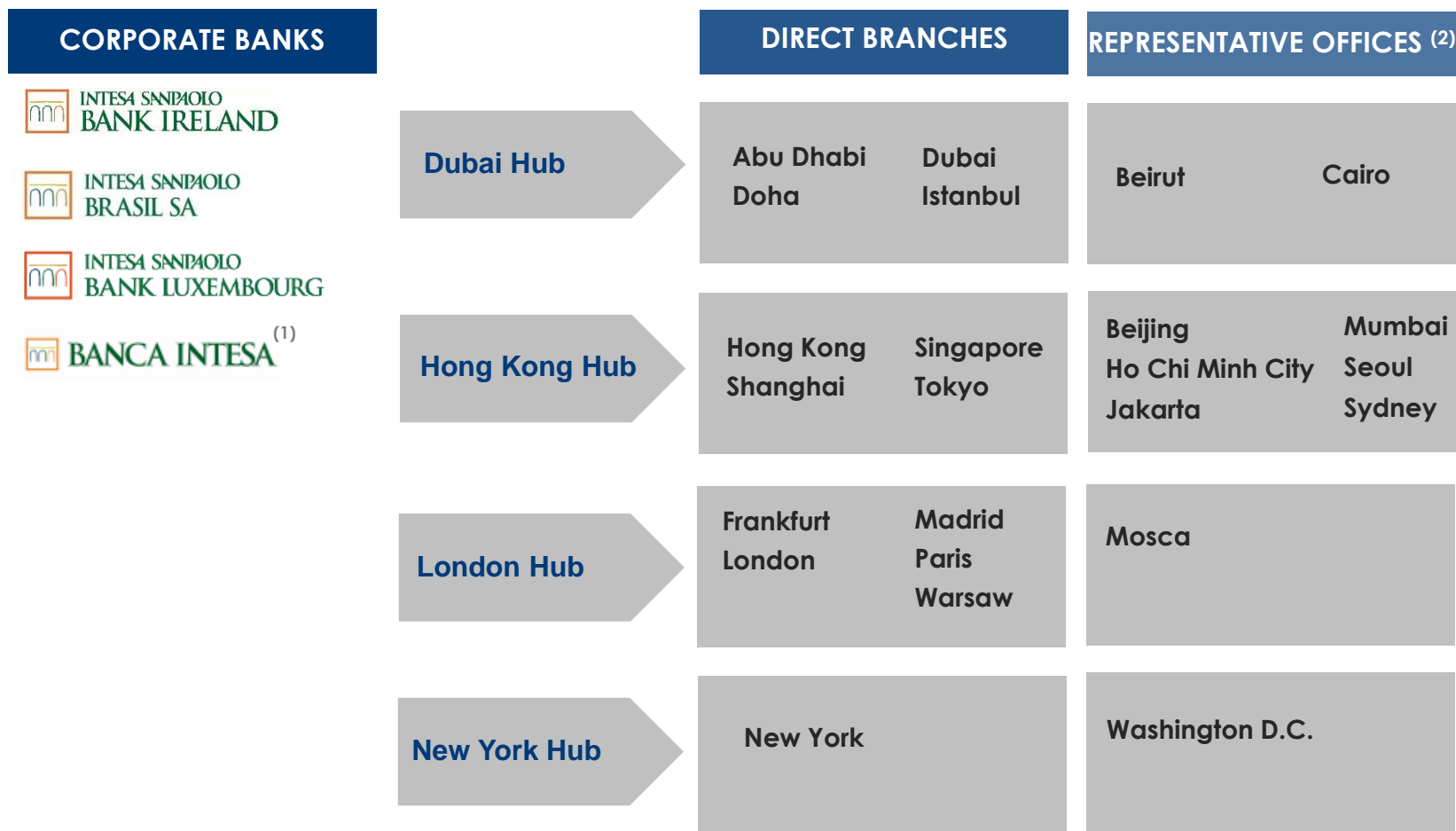
*Figures as at 30 September 2019*

*(1) Foreign branches, representative offices and corporate banks*

*(2) Corporates with a turnover higher than 350 million euro and grouped, in accordance with a sector-based model, in the following 9 industries: Automotive & Industrials; Basic Materials & Healthcare; Food & Beverage and Distribution; Retail & Luxury; Infrastructure & Real Estate Partners; Public Finance; Energy; Telecom, Media & Technology; Business Solutions*

# The Corporate and Investment Banking Division

The international network of specialists spread across 25 countries serving corporate customers



Figures as at 30 September 2019

(1) Russian Federation

(2) The Representative Offices include European Regulatory & Public Affairs in Brussels.

# The Corporate and Investment Banking Division

Complete solutions for global needs of Financial Institutions and Corporate clients

<b>Global Relationship</b>	<b>Transaction Banking</b>	<b>Trade &amp; Export Finance</b>
<b>Banks</b>	<b>Cash Management Trade Services</b>	<b>Export Trade</b>
<b>Insurances and Financial Institutions Non- Banks</b>	<b>Agency Services</b>	<b>Structured Trade</b>
<b>Funds</b>	<b>Local Custody</b>	<b>ECAs</b>

# The Corporate and Investment Banking Division

 **BANCA IMI** Capital Markets e Investment Banking

## Capital Markets

Global Markets Securities

Global Markets Solutions & Financing

Finance & Investments

## Investment Banking & Structured Finance

M&A

Corporate Finance BdT <sup>(1)</sup>

Equity Capital Markets

DCM & Debt Syndication

Structured Finance

*(1) Origination and execution activities for SME customers of the Banca dei Territori Division*